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1	UNITED STATES DISTRICT COURT DISTRICT OF PUERTO RICO	
2 3	IN RE: THE FINANCIAL OVERSIGHT	PROMESA
4	AND MANAGEMENT BOARD FOR PUERTO RICO,	TITLE III
5	as representative of	2 N 17 DV 2002 (LEG)
6	THE COMMONWEALTH OF PUERTO RICO,	Case No. 17-BK-3283 (LTS)
7	et al., Debtors.	(Jointly Administered)
8		PROMESA
9	THE FINANCIAL OVERSIGHT AND	Title III
10	MANAGEMENT BOARD FOR PUERTO RICO,	
11	as representative of	
12	PUERTO RICO POWER AUTHORITY,	Caca No. 17 DE 4700 (LTC)
13		Case No. 17-BK-4780 (LTS)
14	Debtor.	m !]
15		Trial February 15, 2018
16		9:45 a.m.
17	Before:	
18	HON. LAURA TAYLO	·
19		District Judge
20	APPEARANCES	
21	PROSKAUER ROSE LLP	
22	Attorneys for Movant FOMB BY: MARTIN J. BIENENSTOCK	
23	TIMOTHY MUNGOVAN EHUD BARAK	
24	PAUL POSSINGER	
25		

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1	
2	APPEARANCES (Cont'd)
3	GREENBERG TRAURIG LLP BY: JOSEPH DAVIS
4	KEVIN FINGER -AND-
5	O'MELVENY & MYERS LLP BY: PETER FRIEDMAN
6	SUZANNE UHLAND JOHN RAPISARDI
7	Attorneys for Movant AAFAF
8	KRAMER LEVIN NAFTALIS & FRANKEL LLP Attorneys for Ad Hoc Group of PREPA Bondholders
9	BY: THOMAS MOERS MAYER DOUGLAS BUCKLEY
10	GREG HOROWITZ
11	WEIL, GOTSHAL & MANGES LLP Attorneys for National Public Finance Guarantee
12	Corporation BY: ROBERT BEREZIN
13	EDWARD McCARTHY MARCIA GOLDSTEIN
14	DEBORA HOEHNE
15	CADWALADER, WICKERSHAM & TAFT LLP Attorneys for Assured Guaranty Corp. and Assured Municipal
16	Corp. BY: MARK ELLENBERG
17	ELLEN HALSTEAD
18	MASLON LLP Attorneys for US Bank National Association
19	BY: CLARK WHITMORE WILLIAM PENTELOVITCH
20	ROBBINS RUSSELL ENGLERT ORSECK UNTEREINER & SAUBER LLP
21	Attorneys for GO Group BY: LAWRENCE ROBBINS
22	DONALD BURKE
23	PAUL, WEISS, RIFKIND, WHARTON & GARRISON LLP Attorneys for GO Group
24	BY: ANDREW ROSENBERG
25	

(Case called)

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THE COURT: Again, good morning. Welcome to counsel, parties in interest, members of the public and the press, those in San Juan, and those who are observing by telephone.

We continue to have in minds and hearts our fellow American citizens who are working to rebuild their lives and the island of Puerto Rico.

I remind you that, consistent with court and judicial conference policies and the orders that have been issued, there is to be no use of any electronic devices in the courtroom to communicate with any person, source, or outside repository of information, nor to record any part of the proceedings.

Thus all electronic devices must be turned off, unless you are using a particular device to take notes or to refer to notes or documents that are already loaded on the device.

All audible signals, including vibration features, must be turned off. And as provided in this court's standing order, no recording or retransmission of the hearing is permitted by any person, including but not limited to the parties or the press.

Anyone who is observed or otherwise found to have been texting, emailing, or otherwise communicating with a device during the court proceeding will be subject to sanctions, including but not limited to confiscation of the device and a denial of future requests to bring devices into the courtroom.

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That was my usual friendly greeting. So, again, good morning.

The Court will hear argument and receive evidence today on the joint motion of the Financial Oversight Management Board and the Puerto Rico Fiscal Agency and Financial Advisory Authority for entry of an order authorizing post-petition secured financing. The original motion is docket entry number 549 in the 4780 PREPA bankruptcy Title III case.

I have allocated three hours to the proponents of the financing motion and three hours to the opponents for their respective arguments and witness testimony.

As I indicated in an order that I filed yesterday, parties may but are not required to make opening statements except that the proponents are required to make clear certain matters at the outset of their presentation.

The Court has granted the request for five additional minutes each for ARC and Whitefish for closing argument, and the UCC has requested three minutes for closing argument, and that request is granted as well.

I entered this morning the exhibit-related stipulation that was filed, and I hope that that will help to make things go more smoothly.

Has there been a decision as to whether witnesses are to be excluded from the courtroom prior to their testimony? Is there any request for that?

because I can answer that, and then I'll ask to hand off the

I'm going to take your Honor's second request first

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first request to someone else, and I'll explain why.

In terms of your Honor's second request, whether there are any material changes to the proposed financing order, your Honor, there are two. One is that in paragraph 2, we've changed the amounts of the proposed financing from \$1.3 billion to \$1 billion.

And in paragraph C, we provided that if there is CDL, Community Disaster Loan, refinancing which requires a step increase in interest rates, we would return to court on a negative notice basis for approval, meaning that if there are no objections, the Court can sign the order. And if there are, then whatever proceedings the Court deems appropriate. Those are the only two major changes. There was other cleanup but nothing substantive.

THE COURT: Thank you.

MR. BIENENSTOCK: In terms of your Honor's first request for a position as to the urgency associated with accessing the loan proceeds, as your Honor knows, the Oversight Board gets numbers through AAFAF and through management of PREPA which we don't control.

So, as to avoid the game of telephone or something being repeated through several people and getting garbled, we've asked Mr. Jody Davis of Greenberg Traurig an attorney for AAFAF who concentrates on PREPA, to answer your Honor's first questions, if that's okay with the Court.

restoration and recovery vendors have gone with minimal

payments, in some cases no payments, for a period of time.

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Generation has already begun. The interim relief that we had originally sought we decided to put off until this hearing today which further strained the liquidity requirements of PREPA to operate.

The date of this hearing is not a chance one for PREPA. It is a critical one. PREPA's reserves will dip below \$100 million in the next few business days which will make PREPA incapable of paying for certain critical ongoing operations and will render it incapable of providing power services for anyone other than critical and necessary customers, which is to say hospitals, medical services, law enforcement, gas stations, and fire stations.

In the absence of adequately liquidity, the debtor is going to be put in a position where it literally cannot operate in a very short order. What do I mean by that. The cost to run PREPA is about \$50,000,000 a week.

So, if the \$100,000,000 reserve is tapped at that rate, PREPA would be out of money in a couple weeks.

Mr. Filsinger testified that he is prepared to stretch that out, but he can't stretch it out far. He can stretch it out maybe three or four weeks, maybe. But what does that mean.

Your Honor, that means that without the financing requested today, PREPA, in order to provide those critical services, is going to have to commence shutting down operations

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Friday, in other words, tomorrow, in a staged fashion.

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That will mean initially notice. It will then mean cutting back on fuel orders. It will mean initial layoffs. As a consequence, power generation will have to be shut down in certain places, and very quickly what will result are power shortages and brownouts.

These continued cuts will mean that residential and commercial customers will commence losing public power within a very short period, again, on a staged basis.

THE COURT: When you say "a very short period on a staged basis," are you saying that on Monday people are only going to be able to find electricity at the gas station? Or are you saying that something that will play out and get to this true public impact stage at the end of next week or in the week after? I would just like you to be as concrete as you can.

MR. DAVIS: Yes, your Honor. With proper cash management, which is to say stopping payment of certain things and commencing the process of laying off and reducing fuel — and of course, if you don't have fuel, you cannot run a power plant — Mr. Filsinger is confident that he can keep things limping along for probably three to four weeks.

But that means reducing during that process the number of customers that will actually have power. So initially, as I said, it will be brownouts and shortages as blocks of people

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are cut off, meaning commercial and residential customers are cut off.

So it doesn't happen overnight. There is a process that takes place, but it unfolds very quickly. We're literally talking within a couple of weeks large bodies of customers not having access to power to conserve as much as the resources as possible for those emergency services.

But within three to four weeks, there won't be reserves to pay for even the critical services. So that's what I mean. I don't mean to sound overly dramatic, but that's what we are talking about here.

They are running out of money for all of the reasons that you can imagine. There was a total shutdown of the system for a large period of time. If you don't have electricity running, you can't bill people for the electricity. If you don't bill people for the electricity, you can't have the revenues. If you don't have the revenues, you can't pay for the things you need unless you can borrow.

There are other consequences, your Honor, that come from this too. For example, even if PREPA is up and running again, the failure to pay, for example, the fuel line providers timely results in an approximately a \$12-a-barrel penalty on fuel going forward, and after 12 days of unpaid invoices, you get shut off. With regard to diesel fuel, there isn't even a penalty phase. They shut you off. Those consequences even

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survive the restoration project if we can get it up and running.

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In essence, your Honor, within a short period, three to four weeks tops maximum, PREPA will cease operations, 6,000 people will be out of work, and the island will be plunged back into darkness.

The gains that Mr. Filsinger and his team and the PREPA Board and the AAFAF and the Oversight Board have been laying out over the last couple months in improved billing, in improved collections, improved transformational plans will, of course, end.

But more importantly, the humanitarian crisis that has been ongoing in Puerto Rico but has begun to seriously improve, if you will, will now reverse itself in the worst of ways. So what nature brought by way of the wrath of the storms in September, human short sightedness will bring back. I put it to the Court -- and Mr. Filsinger will testify so much -- that the moment for an infusion of liquidity is now and cannot wait any longer.

If I may, your Honor. We do have a couple of housekeeping matters as we move into the evidentiary phase.

THE COURT: Yes.

MR. DAVIS: You took care of one, the stipulation.

Allowing the stipulation of authenticity helps. There is also a stipulation that you've allowed with regard to Dr. Wolfe's

Case 17-2032889CTS Doc#:2579 Filed: 02723/48 Entered: 02/23/18 11:39:12 Desc: Main Document Page 13 of 240 1 testimony. So he will not be testifying. 2 With regard to Mr. Filsinger, he will be the first 3 witness. My partner, Mr. Finger, will be handling it for 4 PREPA. Obviously, the objectors will be cross-examining first, 5 given this Court's orders as to how the presentation is done. However, there was a copying error in the binders that 6 you have, ironically that we have, but I don't believe it's a 7 8 problem with the objectors, which is to say Exhibit 16, which in the index is described as the revised updated budget, in 9 10 your binder is not the revised updated budget. The revised updated budget you actually have as 11 Exhibit A to the second supplemental declaration of 12 13 Mr. Filsinger. We fortunately have with us copies of what 14 should have been Exhibit 16, and we intended to introduce that 15 into evidence or to swap it out with the exhibit that's in 16 there by accident. 17 THE COURT: So is that page 50 of document number 688? 18 That's a question somebody up there is MR. DAVIS: 19 going to answer. 20 THE COURT: It was entered on February 12. I think --

THE COURT: It was entered on February 12. I think -- I was trying to be helpful.

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So, if you're prepared to supply the document.

MR. DAVIS: Yes, your Honor. As it turns out, we, fortunately, brought a lot of copies of the document. So we do have it in the courtroom. It's not in a binder that your Honor

Case 17-2032889CTS Doc#:2579 Filed: 02723/48 Entered: 02/23/18 11:39:12 Desc: Maih Page 14 of 240 Document 1 and the witness have, but we can swap that out as the testimony 2 occurs. THE COURT: That's fine. You can just hand it to me 3 4 as to the witness. 5 Are you going to be using the Elmo to display the 6 documents for the people in the spectator section and in 7 Puerto Rico? 8 MR. DAVIS: We were strongly encouraged to do so. So 9 long as the klutzy nature of some of the lawyers doesn't foul 10 it up, we intend to do so so that people in Puerto Rico and, 11 frankly, people in this courtroom can see the documents too. As you can see, I'm at a stage in life where reading glasses 12 13 are important, and looking at these documents without them is 14 impossible. 15 One last thing. There is one witness, your Honor --16 the witnesses who will be testifying live, just so you know, 17 are Mr. Filsinger, whom I've already mentioned; Gerardo Jose 18 Portela. Mr. Portela is the executive director of AAFAF. 19 He is on his way here from a presentation he had to 20 make that was scheduled long before this session. So hopefully 21 not in violation of your Honor's orders of that emailing. We

are trying to track him and find out where he is. We are told he is very close and will be here momentarily.

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Dustin Mondell from Rothschild. Mr. Wolfe, as we've already said, will be submitted by stipulation, and then the

Case 17-2032889CTS Doc#:2579 Filed: 02723/48 Entered: 02/23/18 11:39:12 Desc: Main Page 15 of 240 Document 1 objectors, as I understand -- I won't speak for them -- will 2 have Mr. Stephen Spencer as their witness. 3 So, with that, your Honor, those are all the housekeeping matters I have on my list. 4 5 THE COURT: Thank you. I would just say that when everyone does use the Elmo, 6 7 they'll just have to be particularly careful about moving 8 around the podium, and Ms. Ng will turn it on. So nobody break their knees on the shelf. 9 10 MR. DAVIS: One of us will trip and fall, and 11 hopefully it is not I. Thank you, your Honor. 12 THE COURT: Thank you, Mr. Davis. 13 MR. DAVIS: So then we would then offer into evidence 14 the declaration of Mr. Filsinger, which would be his direct 15 testimony. 16 THE COURT: I take it from the stipulation that there 17 is no objection to that proffer. So that declaration is 18 admitted in evidence. I'm trying to find my copy of the list 19 because I want the record to be as clear as possible. 20 What's the document number or the exhibit number? 21 MR. DAVIS: Your Honor, he actually has three declarations. The objectors did what I wish we had time to do 22 2.3 which was to do a consolidated declaration which would be a 24 little easier. But unfortunately, we couldn't pull that off

due to a travel schedule. So you have three declarations, his

Case 17-2032889CTS Doc#:2579 Filed:002822048 Entered:02/23/18 11:39:12 Desc: Main Page 16 of 240 Document 1 original declaration --2 THE COURT: Which is Exhibit Number 1. I see the 3 supplemental is Exhibit Number 11. The second supplemental is 4 Exhibit number 15, and then exhibits to the supplemental are 12 5 through 14, and 16 was intended to be that exhibit from document 688 that I referred to. 6 7 MR. DAVIS: Yes, your Honor. 8 THE COURT: So do I understand that you are proffering 9 into evidence Movants' Exhibits 1 and 11 through 16? 10 MR. DAVIS: 17. THE COURT: 17, the trust agreement, which is Exhibit 11 12 8. 13 MR. DAVIS: Yes, your Honor. 14 THE COURT: So 1 and 11 through 17 are admitted in evidence. 15 16 MR. DAVIS: Yes, your Honor. 17 (Movants' Exhibits 1 and 11 through 17 received in 18 evidence) 19 THE COURT: Thank you. 20 So is Mr. Filsinger here? I understand there is a 21 desire to cross-examine him. 22 MR. DAVIS: Yes, your Honor. He is in the room. 2.3 THE COURT: Mr. Filsinger, would you please come 24 forward to the witness stand. 25 TODD W. FILSINGER,

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1	called as a witness by the Movants,	
2	having been duly sworn, testified as follows:	
3	THE COURT: Thank you.	
4	Please remain standing. State your name and spell it	
5	for the record.	
6	THE WITNESS: Todd W. Filsinger, T-o-d-d, middle	
7	initial W., F-i-l-s-i-n-g-e-r.	
8	THE COURT: Thank you. Please be seated.	
9	Please speak into the microphone.	
10	THE WITNESS: Yes, your Honor.	
11	THE COURT: And your examiner is.	
12	MR. HOROWITZ: Good morning, your Honor. Gregory	
13	Horowitz from Kramer Levin Naftalis & Frankel on behalf of the	
14	ad hoc PREPA bondholder group.	
15	THE COURT: Good morning, Mr. Horowitz.	
16	MR. HOROWITZ: Your Honor, as another small	
17	housekeeping matter, I just want to make sure that the witness	
18	has in front of him two binders. One is the exhibits that were	
19	marked by the movants; the other are the joint exhibits that	
20	were marked by the objectors, and we've used numbers for the	
21	movants' and letters for the objectors' exhibits.	
22	THE COURT: Thank you.	
23	Do you want him to verify?	
24	MR. HOROWITZ: Yes.	
25	CDOCC EVAMINATION	

THE COURT: All right.

BY MR. HOROWITZ:

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- 1 | Q. Mr. Filsinger, you are the chief financial advisor to PREPA
- 2 | currently; is that correct?
- $3 \parallel A$. That is correct.
- 4 Q. And you were retained on December 7, 2017?
- 5 \parallel A. That is correct.
- 6 Q. So you have been engaged for now slightly in excess of two
- 7 | months; right?
- 8 A. That is correct.
- 9 | Q. In connection with the motion that brings us here today,
- 10 you have prepared and signed three separate declarations;
- 11 | right?
- 12 | A. Yes, I did.
- 13 | Q. And in connection with each of these three successive
- \parallel declarations, you have also submitted a cash flow forecast. I
- 15 | think we frequently refer to them as 13-week cash flows, but
- 16 some of them are 15 weeks and some of them are 13; right?
- 17 | A. Yes.
- 18 | Q. And the first line on each of these cash flow forecasts
- 19 refers to customer projections, first actual and then
- 20 | projections of customer collections; is that right?
- 21 A. Yes. Under the heading, under the weeks, yes.
- 22 | Q. And in each of the revisions to the original cash flow
- 23 || forecast, the projected customer collections have increased
- 24 | during the projection period; right?
- 25 \parallel A. The actuals have been updated, and then the forecasts in

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- 1 some years -- excuse me. In some months -- weeks -- has gone
- 2 up. Sorry.
- 3 | Q. The aggregate customer collections that are projected
- 4 | during the projection period has increased; is that correct?
- 5 A. I believe that's correct, yes.
- 6 Q. And the size of PREPA's potential cash need in each of
- 7 | these successive cash flow forecasts have decreased; correct?
- 8 A. The timing of the negative cash position changed.
- 9 | Q. Well, let me direct your attention to -- I guess I'll start
- 10 | to practice on the Elmo -- to the most recent cash flow
- 11 | forecast, which is Movants' Exhibit 16. Everyone in the
- 12 | courtroom is now laughing because they're seeing what I was
- 13 | referring to.
- 14 | THE COURT: I'm also going to challenge you to speak
- 15 | into the microphone, even when you are moving to the Elmo,
- 16 because we are losing your voice.
- MR. HOROWITZ: That will be challenging: I'm sorry,
- 18 your Honor.
- 19 THE COURT: It might be best to refer to a particular
- 20 | line.
- MR. HOROWITZ: Yes. I'll leave it up on the screen,
- 22 | and we'll all use our hard copies.
- 23 | Q. So, sir, if I direct your attention to -- let me get my
- 24 | nice, big copy -- to the line on this cash flow forecast, about
- 25 | the third of the way down, referring to -- it's a blue shaded

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- 1 | line, operating accounts and operating reserve fund.
- 2 Do you see that?
- 3 | A. Yes, I do.
- 4 | Q. For the actual period, which ends on February 2 in this
- 5 | iteration of cash flow; correct?
- 6 A. Correct.
- 7 | Q. For the actual projection period, the last actual number
- 8 | for the balance in the operating account and operating reserve
- 9 | fund -- let me just stop, sir.
- 10 The operating account and operating reserve fund
- 11 | refers to the balance that PREPA has in the operating reserve
- 12 | fund; correct?
- 13 A. Generally, yes.
- 14 \parallel Q. Is that a single bank account?
- 15 A. I believe so. I'm not sure if there are more accounts.
- 16 | Q. So, at the time you prepared this, the most recent balance
- 17 | was \$233.2 million; correct?
- 18 A. As of this document, yes.
- 19 | Q. But it was projected to diminish to \$144.8 million as of
- 20 | the end of this week, as of tomorrow; correct?
- 21 A. That is correct.
- 22 | Q. Do you know, as we sit here today, what the current balance
- 23 || is?
- 24 \parallel A. The current balance, taking into account the 2-9, is
- 25 | approximately \$194 million.

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- 1 | Q. When you sat for a deposition yesterday, you didn't know
- 2 | what the current balance was; correct?
- 3 | A. That's correct.
- 4 | Q. So, since we've sat, you've checked on the current balance;
- 5 | is that right?
- 6 A. Thinking of this morning, yes.
- 7 Q. But according to your projection at the time you prepared
- 8 | this, you expected that the balance might be as low as
- 9 | \$144.8 million as of tomorrow; correct?
- 10 A. Just to be clear, the \$194 million is as of last Friday.
- 11 | Q. Oh, it's as of last Friday?
- 12 A. Yes. You should be comparing that number to the
- 13 | \$190.4 million.
- 14 | Q. Okay. So you don't know what the actual balance is as of
- 15 | the moment.
- 16 A. I don't know the balance as of the moment. I do this on --
- 17 | every Friday I get the numbers -- I get the numbers through
- 18 | Friday the following day.
- 19 Q. Thank you.
- 20 Now, on this current projection -- first of all, this
- 21 current projection is different in format from the prior two
- 22 | cash flow projections in that this now contemplates the funding
- 23 | of a DIP loan and shows the drawdown of that loan and resulting
- 24 | balances. Is that right?
- 25 \parallel A. That is correct.

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- 1 | Q. And on the bottom line, the bottom quadrant of this cash
- 2 | flow forecast entitled loans outstanding, this contemplates
- 3 | that the DIP loan would be approved and would be drawn down
- 4 | during the 15-week period in this projection by \$550 million;
- 5 | is that right?
- 6 A. Yes. You would have to the loan, \$550 million.
- 7 | Q. With the drawdown of \$550 million, this contemplates that
- 8 | the cash balance, the ending cash balance, would drop to as low
- 9 | as \$152 million; right?
- 10 A. Yes. Based on this projection, it would drop to \$152
- 11 \parallel million on 5-18, May 18.
- 12 | Q. Which is not quite as low as you project you might be by
- 13 | tomorrow; right?
- 14 | A. Tomorrow we're looking at -- we're estimating about
- 15 | \$144.8 million. So it's similar.
- 16 | Q. Now, the reason that you used \$550 million as the draw in
- 17 | this exhibit is because that is the amount that has been
- 18 | authorized by the Puerto Rico legislature; right?
- 19 A. For the initial amount, yes.
- 20 \parallel Q. The Commonwealth has not approved the \$1 billion loan;
- 21 | right?
- 22 | A. I don't believe they have as of yet.
- 23 | Q. And you understand what it means to have a committed loan;
- 24 | correct?
- 25 | A. Yes.

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- 1 | Q. And currently you are not aware of any commitment to fund
- 2 | any DIP loan in excess of \$550 million; correct?
- 3 A. I think currently it's been approved up to \$550 million.
- 4 | Q. And you do not anticipate that FEMA will advance a
- 5 | Community Disaster Loan, a CDL, to the Commonwealth between now
- 6 and the end of this projection period, May 18. Correct?
- 7 | A. No, I do not.
- 8 | Q. So this cash flow forecast projects -- represents your best
- 9 estimate of what will happen if this current motion is
- 10 | approved; correct? During the projection period.
- 11 A. Well, we have asked in this motion for approval for a \$1
- 12 | billion DIP. So what this shows is the 550 -- what the 550
- 13 does but what we're asking for is approval of up to \$1 billion.
- 14 | Q. Let me repeat my question, sir: This projection shows your
- 15 best estimate of what will happen during the 15-week period if
- 16 | this motion is approved; correct?
- 17 A. It shows -- well, it shows for the 550 but not for the
- 18 \parallel billion. It helps demonstrate the need for the billion.
- 19 | Q. But you have no basis to project that the Commonwealth will
- 20 | approve a lending in excess of \$550 million between now and the
- 21 | 18th; correct?
- 22 | A. I don't have current approval, but my expectation is that
- 23 \parallel they will approve it.
- 24 \parallel Q. You have an expectation, as we sit here today, that between
- 25 | now and May 18 the Commonwealth will approve funding for more

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- 1 | than \$550 million, sir?
- 2 A. Well, we asked for a billion dollars. So I certainly
- 3 | anticipate that.
- 4 | Q. You understand that PREPA had requested more than a billion
- 5 dollars in financing when the bill was first presented to the
- 6 | legislature; correct?
- 7 | A. Yes.
- 8 | Q. And at that time, the legislature only approved \$550
- 9 | million; right?
- 10 A. That's my understanding.
- 11 | Q. Now, the \$550 million that's reflected in this 16-week cash
- 12 | flow, according to these projections, would at least provide a
- 13 | \$150 million balance in the operating account during the entire
- 14 | projection period; correct?
- 15 A. Based on the projections, yes.
- 16 | Q. And it's only when cash falls below \$100 million that you
- 17 | would contemplate implementing the emergency plan that I think
- 18 Mr. Davis was referring to in his opening statement, the
- 19 | limited shutdown of electricity?
- $20 \parallel A$. Well, let me explain that. If you have anticipation that
- 21 you were going to drop below \$100 million and you know you
- 22 don't have the funds coming in on very short order, in this
- 23 | case, probably Wednesday of next week, you have to commence
- 24 | shutdown.
- 25 \parallel There is not a magical number, when you hit 100 and

Case 17-252889.TS Doc#:2579 Filed: 02/23/18geInterect 02/23/18 11:39:12 Desc: Main Page 26 of 240 Document 1 you suddenly hit that. You have to look forward because what 2 we're doing -- as was explained in the opening, what we're 3 doing is if we don't have this loan and we drop -- next week, 4 if we drop to around \$70 million, we have to implement the 5 emergency measures as soon as possible in order to extend that. 6 So, in this case, what we are doing is --7 MR. HOROWITZ: Your Honor, I have a limited amount of 8 time. I don't mean to cut off the witness, but if he doesn't 9 stick to my questions, I'm not going to be able to get through 10 my line of cross. 11 THE COURT: Mr. Filsinger, please answer specifically 12 the question that was asked. If the questioner asks you to 13 respond as a yes or no question, you can respond yes or no or I 14 can't answer it that way, and then the questioner will 15 rephrase. But do keep your answers as directed and short as 16 possible. 17 THE WITNESS: Yes, your Honor. 18 BY MR. HOROWITZ: 19 I will repeat and slightly rephrase. 20 Unless you anticipate cash balances falling below \$100 21 million, you do not intend to implement the emergency limited 22 shutdown plan that Mr. Davis referred to in his opening; 2.3 correct? 24 If we don't get the approval of the loan, we are

implementing the emergency plan which starts Saturday.

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- 1 | Q. Sir, my question is specifically and I think expressly
- 2 | related to the projection presented in the cash flow in front
- 3 of you which does contemplate the funding of a \$550 million
- 4 loan.
- 5 You just agreed with me that on the funding of a \$550
- 6 | million loan, your best projection is that the cash balance
- 7 | will not drop below \$150 million; correct?
- 8 | A. I'm sorry. I'm not following you.
- 9 Q. You testified a moment ago that based on the funding of a
- 10 | \$550 million DIP loan, your best projection at the moment, as
- 11 | reflected in Movants' Exhibit 16, is the cash balance would not
- 12 drop below \$150 million; correct?
- 13 A. It does not show dropping below \$150 million in this cash
- 14 | flow.
- 15 | Q. So, getting back to my question, you do not intend to
- 16 | implement the emergency limited shutdown plan that Mr. Davis
- 17 | referred to unless you anticipate cash balances dropping below
- 18 | \$100 million; correct?
- 19 A. Well, with the caveat I started to explain. It depends on
- 20 | what you have and what you see with respect to loan proceeds.
- 21 | If this loan is put in place, no, you would not implement those
- 22 | measures during the term of this cash flow.
- 23 | Q. That was my question, sir. Now let's talk about after the
- 24 | term of this cash flow.
- 25 PREPA also, in addition to a 13- or 15-week cash flow

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- 1 | forecast, has also prepared a monthly liquidity model; right?
- 2 A. That is correct.
- Q. Let me direct your attention, if you can find it in the
- 4 | binders in front of you, to Objectors' Exhibit J.
- THE COURT: Are you offering Objectors' Exhibit J in
- 6 | evidence?
- 7 MR. HOROWITZ: I am, your Honor. I believe per the 8 stipulation, its admissibility has been stipulated.
- 9 THE COURT: Yes. So Objectors' Exhibit J is received 10 in evidence.
- 11 (Objectors' Exhibit J received in evidence)
- 12 | BY MR. HOROWITZ:
- 13 | Q. Exhibit J is a two-page document.
- Sir, this is a two-page monthly liquidity model;
- 15 | correct?
- 16 | A. Correct.
- 17 Q. And this is a projection of liquidity to the end of fiscal
- 18 | year 2018 on the first page; right?
- 19 A. Correct.
- 20 | Q. And then on the other side, on the second page, for the
- 21 entire fiscal year 2018. That's July 2018 through June 2019;
- 22 | right?
- 23 \parallel A. That is correct.
- 24 | Q. At our request, PREPA provided an update to this monthly
- 25 | liquidity model during the course of this motion and

Case 17-252889TS Doc#:2579 Filed: 02/23/18geInterect 02/23/18 11:39:12 Desc: Man Document Page 29 of 240 1 litigation; right? 2 That is correct. 3 That update is Exhibit DD in your binder. 4 THE COURT: Shall I deem DD offered and, therefore, 5 admitted? MR. HOROWITZ: Yes, your Honor. 6 7 THE COURT: DD is admitted in evidence. 8 (Objectors' Exhibit DD received in evidence) 9 MR. HOROWITZ: I'm trying to find my copy to put it up 10 on the screen. Maybe when I ask questions, somebody will get 11 me a clean copy.

- THE COURT: I see your colleagues working on that.

 MR. HOROWITZ: Thank you very much.
- Q. So Exhibit DD is the updated monthly liquidity forecast;
 correct?
- 16 A. That is correct.
- Q. But this update is only prepared through the end of fiscal year 2018; correct?
- 19 A. That is correct.

2019; correct?

- Q. And that's because you felt like you didn't have any information to do any meaningful update for the projections for
- A. We did not have the 2019 done yet. They're working on this as they get more information. Once it's done, they'll post it.
- 25 Q. Now, sir, both the original and the updated monthly

Case 17-203288Q1TS Doc#:2579 Filed:02/23/18gentere@r02/23/18 11:39:12 Desc: Main Page 30 of 240 Document 1 liquidity forecast project that May of 2018, which is the end 2 period in your weekly cash flow forecast, will be the low point 3 for PREPA's cash balance; correct? 4 Is this the one up on the screen now that matches the one? 5 The one up on the screen is the update, sir. 6 THE COURT: So is that DD or J? 7 MR. HOROWITZ: That's DD, your Honor. 8 I should probably zoom out. 9 THE WITNESS: Try and zoom in a little bit. 10 having a hard time. BY MR. HOROWITZ: 11 12 Are you looking at the hard copy? 13 Well --Α. 14 If you look at the column for May 2018, at the very bottom, Q. 15 you will see a total cash balance, and it's a negative figure. 16 Right, sir? 17 I'm having a hard time seeing it. I apologize. 18 THE COURT: This is the portrait format document, and 19 you're talking about the third column in from the 20 right-hand side, the very last number on the bottom? 21 MR. HOROWITZ: That's right, your Honor. I don't have 22 my hard copy in front of me, but I believe it's negative 327.7. 23 Q. Do you see that, sir? You don't have to confirm the exact

What I'm asking you to confirm now is that May of 2018

24

25

figure.

Case 17-252889TS Doc#:2579 Filed: 02/23/18geInterect 02/23/18 11:39:12 Desc: Main Page 31 of 240 Document 1 is projected to be the low point for PREPA's cash balance in 2 this revised monthly cash flow forecast. Right? 3 Again, I'm just trying to find it so I can validate. 4 THE COURT: This is the number that he's referring to 5 down here. I pointed out to the witness that 327 number on the 6 7 page. 8 THE WITNESS: That bottom box includes emergency 9 funds. That's why I'm struggling. 10 Are you looking at the bottom box? Which box are you 11 looking at? MR. HOROWITZ: I am looking at the very bottom line of 12 13 the total cash, sir. You're right. It does include emergency 14 funds, but you can confirm the exact same thing if you can look 15 at general funds under ending balance, which is the fourth box 16 from the bottom. 17 The only question I'm asking, sir, is to confirm that 18 in this forecast, it shows that May 2018 will be the low point 19 in PREPA's projected cash balance. 20 Q. Can you please confirm that, or I will refer you to your 21 deposition. 22 Yes. I believe that's correct. 23

Thank you, sir.

24

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- of the customer collections will increase from May to June of 2 2018.
- THE COURT: This is the very first line of the chart?
- 4 MR. HOROWITZ: It is, your Honor. It shows a forecast
- 5 of \$329.3 million in customer collections for May 2018 and
- 6 | \$325.2 million in June of 2018.
- 7 Q. I want you to confirm that it shows that collections will
- 8 | continue to increase. Correct?
- 9 A. It shows the collections increase in June of '18.
- 10 | Q. Right. The extended cash flow forecast, which was Exhibit
- 11 | J, it includes a projection -- I lost it on the Elmo, but I'll
- 12 | keep going -- contemplates that monthly collection levels after
- 13 | the hurricane will ultimately reach approximately \$250 a month.
- 14 | Right?
- 15 | A. \$250 million.
- 16 | Q. And that's something in the range of \$60 million per week;
- 17 | right?
- 18 A. Yes. Depending on the number of weeks.
- 19 | Q. The updated monthly forecast -- I'm sorry. I'm going back
- 20 | to DD. I'm trying to rush -- projects that there will be
- 21 positive net cash flows in the month of June, net cash flow --
- 22 | I'm looking at the line that's immediately above the general
- 23 \parallel fund box -- of \$75.6 million in June, positive in the cash flow
- 24 of \$75.6 million in June. Right?
- 25 | A. Yes.

Case 17-203288 Q1TS Doc#:2579 Filed: 02/23/189 Entere@ 02/23/18 11:39:12 Desc: Main Page 33 of 240 Document 1 Q. And your extended cash flow forecast, referring back again 2 to DD, for 2019 projected a total positive net cash flow in 3 2019, referring to the second page of DD, of positive 4 \$434.7 million; right? 5 Where are you referring to on this document? I'm sorry. 6 THE COURT: I don't see a second page of DD. That's 7 the portrait? 8 MR. HOROWITZ: It is, your Honor. A double-sided 9 document. 10 THE COURT: Not in my book. 11 MR. HOROWITZ: I'm sorry, your Honor. I misspoke. 12 is the original. 13 THE WITNESS: We're on J now? 14 MR. HOROWITZ: Yes. I apologize. We're on J, the 15 two-page extended one. 16 THE COURT: Thank you. 17 BY MR. HOROWITZ: 18 Q. And I just circled the number I'm pointing to on the Elmo 19 as the total projected cash flow for fiscal year 2019. 20 Do you see that? Looking at the total cash flow from operations? 21 22 Q. Yes. 23 Α. Yes.

Thank you. Sir, you were involved in the DIP loan

negotiation process; right?

24

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- 1 \parallel A. I was at times.
- 2 | Q. And you don't know what individuals were responsible for
- 3 | negotiating the DIP on the Commonwealth side, do you?
- 4 A. No. I relied on Nancy Mitchell for the DIP loan.
- 5 | Q. In your limited experience in the negotiations of the terms
- 6 of the DIP loan, you don't recall whether the issue of a
- 7 priming lien was even brought up as the subject of negotiation;
- 8 correct?
- 9 A. Do you mean in my limited participation?
- 10 Q. Yes.
- 11 A. I'm not aware of all the things that were negotiated.
- 12 \parallel Q. And you are not aware of there having been any business
- 13 discussion about whether the Commonwealth would be willing to
- 14 provide an unsecured loan to PREPA?
- 15 A. I wasn't in on those parts of the discussion.
- 16 | Q. Other than the potential third-party lenders, had you no
- 17 | involvement in the attempts to solicit a DIP loan from a third
- 18 party; right?
- 19 A. Do you mean other than the third parties that were
- 20 solicited you mean?
- 21 | Q. I'm saying: Including the third parties who were
- 22 | solicited, other than providing potential names, you had no
- 23 | involvement in the marketing process of this DIP loan; right?
- 24 \parallel A. That was not my job.
- 25 \parallel Q. And you're not aware -- we just looked at some projections.

Case 17-203288 Q1TS Doc#:2579 Filed: 02/23/189 Entere@ 02/23/18 11:39:12 Desc: Main Page 35 of 240 Document 1 You're not aware of any projections that have been prepared by 2 PREPA or anyone else that show a repayment, a source of 3 repayment, for this proposed DIP loan, are you? 4 It's a 30-year term. We haven't provided a 30-year 5 projection, no. 6 And you're not aware of any projection that would suggest a source of repayment for this DIP loan within the next two 7 8 years, are you? 9 We have not prepared that yet. 10 THE COURT: You're on your red light. MR. HOROWITZ: I'm out of time? 11 THE COURT: You're 54 seconds into borrowed time. 12 MR. HOROWITZ: Your Honor, is this a limit per witness 13 14 that you're going to enforce, or are you going to allow us to borrow some time from other witnesses? 15 16 THE COURT: I am taking the time allocations from the 17 chart that was provided to me which gave you 25 minutes for 18 cross. 19 In that case, can I just have two MR. HOROWITZ: 20 minutes to finish up my line of questioning, your Honor? I 21 apologize. 22 THE COURT: As long as your colleagues will let me 2.3 take that off the next one. We just can't be here till 8:00 24 tonight. 25 BY MR. HOROWITZ:

Casel17-20328891TS Doc#:2579 Filed:02/23/189\EntereCt\02/23/18 11:39:12 Desc: Main Page 36 of 240 Document 1 Sir, you've been involved in efforts to Q. Very quickly. 2 collect more than \$200 million in outstanding debts shown on 3 PREPA's books and records from public government corporations 4 in Puerto Rico? 5 We have been involved in the collections of the 6 government's outstanding, yes. 7 Before I showed it to you at your deposition, you were not 8 aware that the Puerto Rico legislature enacted a law in April 9 of 2016 requiring public work corporations to sit down within 10 the next 45 days and engage in a reconciliation process and 11 then enter into a payment plan with PREPA to satisfy its outstanding obligations. Correct? 12 13 I thought the date in the document you showed me was prior 14 to that, but I'll take, subject to check '16. I thought it was before that. 15 16 I'll represent it was April of 2016. I'll refer the Court 17 to the document on Mr. Portela's cross-examination. 18 (Continued on next page) 19 20 21 22 2.3 24 25

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- 1 BY MR. HOROWITZ: (Continued)
- 2 | Q. Sir, there have been meetings within the last few days with
- 3 | a number of the public corporations that have very large
- 4 | outstanding amounts in an attempt to collect, correct?
- 5 A. There were meetings, I think it was last week, it's in my
- 6 declaration, with several corporations, yes.
- 7 | Q. Notwithstanding those meetings and notwithstanding the
- 8 powers granted under Act 22-2016, you feel confident that you
- 9 | will not receive any significant collections of outstanding
- 10 | balances from these public corporations during the 15-week cash
- 11 | flow projection period, right?
- 12 | A. I don't feel we will be doing -- we will be doing the
- 13 | reconciliation, but I don't believe that that will be resolved
- 14 | within the 13 cash flow projection.
- 15 | Q. Of course, you're aware if the governor wanted to, he would
- 16 | have the power to compel those entities to pay their
- 17 | outstanding obligations immediately, right?
- 18 A. Well, the issue is, there is a dispute as what is actually
- 19 owed.
- 20 | Q. My question is: If the governor willed it, he could compel
- 21 | those entities to pay their outstanding obligations
- 22 | immediately, correct?
- 23 | A. I don't know.
- 24 | Q. And it's also true that the Commonwealth could provide
- 25 | loans or other forms of liquidity to the entities that owe

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1	money to PREPA so that they could satisfy their obligations,
2	correct?
3	A. I don't know that.
4	MR. HOROWITZ: I have no further questions, your
5	Honor.
6	THE COURT: Thank you, Mr. Horowitz.
7	Mr. Finger, redirect?
8	MR. HOROWITZ: I think other parties may have provided
9	for a short period of time for cross.
10	THE COURT: What I have is cross-examination expected
11	to take 25 minutes for the PREPA creditors. So you've used 29.
12	MR. HOROWITZ: I think some clarification is in order.
13	The Ad Hoc Bondholder Group, the Monolines and the Trustee, but
14	there is also projecting parties, the GO creditors and Ambac,
15	and I think they may or may not have reserved separate time for
16	cross.
17	THE COURT: The chart that I have received says with
18	respect to Mr. Filsinger: Cross expected to take 25 minutes
19	for the PREPA creditors. Redirect examination expected to
20	take oh, this is the 30 minutes so sorry. There is 30
21	floating minutes. This will go into the 30 floating minutes.
22	So sorry.
23	MR. BURKE: Donald Burke, Robbins Russell, the Ad Hoc
24	Group of General Obligation Bondholders.
25	THE COURT: Good morning, Mr. Burke.

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- 1 MR. BURKE: Good morning, your Honor.
- 2 | CROSS-EXAMINATION
- 3 BY MR. BURKE:
- 4 | Q. Good morning, Mr. Filsinger.
- 5 A. Good morning.
- 6 Q. Do you understand that under the proposed terms of the DIP
- 7 | loan, interest rates begin at zero for a period of six months,
- 8 | then step up a half percent every six months until it reaches a
- 9 | maximum of three percent?
- 10 A. I believe that's correct.
- 11 | Q. And you'd agree that those terms as interest terms are
- 12 | favorable to PREPA, wouldn't you?
- 13 A. I think they are good terms for PREPA.
- 14 \parallel Q. And you are not testifying here today that PREPA requires
- 15 | those favorable terms to maintain operations, are you?
- 16 A. No. PREPA needs to look at the terms to get the best loan,
- 17 | but we looked at it, the Board looked at the terms, and decided
- 18 | they were good for PREPA and that's why they approved it.
- 19 | Q. You never conducted any analysis as to whether PREPA would
- 20 | be able to afford a higher interest rate and continue to
- 21 | maintain operations, have you?
- 22 \parallel A. I have not done that analysis.
- 23 \parallel Q. Has anyone on your team conducted such an analysis?
- 24 \parallel A. Not that I'm aware of.
- 25 \parallel Q. Are you aware of anyone else, for example, at the FAFAA or

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- 1 | the oversight board engaging in such an analysis?
- 2 A. They may have. I don't know.
- 3 | Q. But you're not aware of any?
- 4 A. Not that I'm aware.
- 5 Q. Mr. Filsinger, do you understand that the proposed debt
- 6 | loan provides for a maturity term of 30 years?
- 7 A. Yes. Yes, I do.
- 8 | Q. But you're not testifying that 30-year maturity term is
- 9 | necessary for PREPA to maintain operations, are you?
- 10 A. I'm not testifying to that, no.
- 11 | Q. You've never conducted any analysis of whether that
- 12 | maturity term is necessary for PREPA to continue operations,
- 13 | have you?
- 14 \parallel A. I have not done an analysis around the term for that
- 15 purpose.
- 16 | Q. And no one on your team has conducted such an analysis,
- 17 \parallel have they?
- 18 A. Not that I'm aware.
- 19 | Q. Are you aware of anyone else, such as the AAFAF or
- 20 | oversight board conducting such an analysis?
- 21 A. I do not know what analysis they have conducted.
- 22 | Q. Mr. Filsinger, do you understand that under the terms of
- 23 | the proposed DIP loan PREPA would grant a lien to the
- 24 | Commonwealth on its revenues but would not grant a lien on
- 25 | other assets, such as its physical properties?

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- 1 A. That is correct.
- 2 | Q. But you're not testifying that PREPA couldn't maintain
- 3 perations if it granted a broader lien in favor of the
- 4 | Commonwealth, are you?
- 5 A. I haven't looked at that or any of the legalities around
- 6 any of those issues.
- 7 | Q. So you haven't conducted any analysis of whether PREPA
- 8 | could grant a broader lien and continue to maintain operations?
- 9 A. No, I have not.
- 10 | Q. And no one on your team has conducted such an analysis,
- 11 | have they?
- 12 A. Not that I'm aware.
- 13 | Q. Are you aware of anybody else, including the oversight
- 14 | board or AAFAF, who's conducted such an analysis?
- 15 A. I don't know if they've done the legal analysis or other
- 16 | analysis around that. I don't know.
- 17 | Q. You're just not aware?
- 18 A. I don't know.
- 19 MR. BURKE: Thank you, Mr. Filsinger. That's all I
- 20 have.
- 21 MR. HOROWITZ: Your Honor, just as a housekeeping
- 22 | matter, Mr. Mayer pointed out, I didn't actually offer Exhibit
- 23 | 16, the cash flow forecast, which is the Debtor's Exhibit?
- 24 THE COURT: I think I admitted Debtor's 11 through 18.
- 25 MR. HOROWITZ: It's all admitted.

cross-examining any witnesses.

So if you are in the PREPA creditors' group, unless you want to start eating in further to the PREPA creditors' next cross-examination period for the next witness, I would suggest you don't have any time to do it, and what has been

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Case 17-25328892TS Doc#:2579 Filed: 02/23/18geInterest 02/23/18 11:39:12 Desc: Main Page 44 of 240 Document 1 given to me does not allow you to invade the GO bondholders, 2 Ambac 30 minutes. 3 MR. BEREZIN: Thank you, your Honor. We understand 4 and National will pass the witness for those reasons. 5 THE COURT: Thank you. Mr. Finger, it looks like it is back to you for 6 7 redirect. 8 REDIRECT EXAMINATION BY MR. FINGER: 9 10 MR. FINGER: Thank you, your Honor. Kevin Finger, 11 Greenberg Traurig on behalf of AAFAF as fiscal agent for PREPA. Good morning, Mr. Filsinger. 12 13 Good morning Mr. Finger. 14 Mr. Filsinger, Mr. Horowitz had asked you about the hundred 15 thousand dollars -- or hundred million dollars point at which 16 you feel it necessary to consider whether emergency measures 17 should be taken. Would you describe to the Court what the 18 thought process is as PREPA approaches the hundred million 19 dollars of cash reserves? 20 A. Yes. As I started to explain is in order to implement the 21 plan and do the emergency plan, you have to try to preserve 22 cash so you can operate as long as you can under those 2.3 emergency conditions. So we look at, if we can -- if I maybe 24 can just explain what will happen, it will help.

So if we don't have a loan, then on -- we've already

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contacted FEMA and Carlos Torres who had restoration, and informed them of the plan, so they know how to deal with restoration.

2.3

Second, we talked to the top customers and let them know that power is going out. That would happen Friday.

Friday night or Saturday, Justo Gonzalez, the executive director and/or myself and/or the chairman of the board would issue a public statement educating the public on how the shutdown is going to take place so it's not a surprise to the community because, as you know, the community has been through a humanitarian crisis, and we want to try to limit the pain as much as possible.

We will announce that. Then generation will start ramping down on the Saturday to Monday timeframe, and then all critical loads will commence being disconnected starting on Monday trying to preserve the hospitals, the fire, the police, grocery stores, gas stations, the critical components. We have transmission constraints, so we're still refining that piece.

But the reason for that, back to your question, is we need to have enough money to operate to pay mainly the fuel providers and the power purchase providers so we can continue to use those assets through the emergency.

- Q. What is the current total amount of generation that PREPA is capable of generating?
- A. It's several thousand megawatts. It's 5-, 6,000 megawatts.

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- Q. What is it currently operating at?
- 2 A. The load is below two.

- 3 Q. Can you describe how you're going to cut load during the
- 4 course of these emergency measures?
- 5 A. The load will be cut initially to about half, a thousand.
- 6 And that is again based on the critical loads, and then they
- 7 | will probably as we examine how the generators are running with
- 8 | transmission constraints because there are a lot of lines still
- 9 down, we will try to drop that into about the 500 megawatt
- 10 | range within a week.
- 11 \parallel Q. Over what time will you drop from 2,000 megawatts to about
- 12 | 1,000 megawatts?
- 13 A. That will happen -- it will start on Saturday/Sunday, and
- 14 | hopefully by midweek we'll be in the thousand megawatt range.
- 15 | Q. What will that do to the residential and industrial
- 16 | customers access to public power?
- 17 | A. The residential, commercial and industrial customers for
- 18 | the most part will be without power, unless they have a back-up
- 19 generator or a buy a FEMA generator.
- 20 \parallel Q. If we could take a look at the cash flow projection, which
- 21 | is Substituted 16. Do you have that in front of you?
- 22 A. Yes, I do.
- 23 | Q. Mr. Filsinger, do you have Substituted Exhibit 16 in front
- 24 of you?
- 25 | A. Yes, I do.

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- 1 | Q. You testified that based on this Exhibit the most recent
- 2 | actual period reported is February 2. Is that right?
 - A. Yes, in the yellow, that's the last actuals.
- 4 | Q. And that cash figure, that 233.2 million in the middle,
- 5 | represents the cash that's available to PREPA as of February 2,
- 6 | 2018. Is that right?
- 7 \blacksquare A. That is correct.
- 8 | Q. And then the projections projected that the cash on hand as
- 9 of last Friday February 9 is 191.4. Is that correct?
- 10 A. Yes, but that actual number now is out. It's 194 roughly.
- 11 | Q. The projection was accurate in this respect. Is that
- 12 | right?

- 13 | A. Right.
- 14 \parallel Q. And what's the projection for cash on hand by tomorrow,
- 15 | February 16?
- 16 A. Approximately 145 million, 144.8 million.
- 17 | Q. Can you tell from this document what projections indicate
- 18 the cash will be as of next Friday, February 23?
- 19 A. Yes. So the way you do the calculations -- this includes
- 20 | the loan. If you want a very simple way to do that
- 21 | calculation, you basically take and add the two first blue
- 22 boxes and subtract the third.
- 23 So what that is you take your operating account of
- 24 \parallel \$158 million, you add the ending balance of the 220.9 under
- 25 | your eligible uses, and then you subtract off the loan,

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- 1 assuming you don't have it, so 307.7. And that number comes
- 2 | out -- so it's 158 plus 220.9 minus 307.7, and that equals
- 3 | approximately \$71 million.
- 4 | Q. So is it fair to say that between February 2 and February 9
- 5 PREPA burned through about \$40 million worth of cash?
- 6 A. Yes.
- 7 | Q. And then the projections indicate that those burned through
- 8 | another approximately \$175 million worth of cash by the
- 9 | following Friday, February 23?
- 10 A. Yes, that's roughly correct.
- 11 \parallel Q. And what that suggests is that PREPA is going to run out of
- 12 | money by what date?
- 13 A. You would run out of money, I believe, would be the week of
- 14 | March 2.
- 15 | Q. What will happen when PREPA completely runs out of money?
- 16 | A. If we don't implement the emergency measures, then you
- 17 | basically run the system until all, you know, you run out of
- 18 | fuel. Once you run out of fuel, you can't generate, and then
- 19 | you have an instantaneous, you know, blackout.
- 20 | Q. Can you describe for the Court the cash management measures
- 21 | that you will undertake upon implementation of the emergency
- 22 procedures?
- 23 | A. Yes. Well, first I want to say we've been doing a severe
- 24 \parallel cash management to now, and you see where we are today.
- 25 But if you look at, for example, the week of 2/23,

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next week, you can see your expenses under eligible uses. We will -- so we have the AES and EchoElectrica of 12.5 and -- AES and EchoElectrica of 12.5 and 26.5 million, respectively. What we're going -- what we want to do, and we're still confirming this with the technical folks, but our plan right now is to try to run those two units.

Q. Why?

2.3

A. Because they're the lowest cost power. And once you don't make those payments, then you're taking them out of the stack. Part of it is going to be based on transmission and looking at as we start down this process and test it to see how the transmission holds up to get to the critical loads, that may impact that decision. So that's going to be a realtime decision.

We will cut -- we want to cut back on our fuel oil and diesel. The issue we have there is we have to balance that because right now we are on the maximum -- we are on the outside of the terms. So we have stretched Echo fuel oil of bunker seed and we've stretched the diesel. So if we don't make these payments, then diesel just gets cut off, period, and bunker seed moves up to I think it's the \$12 a barrel we suggested.

So that's the challenge we're having right now. We're going to decide as we test the transmission that we'll either cut off the diesel and bunker seed or we'll pull back on AES or

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- 1 | EchoElectrica. It's going to depend on that transmission. Our
- 2 | plan is to try to drop that to about 50 percent in the first
- 3 week with corresponding load being shut off.
- 4 Q. Describe the issues you have with the transmission system
- 5 and trying to determine what load to cut.
- 6 A. Well, the issue is, you know, we've got the generators, but
- 7 | we've got a lot of transmission lines that are still out. So
- 8 | we have in some cases we're relying on one line, some lines --
- 9 one line is predicted to come on in the next week or two, it
- 10 | could make a difference but if you end up with a constraint
- 11 | with certain units, you may not be able to get the power up to
- 12 some of your critical loads.
- 13 | Q. Upon implementation of emergency measures, how much do you
- 14 | think you can cut PREPA's expenditures per week during those
- 15 | emergency measures?
- 16 A. We believe that we will be able to get with the outage and
- 17 | trying to just do the emergency loads we'll be able to get down
- 18 | to in the 20 to 20 mill -- to be able to cut costs about a 25
- 19 | to 30 million range initially, and again, it will get more
- $20 \parallel$ severe as you move out, and that extends us to several weeks, I
- 21 | think two or three weeks.
- 22 | Q. What's the total amount of time that PREPA can operate
- 23 | under the emergency measures that will be implemented?
- 24 | A. I think it's a little uncertain because the one thing you
- 25 \parallel have to consider is if you go up to the collections line, our

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- 1 | collections are getting -- are improving and when we do the
- 2 | shut down, the residentials are going -- for the most part are
- 3 | going to be out. And so there is maybe some impact -- there's
- 4 going to be a, lag but there's going to be an impact on your
- 5 | collections; but not taking that into account, we think we're
- 6 going to be able to stretch the system of the emergency loads
- 7 | for three to four weeks.
- 8 Q. Is it fair to say that the collections are the only form of
- 9 | free cash that will be available to PREPA over the course of
- 10 | the next few weeks in the absence of a loan?
- 11 A. That is correct.
- 12 | Q. How soon does PREPA need to receive the loan proceeds so
- 13 | that you don't have to implement emergency measures?
- 14 A. We have -- we have to receive the loan proceeds next week.
- 15 | Q. What day?
- 16 A. I would say Wednesday, maybe Thursday.
- 17 \parallel Q. At the latest?
- 18 A. Yes.
- 19 | Q. Mr. Horowitz asked you questions about the available cash
- 20 | that's available to PREPA at the end of the cash flow
- 21 | projection on May 18. Is that right?
- 22 A. That is correct.
- 23 | Q. And that cash figure is 152 million?
- 24 | A. Yes.
- 25 \parallel Q. What is the -- in your experience in the utilities

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- 1 industry, what is a customary figure for operating reserve for
- 2 | an electric utility?
- 3 A. Well, it's prudent business practice to have usually two
- 4 months of working capital, which would be in the \$500 million
- 5 | range.
- 6 Q. In this proposal under the Commonwealth's loan, what is the
- 7 | maximum operating reserve that PREPA can maintain?
- 8 A. That is limited to 300 million.
- 9 Q. Will you be able to -- if two months of an operating
- 10 | reserve is optimal, will you be able to operate at 300 million
- 11 of a reserve?
- 12 A. We will be able to operate. If we end up with any fuel
- 13 | issue, and, you know, this business is not straightforward.
- 14 | You saw that early this week with the switch explosion and what
- 15 | that caused to the load in San Juan and the like.
- We don't know what's going to happen. If there's a
- 17 generation outage, if there's any out sort of outage, that may
- 18 | increase your diesel costs and the like. It can vary that
- 19 | significantly. We will make it work, but obviously we prefer
- 20 | to have a full reserve, but we can make it work with 300
- 21 | million.
- 22 | Q. You mentioned oil prices. Have they increased over the
- 23 | last 9 to 12 months?
- 24 | A. Yes, they have increased.
- 25 \parallel Q. By how much?

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- 1 A. I think in the -- if you look at this time period, I think
- 2 the increase is about like \$45 million impact on the cash flow
- 3 | based on that increase.
- 4 | Q. Do you have an estimate of what the percentage is of that?
- 5 A. I believe -- well, we are planning for up to a ten percent
- 6 | risk tolerance but I don't know the total number.
- 7 | Q. When you say plan for a ten percent risk tolerance, what
- 8 | are you referring to?
- 9 A. Well, so when we look at the annual fuel costs, I think
- 10 | they're about 1.2 billion, and so we look at a risk variance of
- 11 | about 120 million, around there.
- 12 | Q. Is that built into the sizing of the DIP facility?
- 13 A. Yes, it is, it's built into the \$1 billion facility.
- 14 | Q. Based on your knowledge of PREPA's operations, is PREPA
- 15 | capable of repaying the Commonwealth loan, if it's approved,
- 16 | within 30 years?
- 17 \parallel A. I think that the -- my belief is it will be paid off in 30
- 18 years or taken out at the final adjustment or if there's a
- 19 | sale.
- 20 MR. HOROWITZ: I have no more questions.
- 21 THE COURT: I do have one question that I would like
- 22 | clarified. Looking at this replacement Exhibit 16, which for
- 23 | the record is document 2473 from the 3283 docket, does this
- 24 | assume draws over the life of the projection period of more
- 25 \parallel than \$550 million? There seems to be three columns in which

Case 17-2528892TS Doc#:2579 Filed: 02/23/18geIntered: 02/23/18 11:39:12 Desc: Main Page 55 of 240 Document 1 advance, the four-week projection, and then you multiply that by the 15 percent adder, and that's what you can take out. 2 3 you look at -- you would go to the first column where you have 4 the 267.6, that's your consecutive four weeks of cash needs. 5 THE COURT: Yes. So just so they don't use up 6 everybody's time, so even though 307, 222.9 and 227.5 all 7 appear in a line that says "draw amount," 227.5 is not an 8 actual assumed draw amount? 9 THE WITNESS: Yes, it's not drawn because you reach 10 the 550 cap. 11 THE COURT: Thank you. MR. HOROWITZ: Thank you, your Honor. 12 13 One housekeeping matter, your Honor. I am not sure if 14 Movant's Exhibit 6, which isn't an exhibit to Mr. Filsinger's 15 declaration has been admitted, and I just wanted to make sure the record is clear. 16 17 THE COURT: Movant's Exhibit 6 was not mentioned. And 18 so you are tendering that? 19 MR. HOROWITZ: Yes, your Honor, I am. 20 THE COURT: Movant's Exhibit 6 is admitted in 21 evidence. 22 MR. HOROWITZ: Thank you. 2.3 (Exhibit Movant 6 received in evidence) 24 THE COURT: So Mr. Filsinger, thank you. Your 25 testimony is concluded.

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1	THE WITNESS: Thank you, your Honor.
2	THE COURT: You may step down.
3	(Witness excused)
4	THE COURT: Movants may call their next witness.
5	MR. FRIEDMAN: Your Honor, Peter Friedman from
6	O'Melveny Myers on behalf of AAFAF. The Movants next offer the
7	testimony of Gerardo Jose Portela Franco, the executive
8	director of AAFAF.
9	The only housekeeping matter with respect to
10	Mr. Portela tell is with respect to his declaration.
11	THE COURT: Mr. Portela, you may come up to the
12	witness stand.
13	MR. FRIEDMAN: The only housekeeping matter with
14	respect to Mr. Portela's declaration is, as you may have seen
15	from the agreement between the parties, that Mr. Portela's
16	declaration would be admitted subject to an objection for
17	admissibility with respect to paragraph 11.
18	After consulting with opposing counsel, we have
19	actually agreed to exclude one sentence from Mr. Portela's
20	declaration, which is exhibit number
21	THE COURT: Number 2.
22	MR. FRIEDMAN: Exhibit number 2 in paragraph 11, the
23	sentence in the ninth line down, in paragraph 11 beginning with
24	the wors "inclusion."
25	THE COURT: Beginning with which word?

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1	MR. FRIEDMAN: The word "inclusion" and ending in the
2	word "lender."
3	THE COURT: So you are not offering that sentence, and
4	so after this proceeding you will tender a redacted version of
5	the declaration that does not include that sentence?
6	MR. FRIEDMAN: Yes, your Honor. We agree that that
7	resolves all objections to admissibility for Mr. Portela's
8	declaration, and therefore offer it into evidence.
9	THE COURT: Mr. Portela's declaration as edited is
10	admitted in evidence.
11	MR. FRIEDMAN: Thank you, your Honor.
12	THE COURT: Thank you.
13	(Exhibit Movant 2 received in evidence)
14	THE COURT: Mr. Portela, if you would please step up
15	into the witness stand and remain standing.
16	GERARDO JOSE PORTELA FRANCO,
17	called as a witness by the Movant,
18	having been duly sworn, testified as follows:
19	CROSS-EXAMINATION
20	BY MR. HOROWITZ:
21	THE COURT: Thank you. Please be seated.
22	Mr. Horowitz.
23	MR. HOROWITZ: Thank you, your Honor.
24	Q. Good morning, Mr. Portela.
25	A. Good morning.
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- 1 Q. Mr. Portela, AAFAF is the fiscal agent for PREPA, correct?
- 2 A. Correct.
- 3 Q. And AAFAF is also the fiscal agent for the Commonwealth,
- 4 | right?
- 5 A. Correct.
- 6 | Q. And AAFAF has served in both of those capacities in
- 7 connection with the negotiation of the proposed DIP financing
- 8 | facility, right?
- 9 A. Correct.
- 10 Q. OK. Rothschild is the financial adviser to AAFAF, right?
- 11 | A. Correct.
- 12 | Q. And Rothschild has advised PREPA in his capacity as
- 13 | financial adviser to AAFAF in connection with this DIP
- 14 | facility, right?
- 15 A. Can you clarify?
- 16 | Q. I know that was convoluted. Let me try it again.
- 17 A. Could you clarify that question, please?
- 18 | Q. Sure. Rothschild has served as a financial adviser to
- 19 | PREPA in connection with the negotiation of this DIP facility,
- 20 | right?
- 21 A. Rothschild is a financial adviser for AAFAF and for PREPA.
- 22 | Q. And Rothschild has also served as a financial adviser to
- 23 \parallel the Commonwealth. AAFAF is the fiscal agent for the
- 24 | Commonwealth in connection with this DIP facility, right?
- 25 || A. Correct.

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- Thank you.
- 2 Sir, you have had some involvement in attempts to 3 collect accounts receivable from government entities on PREPA's 4 behalf, right?
- 5 A. Correct.

- 6 You sent 27 letters to various Commonwealth public corporations on PREPA's behalf on December 21, 2017, right? 7
 - I believe. I'd better check the exact date.
- 9 You can look on the screen. I put on the screen Movant's 10 Exhibit K, which I've marked as an exhibit in your deposition.
- 11 It is copies of the 27 letters that you sent. You can just see the first one and refer to it. 12
- 13 THE COURT: So are you offering Exhibit K in evidence?
- 14 MR. HOROWITZ: I am, your Honor.
- 15 THE COURT: Exhibit K is received in evidence.
- 16 (Exhibit Objector K received in evidence)
- 17 So that's correct, sir, you sent these 27 letters seeking 18 collection on PREPA's behalf; is that right?
- 19 Correct. Α.
- 20 You are not aware -- each of these 27 letters has a 21 sentence essentially along the lines of the second paragraph on 22 this letter to Mr. Abreu of the Island Municipal Maritime
- 2.3 Transport Authority that says: "PREPA records show that you 24
- owe a balance of " and then there's an amount given, right?
- 25 Α. Yes.

Case 17-20328892TS Doc#:2579 Filed: 02/23/48a Ent@eds02/23/18 11:39:12 Desc: M@n Page 60 of 240 Document 1 Q. And you're not aware of how that balance was derived, are 2 you? 3 I received the amounts from PREPA, PREPA advisers. 4 Sir, I want to show you on the screen what's been marked as 5 movant Exhibit K. MR. HOROWITZ: And your Honor I am offering it. 6 7 THE COURT: Movant's exhibits have numbers. Your exhibits have letters, and K was the letter that you just put 8 9 up. 10 MR. HOROWITZ: You're quite right, your Honor. 11 Objector's Exhibit K. I apologize. 12 THE COURT: So that's the letter that you just put up 13 that I admitted. 14 MR. HOROWITZ: I'm sorry, your Honor. I misspoke 15 again. What I've just put up is Objector's Exhibit E. 16 THE COURT: Objector's Exhibit E is admitted in 17 evidence. Thank you. 18 (Exhibit Objector E received in evidence) 19 Sir, do you see Objector's Exhibit E? 20 Α. Yes, sort of. 21 You can look at it in your binder as well. I'm just trying

will ask you in a while, so maybe you want to get it in front F

Q. I'm not going to ask you to read the numbers yet, sir. I

THE COURT: Do you need him to be able to read it?

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to move quickly.

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- 1 Let me put it up on the screen so that you don't have to get
- 2 that out. They are double-sided. That's the problem. There
- 3 | we are.
- 4 Sir, do you see this letter that I put up on the
- 5 | screen to Jorge de Jesus Rosa?
- 6 A. Yes.
- 7 | Q. I apologize if I'm mispronouncing that.
- 8 Do you see that in this letter that you say PREPA's
- 9 | records show that the Cardiovascular Center Corporation owes
- 10 | PREPA \$921,219 and change. Do you see that?
- 11 A. Mmm-hmm.
- 12 | THE COURT: I need you to answer in words, please.
- 13 | THE WITNESS: I'm sorry, your Honor.
- 14 | A. Yes, I do.
- 15 | Q. And if I ask you to turn back to the document, I hope you
- 16 | still have in front of you?
- 17 | A. Yes.
- 18 | Q. Exhibit E. If you look six lines down, do you see -- I'm
- 19 | not going to try this one, sir, but that's the Spanish for the
- 20 | cardiovascular center. Is that right?
- 21 A. Yes.
- 22 | Q. That shows that as of year end, the actual balance
- 23 | outstanding was in excess of 12.6 million, right?
- 24 | A. Yes.
- 25 \parallel Q. And of that large portion of it is a balance of, in the

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- 1 | final column, 120 days for older or more, right?
- 2 | A. Yes.
- 3 | Q. And you don't know why the letters that were sent out did
- 4 | not include balances that were owed for 120 days or more,
- 5 | right?
- 6 A. The letters express that -- recommended all corporations to
- 7 send out a payment, a minimum payment of 900. In this case
- 8 | that hundred should be \$1 thousand that represents current
- 9 payments to PREPA.
- 10 | Q. Sir, the letter says that: PREPA's record says you owe a
- 11 | balance of 921,000 and change, right?
- 12 | A. Yes.
- 13 | Q. And, in fact, PREPA's records showed a balance
- 14 | substantially higher, right?
- 15 | A. Yes.
- 16 | Q. And we went through a number of these letters during
- 17 deposition. There are many situations in which the letters
- 18 state a number that is substantially lower than PREPA's records
- 19 | show, right?
- 20 | A. Yes.
- 21 | Q. And you don't know why the decision was made only to
- 22 | include the balances of less than 120 days, do you?
- 23 | A. The decision was, you know, in consultation with advisers
- 24 | and PREPA was to receive as soon as possible liquidity to
- 25 | PREPA, and thus, for public corporations to pay, you know, the

Case 17-20328892TS Doc#:2579 Filed: 02/23/48a Ent@eds02/23/18 11:39:12 Desc: Maih Page 64 of 240 Document 1 And that's what in the case of most recent payables. 2 Corporacion de Centro Cardiovascular de Puerto Rico --3 Try the English, if you can, sir. 4 THE COURT: We are not quite as bilingual here. 5 I apologize, your Honor. 6 So the cardiovascular center will -- you know, as 7 fiscal act for PREPA and for the public corporations, I advise 8 to get payments to PREPA as soon as possible, thus, you know, 9 requesting a minimum payment for the current payables. 10 Sir, when you sent out these letters, and in fact when you 11 sat for deposition, you were not aware of what I've just put up 12 on the screen, which is movant Exhibit L Puerto Rico Act No. 13 22-2016, right? 14 Right. Α. 15 OK. And you were not aware that on April 7, 2016, turning 16 to --17 THE COURT: L is offered for admission? 18 MR. HOROWITZ: L is offered for admission. 19 THE COURT: L is admitted in evidence. 20 MR. HOROWITZ: Thank you. 21 (Exhibit Objector L received in evidence) 22 You were not aware that in this Act, the Puerto Rico 23 legislature had directed all public corporations to immediately 24 sit down and within 45 days come to an agreement as to how much

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they owed PREPA, right

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- 1 | A. I was not aware?
- 2 | Q. And ordered that within the 60 days following that period,
- 3 | those corporations enter into a payment plan. You were not
- 4 | aware of that, right?
- 5 A. I was not aware.
- Q. And to your knowledge, PREPA has never taken any steps to
- 7 | enforce Act 22-2016, right?
- 8 A. Not to my knowledge.
- 9 Q. Sir, when I asked you at deposition why the Commonwealth
- 10 | wouldn't loan money to public corporations that owed PREPA
- 11 | money so that it could satisfy their obligations rather than
- 12 | seeking to loan money to PREPA to cover the shortfall, at your
- 13 | counsel's instruction, you refused to answer, right?
- 14 | A. Could you -- I'm sorry, could you repeat your question or
- 15 | rephrase it because I'm not understanding it.
- 16 | Q. Sure. Do you recall at your deposition I asked you why the
- 17 | Commonwealth wouldn't loan money directly to public
- 18 corporations such as the cardiovascular center that owed PREPA
- 19 money rather than loaning money to PREPA to cover the amount
- 20 | that those parties owed? When I asked that question, do you
- 21 | recall that at your counsel's instruction, you refused to
- 22 | answer?
- 23 | A. I don't -- I don't recall. It was a few days. It's
- 24 | been -- it was basically six hours. I don't remember if -- if
- 25 | there's a statement and declaration, I would love to read it.

Case 17-20328892TS Doc#:2579 Filed: 02/23/48a Ent@eds02/23/18 11:39:12 Desc: Main Document Page 66 of 240 1 MR. HOROWITZ: All right. May I just ask counsel 2 whether they would give a similar instruction if the same 3 question were posed now? 4 THE COURT: Mr. Friedman? 5 MR. FRIEDMAN: Your Honor, to the extent the question 6 calls for deliberations about policy or predecisional policy 7 discussions, yes, I instruct the witness not to answer 8 questions about any policy discussions prior to making decisions on whether or not to make loans to other agencies. 9 10 Those are protected by the deliberative process. 11 THE COURT: And you construed this question as falling into that category of questions? 12 13 MR. FRIEDMAN: Your Honor, I believe the question 14 Mr. Horowitz may be referring to is on page 117 of 15 Mr. Portela's deposition which is: 16 So why shouldn't the Commonwealth loan whatever net money 17 is necessary to process so that it can pay its outstanding 18 bills to PREPA instead of forcing PREPA to incur continuing 19 losses to provide subsidized electricity to PROSA." 20 I think that was the specific question in this 21 instance. 22 THE COURT: So would you then be instructing the 2.3 witness not to answer that question if it were hypothetically 24 put to him right now on the witness stand? 25 MR. FRIEDMAN: Yes, I would instruct the witness not

Case 17-2032BBQ2TS Doc#:2579 Filed: 022/23/48a Ent@exts02/23/18 11:39:12 Desc: Main Page 67 of 240 Document to discuss any policy deliberations that the Commonwealth or 1 2 AAFAF may have been a party to about whether or not to make 3 loans to public corporations. 4 THE COURT: Thank you. 5 MR. HOROWITZ: Your Honor, so the record is clear, we 6 do not agree with the Movant's interpretation of the 7 deliberative process privilege because we believe that they have the burden of proof on this issue and the invocation of 8 9 the privilege to prevent the evidence from coming in, it's our 10 position it is not our obligation to try and force the answer. 11 It simply leads to a lapse --12 THE COURT: You have an argument about whether they 13 have met their burden if they are not putting forward evidence 14 recording the process. 15 MR. HOROWITZ: Exactly, your Honor. 16 THE COURT: Thank you. 17 BY MR. HOROWITZ: 18 Sir, you are aware that the legislature has passed an 19 emergency power -- an act giving the governor emergency powers, 20 right? 21 If that's -- to clarify, is that the emergency act, I think 22 it's Act 5? 23 Yes, you're right, sir. It is Act 5. It's entitled -- in

and Fiscal Responsibility Act. For the record, it is movant --

the English it is entitled the Puerto Rico Financial Emergency

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Case 17-05328892TS Doc#:2579 Filed: 0720/23/48a Ent@reds052/23/18 11:39:12 Desc: Main Document Page 68 of 240 1 sorry, it is Objector's Exhibit N, and I would offer it, your

2 Honor.

THE COURT: Objector's Exhibit N is admitted.

(Exhibit Objector N received in evidence)

- Q. You're familiar with that Act, right?
- A. Yeah, of course I'm familiar with it as it came through.
- Q. Sir, you are aware that currently an emergency period has
- 8 | been declared that will be lasting for at least the next three
- 9 months that gives the governor emergency powers under this Act?
- 10 A. I'm not sure of the extension how many months it is, but I
- 11 know we are currently on an emergency period, correct.
- 12 | Q. And you're aware that the Act gives the governors the power
- 13 | to take any action necessary to satisfy the debt obligations of
- 14 | any Commonwealth entity?
- 15 | A. Again, I mean, I don't know the Act by memory. If you
- 16 could show me where --
- 17 | Q. That's OK, sir. It's public record I'll move on because I
- 18 | have limited time.

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- 19 | Sir, you were engaged -- you are the primary person at
- 20 | AAFAF responsible for negotiations with the federal government
- 21 | over a potential CDL, Community Disaster Loan, right?
- 22 A. If you mean for the Commonwealth or for PREPA?
- 23 | Q. Well, I'm primarily referring, sir, to negotiations between
- 24 \parallel the Commonwealth and FEMA over attempts to get a CDL?
- 25 | A. Yes, I am.

Q. Thank you.

- 2 And in connection with those negotiations, at one
- 3 point FEMA sent you a list of proposed terms and conditions
- 4 | that they would want to see in a CDL, right?
- 5 A. I believe there were in -- I think they were sent -- I
- 6 don't know the exact period, but yes, they were very
- 7 | preliminary.
- 8 | Q. And one of the terms and conditions in that preliminary
- 9 | list was a rate covenant, right?
- 10 | A. If --
- 11 | Q. I can show it to you, sir, but I'm hoping that you remember
- 12 | our discussion.
- 13 A. I believe so, and it was in the term sheet.
- 14 | Q. And you understand that rate covenant clauses are common in
- 15 | municipal finance agreements, right? This is based on your
- 16 | experience as an investment banker before you took your current
- 17 | role?
- 18 A. They could be common, yes.
- 19 | Q. And when I asked at your deposition if you were aware of
- 20 | any discussions about whether to include a rate covenant in the
- 21 | proposed DIP facility, again at your counsel's instruction, you
- 22 | didn't answer, right?
- 23 | A. I don't remember my declaration regarding that specific
- 24 | question itself for an answer.
- 25 \parallel Q. Sir, does the Commonwealth have any -- I want to ask you

Case 17-20328892TS Doc#:2579 Filed:02/23/48a Ent@eols32/23/18 11:39:12 Desc: Main Page 70 of 240 Document 1 some questions about the priming lien proposed in the current 2 DIP facility. You're aware that the current proposed DIP 3 facility was contemplating a priming lien? 4 Yes. Α. 5 Does the Commonwealth have any motivation in seeking the 6 priming lien other than to try and get assurance of repayment? 7 If you could repeat that question. 8 Sure. Does the government have any motives in seeking a 9 priming lien other than ensuring that it will be repaid on this 10 DIP loan? I'm trying to understand. I don't want to delay this, but 11 if you could rephrase it, it would be great. 12 13 Sir, do you recall at a deposition --14 MR. HOROWITZ: Your Honor, do you want me to provide 15 the witness with a transcript or put it up on the screen? I 16 don't know how you want to handle deposition questions. 17 THE COURT: -- why don't you try reading clearly 18 "question" and then "answer" and ask if he recalls that. 19 Sir, do you recall at your deposition for the record, this 20 is at page 161 beginning at line 4, I asked you the following 21 question and you gave me the following answer: 22 Sir, does the government have any other motives in seeking

Do you recall that, sir?

the DIP loan?" And you answered no.

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a priming lien other than ensuring that it will be repaid on

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- 1 A. If that's in the declaration, I -- I would agree to it.
- 2 | Q. And that's accurate testimony, sir, is that not?
- 3 | A. Yes.
- 4 | Q. OK. Let me direct your attention to what's been marked as
- 5 | Objector's Exhibit P, which is an email exchange between
- 6 yourself and Gary Grippo, who is an official at FEMA, right?
- 7 | A. Yes.
- 8 THE COURT: Objector's P is admitted in evidence.
- 9 MR. HOROWITZ: Thank you, your Honor.
- 10 (Exhibit Objector P received in evidence)
- 11 | Q. Do you see in this email chain-- first in the email on the
- 12 | bottom of the first page of the document, Mr. Grippo has asked
- 13 | you, "What would be the purpose of the Title III hearing on the
- 14 week of the 8th? It's not clear that supporting PREPA from the
- 15 | TSA would require a Title III hearing."
- 16 Do you see that, sir?
- 17 | A. Yes.
- 18 | Q. And you responded to Mr. Grippo, "Gary, if the Commonwealth
- 19 wants to be repaid, then it needs to go in as either senior to
- 20 | the bondholders on a lien basis or as financing for current
- 21 | expenses."
- 22 Do you see that, sir?
- 23 | A. I see it.
- 24 Q. Now, sir, you know that yesterday the Ad Hoc Group of
- 25 | Bondholders filed a proposed DIP facility that does not include

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- 1 | a priming lien. You're aware of that?
- 2 A. I'm aware that the PREPA bondholders proposed -- offered a proposal to PREPA.
- 4 | Q. Are you aware that very shortly after that proposal was
- 5 | offered, counsel for AAFAF filed an informative motion that was
- 6 | entitled a Notice of Defect in Competing Non-Prime Position
- 7 | Financial proposal. Are you aware of that document?
- 8 A. I'm aware of that document.
- 9 | Q. I'm sorry, you are?
- 10 A. I am not aware of that document.
- 11 | Q. Oh, you are not aware of that document.
- MR. HOROWITZ: Do we have a copy of it? Your Honor, I
- 13 don't know that I need to mark it as an exhibit. I'm going to
- 14 \parallel refer to it by the docket number.
- 15 THE COURT: That's fine.
- MR. HOROWITZ: Docket No. 714.
- 17 | THE COURT: In the 4780 bankruptcy case.
- 18 MR. HOROWITZ: Yes.
- 19 Q. I want to direct your attention to page 6 of this document
- 20 which I will put up on the screen.
- 21 Do you see the Section 7 of this document with the
- 22 | caption in substance: The competing financing contains a
- 23 priming lien in three different ways. Do you see that?
- 24 | A. Yes, I see it.
- 25 \parallel Q. If you look down to B, you'll see that it says -- it

Case 17-20328892TS Doc#:2579 Filed: 02/23/48a Ent@eds02/23/18 11:39:12 Desc: Maih Page 74 of 240 Document 1 agreement) at the level of current expenses under the trust 2 agreement." 3 Do you see that, sir? 4 I see it. Α. 5 Do you see that it goes on to say that -- I'm going to skip 6 a sentence. 7 "The competing facility is thus further granted 8 payment priority over debt service on the prepetitioned bonds. 9 Its superpriority claim status provides the same results. 10 Whether or not this payment priority is a lien is immaterial as neither the Commonwealth facility nor the competing facility 11 provides foreclosure remedies." 12 13 Do you see that? 14 I see it. Α. 15 Sir, do you agree with the assertion that current expense 16 priority gives the same priority of payment as a priming lien? 17 MR. FRIEDMAN: I object, your Honor, to the extent 18 that it asks Mr. Portela for a legal conclusion. 19 THE COURT: Sustained. 20 Q. Do you agree with the assertion that superpriority claim 21 status functionally provides a priming lien? 22 MR. FRIEDMAN: Same objection? 2.3 THE COURT: Sustained. 24 (Continued on next page)

Case 17-20328893TS Doc#:2579 Filed: 02/23/48a Ent@eds02/23/18 11:39:12 Desc: Main Document Page 75 of 240 1 MR. HOROWITZ: Your Honor, I have no further 2 questions. I'm giving back two minutes of the time that I 3 stole last time. Thank you. 4 THE COURT: Thank you. 5 Is there further cross-examination for Mr. Portela? MR. ROBBINS: Yes. Briefly, your Honor. 6 7 CROSS-EXAMINATION BY MR. ROBBINS: 8 9 Q. Good morning, Mr. Portela. My name is Larry Robbins. 10 met at your deposition. 11 Do you recall sir? 12 A. Yes. Good morning. 13 MR. ROBBINS: Your Honor, I'm going to work off the 14 one exhibit, and I'm going to offer it at this time. It's 15 Objectors' Exhibit Q.? 16 THE COURT: Objectors' Exhibit Q is admitted. 17 (Objectors' Exhibit Q received in evidence) 18 BY MR. ROBBINS: 19 So do you have Objectors' Exhibit Q in front of you, 20 Mr. Portela? Take a moment and see if you have it, sir. 21 THE COURT: Do you want him to turn to it in the book? 22 MR. ROBBINS: It might be easier because I'm going to 23 use various portions of it. My facility with the Elmo maybe is 24 a bit limited. 25 THE COURT: That's fine. I do also challenge you to

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- 1 | speak into the microphone while manipulating the Elmo.
- 2 | Exercise today.
- 3 MR. ROBBINS: I'll do my best.
- 4 THE COURT: Thank you.
- 5 BY MR. ROBBINS:
- 6 Q. Mr. Portela, do you have that exhibit in front of you, sir?
- 7 A. Yes. Do you mind if I take it out of the binder?
- Q. I have no trouble with that at all. Do whatever works best
 for your eyes.
- 10 Tell me when you have it ready for me.
- 11 | A. Yes.
- 12 Q. Just to lay the groundwork, these are the -- at least as of
- 13 | the 3rd of February, these were the basic terms, the concise
- 14 | statement of the terms of the proposed DIP; correct?
- 15 A. I see that it was filed on February 3, 2018. So I
- 16 | believe --
- 17 | Q. Just so we're clear, in the process by which these terms
- 18 | were discussed and arrived at, you were at all times the
- 19 executive director of AAFAF; is that correct?
- 20 A. Correct.
- 21 \parallel Q. And in that capacity of AAFAF, you were an advisor to both
- 22 | the Commonwealth and also to PREPA; correct?
- 23 | A. Correct.
- 24 \parallel Q. And you had duties, the same duties, as to each entity in
- 25 \parallel the course of those discussions or negotiations. Isn't that

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- 1 | correct?
- 2 A. That is correct.
- 3 | Q. And you had a team of AAFAF personnel who worked on the
- 4 | negotiation process; correct?
- 5 A. I have to clarify. I have a team at AAFAF that works on
- 6 PREPA, and yes. They've been involved in conversations,
- 7 discussions, etc.
- 8 | Q. I believe you testified in your deposition -- correct me if
- 9 | I'm wrong -- that although you weren't personally involved in
- 10 | all of those discussions, you were, nevertheless, debriefed on
- 11 | the discussions that resulted DIP proposal; correct?
- 12 A. Yes. As executive director of AAFAF, I have a lot of work
- 13 sheets at AAFAF, and yes. I tend to ask my team to brief me,
- 14 you know, as much as possible.
- 15 | Q. So, with that in mind, I'd like to just review a few of the
- 16 | terms of the proposed DIP and just quickly go through them.
- 17 | You'll see there is a provision on security and priority that
- 18 is at the bottom of page 2, running over to page 3.
- 19 Do you have that, sir?
- 20 A. Yes. I'm looking at it right now.
- 21 | Q. Am I correct, sir, that, as you sit here today, you don't
- 22 recall whether or not the Commonwealth ever offered a term
- 23 | different from what appears in Exhibit Q? Correct?
- 24 | A. I do not.
- 25 \parallel Q. Now take a look at the section of the proposed DIP called

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- 1 | title ineligible uses, and tell me when you're there.
- 2 A. I see it. Thank you.
- $3 \mid Q$. For the record, that's at the bottom of page 3. Am I
- 4 | right?
- 5 | A. Yes.
- 6 Q. And once again, sir, in your capacity as executive director
- 7 of AAFAF and having been debriefed on discussions that you may
- 8 | not have been personally a part of, again, as you sit here
- 9 | today, you can't recall whether or not the Commonwealth ever
- 10 proposed a different term for ineligible uses than what is
- 11 | reflected in Exhibit Q. Isn't that correct?
- 12 A. Could you try to repeat that question. It was a long
- 13 | question. I'm sorry.
- 14 | Q. Yes. You're quite right. I'd be glad to.
- Once again, with respect to the ineligible uses, you
- 16 don't remember the Commonwealth ever proposing a different term
- 17 | than what is reflected in Exhibit Q; correct?
- 18 A. Again, as I explained before, sir, I have team members that
- 19 work on a daily basis on PREPA matters. Myself -- I don't
- 20 | recall that there -- if they changed or not, the ineligible use
- 21 | conditions or provisions.
- $22 \parallel Q$. Now let's take a look at the interest rate provision. Tell
- 23 | me when you're there.
- 24 | A. Page 5?
- 25 \parallel Q. 5 of 5 and running over to 6. Correct?

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A. Correct.

- 2 | Q. When I asked you at your deposition, sir, whether or not
- 3 you could recall whether the Commonwealth ever proposed a
- 4 | materially different interest rate than what is reflected in
- 5 | Exhibit Q, you told me, not that I am aware of, and that
- 6 | remains your testimony today. Correct?
- $7 \parallel A$. It does.
- 8 | Q. Am I right, sir, that as best you recall, neither you nor
- 9 | anyone at AAFAF performed an analysis as to whether PREPA could
- 10 perform its operations if it had an interest rate above the
- 11 | level reflected in Exhibit Q? Correct?
- 12 | A. Again -- and I apologize. No more delay. If you could try
- 13 | to rephrase that question, I would be grateful.
- 14 \parallel Q. Let's start with the interest rate. The interest rate
- 15 | begins at 0 percent; correct?
- 16 A. Correct.
- 17 | Q. Did you personally ever analyze whether PREPA could perform
- 18 | its operations with an interest rate higher than that?
- 19 A. Again, sorry. I have team members for AAFAF that worked on
- $20 \parallel$ a daily basis with regard to PREPA matters. PREPA has their
- 21 | advisors as well. It's been a collaboration between AAFAF,
- 22 | PREPA, and the Commonwealth. So at that time I did believe
- 23 | that this was a fair rate for PREPA for the proposed DIP.
- 24 | Q. Forgive me, sir. All I asked you was: Have you performed
- 25 \parallel an analysis as to whether PREPA can operate if it were charged

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- 1 | a higher interest? Have you done so? Yes or no?
- 2 A. Personally, no.
- 3 | Q. Have you seen any analysis done by a PREPA team member?
- 4 A. I'm not aware of their analysis or not.
- 5 | Q. Have you seen any analysis performed by anybody on earth?
- 6 A. Sorry. That was a different question.
- 7 Q. Have you seen any analysis of whether PREPA can do its job
- 8 | if it were charged a rate higher than Exhibit Q performed by
- 9 anybody?
- 10 A. With all respect, that's something I couldn't answer
- 11 | because I don't understand your question. It's very, very
- 12 broad.
- 13 | Q. I'll try it once more, and then I'll move on.
- 14 Have you ever seen an analysis performed by anyone as
- 15 | to whether PREPA could perform its operations if it were
- 16 charged an interest rate higher than reflected in Exhibit Q?
- 17 | Yes or no?
- 18 \parallel A. I'm not aware of is there an analysis or not.
- 19 | Q. And you know that this proposed DIP is for 30 years. You
- 20 | know that; correct?
- 21 A. Sorry. I have to check. Yes.
- 22 | Q. Have you ever seen an analysis performed by anyone as to
- 23 whether PREPA could do its job if the maturity were less than
- 24 | 30 years?
- 25 \parallel A. I haven't -- I'm not aware of their analysis on the stress

Case 17-20328893TS Doc#:2579 Filed:022/23/48a Ent@reots02/23/18 11:39:12 Desc: Main Page 81 of 240 Document 1 of maturity to PREPA. 2 Q. Let's just generalize it, and then I'll be done. 3 Have you seen an analysis done by anyone as to whether 4 PREPA could continue its operations if the terms contained in Exhibit O were more favorable to the Commonwealth and less 5 6 favorable to PREPA? Have you seen any such analysis performed 7 by anyone? Yes or no? It would be great if you could repeat that question. 8 Sure. I'll be glad to, and then I'll stop. 9 10 With respect to all of the terms and conditions 11 contained in Exhibit Q, the document I put in front of you. 12 Are you with me so far? 13 Yes, I am. 14 Have you seen any analysis performed by anyone as to whether PREPA could continue its operations if any of the terms 15 and conditions in Exhibit Q were more favorable to the 16 17 Commonwealth and less favorable to PREPA? Yes or no? 18 A. I couldn't answer whether there is an analysis or not. 19 would be pretty difficult for me to take a look at the 20 different vast analyses that PREPA may have or may have not 21 done, but personally, I have not seen that. 22 MR. ROBBINS: I have nothing further for the witness,

MR. ROBBINS: I have nothing further for the witness your Honor. Thank you.

Thank you, Mr. Portela.

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THE COURT: Is there any further cross-examination for

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- 1 | Mr. Portela?
- 2 | Seeing none, Mr. Friedman, redirect.
- 3 MR. FRIEDMAN: I just have a few questions,
- 4 Mr. Portela.
- 5 | REDIRECT EXAMINATION
- 6 BY MR. FRIEDMAN:
- 7 Q. Mr. Portela, the funds that are being lent to PREPA -- do
- 8 | you know where they're currently held by the Commonwealth?
- 9 A. I believe at the TSA.
- 10 | Q. Do you know in the course of your responsibilities the
- 11 | amount of interest that the Commonwealth earns on cash in the
- 12 | TSA?
- 13 A. I'm not aware of the specific interest, if there is.
- 14 | Q. Are you aware of what kinds of accounts the funds are held
- 15 | in?
- 16 | A. I believe they're in operational bank accounts, cash
- 17 | accounts. I don't know if there's a money market fund or not.
- 18 | That's the top of my memory.
- 19 | Q. So do you have any understanding of the interest rate that
- 20 | the Commonwealth earns on TSA funding?
- 21 | A. I do not.
- 22 | Q. Mr. Portela, you were asked some questions about whether
- 23 | the Commonwealth has directed public corporations to make
- 24 | payments of its outstanding bills.
- 25 Do you recall that?

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A. Yes.

- 2 | Q. Are you aware: Has the Commonwealth or AAFAF ever ordered
- 3 | PREPA to pay outstanding bills or overdue amounts that it may
- 4 | owe, either public or private corporations?
- 5 | A. I believe not.
- 6 Q. You were also asked some questions about various public
- 7 | corporations. I think one of the public corporations that was
- 8 | mentioned was Cardiovascular Center.
- 9 Are you aware in your responsibilities what that
- 10 corporation does?
- 11 | A. Sure. I believe it's a large -- it's one of the largest
- 12 | public hospitals in Puerto Rico.
- 13 | Q. One of the other letters that you sent I believe was to the
- 14 | Elderly Care Advocate's Office.
- 15 Are you aware of what they do?
- 16 A. Yes. Advocacy for the elderly residents of Puerto Rico.
- 17 | Q. In your role as director of AAFAF, are you aware of whether
- 18 | these public corporations have the liquidity currently to make
- 19 | all payments that PREPA asserts are outstanding and overdue to
- 20 | them?
- 21 A. I would have to check. As most people are aware,
- 22 | Puerto Rico is undergoing liquidity issues. So I would have to
- 23 check their budget and liquidity situation.
- 24 | Q. As a public servant, what would you have to evaluate in
- 25 | order to assess whether they could pay overdue amounts?

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- A. Sure. First we would probably have to validate them or validate the amount. That's part of the reconciliation process that AAFAF is trying to facilitate. Second, I would try to check the budget that currently has a the liquidity situation.
- THE COURT: It's better if you speak directly into the microphone for people to hear. Thank you.

THE WITNESS: I'm sorry.

The liquidity situation and see if they have any other obligations outstanding and then try to get a preliminary information to see if there is any residual or not for that specific corporation and then decide how and when and when to pay.

BY MR. FRIEDMAN:

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- Q. Sir, you were asked some questions about CDL loans.
- Has the United States Treasury ever told you that it would make a loan directly to PREPA using CDL funds?
- 17 A. The federal government has not.
- 18 | Q. Has it told you that it would not?
- A. Let me clarify. At AAFAF we're trying to get CDL funding directly to PREPA. The federal government declined that and
- 21 decided not to lend directly to PREPA.
- Q. Have you ever had any discussions with the United States

 Treasury about whether it would make a loan to the Commonwealth

 for the purposes of them making a loan to PREPA?
- 25 \parallel A. We are currently -- there are ongoing efforts right now.

Case 17-20328893TS Doc#:2579 Filed: 02/23/48a Entered: 02/23/18 11:39:12 Desc: Main Page 85 of 240 Document 1 I've been in discussions and negotiations with the federal 2 government since October 2017. 3 When was your last discussion, sir? 4 I talked to them on Monday this week. 5 Did they give you any terms with respect to what a loan to 6 the Commonwealth would look like? 7 After a few months, they finally gave me some preliminary 8 terms and conditions orally. I have not received a formal term sheet from them. 9 10 What, if anything, did those terms reflect with respect to 11 security, any security interest? 12 Sure. One of the main asks is a priming lien. 13 MR. FRIEDMAN: I just want to take one second. 14 you. 15 (Pause) 16 MR. FRIEDMAN: Nothing further, your Honor. 17 THE COURT: Thank you, Mr. Friedman. 18 Thank you, Mr. Portela. Your testimony is concluded. 19 You may step down. 20 THE WITNESS: Thank you, your Honor. 21 (Witness excused) 22 Movants may call their next witness. THE COURT: 2.3 Your Honor, movants' next witness is MR. DAVIS: 24 THE COURT: Thank you. Is Mr. Mondell in the Yes. I see him. 25 courtroom?

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1	Please come forward. Be careful of that drawer
2	sticking out of the podium and come up to the witness stand and
3	remain standing. Thank you.
4	DUSTIN L. MONDELL,
5	called as a witness by the Movants,
6	having been duly sworn, testified as follows:
7	THE DEPUTY CLERK: Please state your full name and
8	spell it for the record.
9	THE WITNESS: Dustin Mondell, spelled D-u-s-t-i-n,
10	middle initial L., last name Mondell, M-o-n-d-e-l-l.
11	THE COURT: Thank you. Please be seated, and as you
12	testify, please speak into the microphone.
13	THE WITNESS: Thank you.
14	MR. DAVIS: Your Honor, Mr. Mondell's testimony is
15	offered by way of his declaration and his supplemental
16	declaration. Those would be Movants' Exhibits 3 and 8.
17	THE COURT: Movants' Exhibits 3 and 8 are admitted
18	into evidence.
19	(Movants' Exhibit 3 and 8 received in evidence)
20	MR. DAVIS: With reference to those two
21	declarations and hopefully I've written them all down
22	correctly which I believe would be Movants' 9, 10, 29, 30,
23	31, 32, 33, 42, and your Honor 36, which is in the binder has
24	been previously offered as objectors' Exhibit Q.
25	THE COURT: I will admit it as 36 as well and will

Case 17-2032BBQ3TS Doc#:2579 Filed: 02028481 Ent@exts02/23/18 11:39:12 Desc: Main Document Page 87 of 240 1 note that it is the same as Objectors' Q. 2 (Objector's Exhibits 9, 10, 29, 30, 31, 32, 33, 42, and 36 received in evidence) 3 4 MR. DAVIS: I believe, your Honor, that's every one of 5 them. If I said something wrong, I'm sure someone will flag it and bring it to my attention. 6 7 THE COURT: All right. Thank you. You may proceed. 8 MR. BEREZIN: Your Honor, Robert Berezin of Weil, Gotshal & Manges representing National Financial Guarantee 9 10 Corporation. 11 THE COURT: Good morning, Mr. Berezin. 12 MR. BEREZIN: Good morning, your Honor. 13 CROSS-EXAMINATION 14 BY MR. BEREZIN: 15 Good morning, Mr. Mondell, almost good afternoon. Good afternoon. 16 17 Is it correct that PREPA acts as the sole provider of 18 electricity services to the island of Puerto Rico? 19 That is my understanding, yes. Α. And indeed PREPA provides 99 percent of the electricity 20 21 consumed on the island? 22 I'm not sure of the exact percentage, but my understanding

And would you agree with me as a financial advisor that

PREPA has effectively a monopoly providing electric power on

is that PREPA is the primary provider.

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- 1 | the island of Puerto Rico?
- 2 A. I believe PREPA is the sole provider, yes.
- 3 | Q. And of course, as the sole provider essentially of electric
- 4 power, what PREPA has to offer is extremely valuable.
- 5 Do you agree with that?
- 6 A. Valuable. I think it's important.
- 7 | Q. It's extremely important.
- 8 THE COURT: Would you please speak into the microphone
- 9 a bit more.
- 10 THE WITNESS: Sorry. Yes.
- 11 THE COURT: Thank you.
- 12 BY MR. BEREZIN:
- 13 | Q. And you would agree with me that PREPA provides the
- 14 government of Puerto Rico with all of its power?
- 15 A. Yes.
- 16 | Q. And that includes agencies of the central government?
- 17 A. I believe so.
- 18 | Q. And that would include all of the municipalities on
- 19 | Puerto Rico?
- 20 \parallel A. As well, yes.
- 21 | Q. And the instrumentalities, public corporations, that we've
- 22 | heard about today; right?
- 23 | A. Correct.
- 24 | Q. And the government has no substitute, of course, for PREPA;
- 25 | is that correct?

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- 1 A. Well, the government -- I'm not a power person. My
- 2 | understanding is they may have generator capacity to some
- 3 | extent, but by and large part, PREPA is the option they have.
- 4 Q. So casually speaking, sir, when it comes to the
- 5 Commonwealth's supply of power, PREPA was the only game in town
- 6 during the negotiations; correct?
- 7 A. As to power, yes.
- 8 | Q. Now, you're aware or you were aware that PREPA's records
- 9 | indicated a substantial amount of receivables were owed by
- 10 government entities to PREPA; right?
- 11 A. I am aware of that, yes.
- 12 | Q. And you're aware of that during the process of developing
- 13 | the terms of the present proposed DIP; right?
- 14 | A. Yes. That's correct.
- 15 | Q. And if the Commonwealth had agreed as part of the DIP loan
- 16 | to pay down the receivables of these government entities, even
- 17 | those owed more than 180 days, then obviously PREPA would have
- 18 | had to borrow less money; right?
- 19 A. I believe that's correct, yes.
- 20 | Q. And you're aware, aside from the central government, that
- 21 | instrumentalities such as PRASA owed PREPA money during these
- 22 | negotiations; right?
- 23 | A. PRASA.
- 24 | Q. I'm sorry. PRASA.
- 25 | A. I believe that's correct.

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- Q. And the same is true as to the Highway Authority?
- 2 A. I believe that's correct.
- 3 | Q. And if the Commonwealth had agreed in the DIP negotiations
- 4 | to lend public authorities and other government entities money
- 5 | to repay PREPA, then PREPA would have had to borrow less money;
- 6 | is that correct?

- 7 A. I'm not sure what would be involved in that, but to the
- 8 | extent that those agencies were able to pay their bills, then
- 9 | that would reduce the DIP.
- 10 | Q. My question is: If the government had lent the money to
- 11 | those agencies so that the agencies could use that money to pay
- 12 | PREPA, then that obviously would reduce the amount of the DIP
- 13 | loan; right?
- 14 A. That makes sense, yes.
- 15 | Q. And if the Commonwealth had agreed to permit an offset of
- 16 | the amounts owed to PREPA, including amounts that are more than
- 17 | 120 days old in lieu of repayment of cash of the loan, that too
- 18 | would have eased PREPA's financial crisis; right?
- 19 \parallel A. I think we talked about this before. I think they did
- 20 | include an offset provision.
- 21 | Q. More than 180 days old, sir?
- 22 A. I'm not sure of the specifics, sir, of the dates.
- 23 \parallel Q. I think if you read the latest briefs from the oversight
- 24 | committee, you will see that a specific -- any proposed order,
- 25 | there is no offset for receivables older than 120 days.

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- So, if you waited long enough to pay, those government
- 2 | agencies don't have to. Right?
- 3 A. I have not read that, but if that's what you're telling me,
- 4 | I understand.
- 5 Q. During the DIP negotiations, there were no discussions
- 6 about whether PREPA could repay the loan utilizing an offset
- 7 | based on receivables that are in its books and records; right?
- 8 A. Not that I recall.
- 9 | Q. I'm sorry?
- 10 A. Not that I recall.
- 11 | Q. And there were no discussions during the negotiations about
- 12 | how to treat amounts owed to PREPA by government entities;
- 13 | correct?
- 14 | A. Not that I'm aware.
- 15 | Q. And during the negotiations, PREPA also did not request an
- 16 | unsecured loan; isn't that true?
- 17 A. That is true.
- 18 | Q. And PREPA did not request that the secured loan be junior
- 19 | to existing lien holders during the negotiations; right?
- 20 A. Are you talking about the TSA loan?
- 21 | Q. Yes. I am talking about the current DIP loan that we're
- $22 \parallel \text{here to talk about today.}$
- 23 \parallel A. That is correct.
- 24 | Q. And PREPA did not request that the loan be granted merely
- 25 | administrative priority as opposed to super administrative

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- priority; right? That's not a request that PREPA made during the negotiations.
- 3 | A. Not that I'm aware.
- 4 Q. Now, the proposed loan, DIP loan, grants the Commonwealth a
- 5 | super-priority status. And what that means, in plain terms, is
- 6 | that at the time of the plan confirmation, PREPA needs to pay
- 7 | back that loan 100 percent in full. Right?
- 8 A. Unless the creditor decides to alter the payment.
- 9 Q. So what you're saying is PREPA will have to pay at the time
- 10 of plan confirmation 100 cents of this billion dollar loan
- 11 | unless the Commonwealth agrees that it doesn't need that
- 12 | treatment? Is that right?
- 13 A. That's my understanding of how super administrative claims
- 14 | function.
- 15 | THE COURT: I'll need you to speak up a bit more and
- 16 perhaps a bit slower. Talk as if you expect Mr. Berezin to
- 17 | hear you without the microphone.
- 18 THE WITNESS: To repeat my answer, that's how my
- 19 | understanding of how super-priority claims function.
- 20 BY MR. BEREZIN:
- 21 | Q. And the proposed DIP loan does not require the Commonwealth
- 22 | to consent in advance to allow PREPA to avoid having to pay at
- 23 | plan confirmation 100 cents of the entire billion dollars;
- 24 | right?
- 25 A. Correct.

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- 1 | Q. To your knowledge, there have been no discussions where the
- 2 | Commonwealth has agreed, made a decision to agree, to waive
- 3 | that right to insist on full payment in cash at the time of the
- 4 | plan confirmation; correct?
- 5 A. Not to my knowledge.
- 6 Q. And PREPA has told other creditors and potential DIP
- 7 | lenders in this situation that it was targeting a plan of
- 8 | adjustment for some time in 2018 or 2019. Correct?
- 9 A. I am not specifically aware, but that sounds reasonable.
- 10 \parallel Q. And you would agree with me that the source of repayment of
- 11 | the DIP loan are the revenues of PREPA; right?
- 12 | A. Yes.
- 13 | Q. And we've seen these monthly forecasts, including today,
- 14 | which I'm going to spare everyone the requirement of looking at
- 15 | that type.
- You've seen one that goes out as far as June 2019;
- 17 | right?
- 18 | A. Yes.
- 19 | Q. Now, based on the forecasts that you've seen, PREPA does
- $20 \parallel$ not have the funds to pay this loan back in full and in cash at
- 21 | the time of the estimated plan of adjustment. Right?
- 22 | A. The forecast I have seen does not show them being fully
- 23 | repaid by June '19, if that's your question.
- 24 | Q. Yes. My question is: The forecasts you've seen -- there
- 25 \parallel is no cash to pay 800 million of the billion, for example?

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- 1 | A. Not in that timeframe.
- 2 | Q. The timeframe of the targeted plan of confirmation when
- 3 PREPA needs to have under a super-priority lien 100 cents fully
- 4 | paid up the entire \$1 billion loan; right?
- 5 A. I'm sorry. There was a little confusion between the plan
- 6 adjustment and the forecast I've seen. The forecast I've seen
- 7 | is to June '19. I'm not sure what you're talking about in
- 8 | terms of the plan.
- 9 Q. That's fine. Withdrawn.
- 10 It's not typical in your experience, is it, for an
- 11 | investor banker with 18 years' experience for a DIP lender to
- 12 | loan without seeing forecasts that show how the DIP loan is
- 13 going to be paid; right?
- 14 A. Yes. Much of this loan, including that, is not typical.
- 15 | Q. Now, we've heard talk of a 30-year maturity; right? You've
- 16 | heard some of that testimony today?
- 17 | A. Yes.
- 18 | Q. It confused me because super-priority status means it needs
- 19 | to be paid 100 cents at the time of plan confirmation, unless,
- 20 | as you said, the Commonwealth decides that it won't have that
- 21 | treatment. Right?
- 22 | A. Yes.
- 23 | Q. But you know that under the credit agreement that's been
- 24 | submitted with this motion, that one of the triggers for
- 25 | payment of the entire loan is plan confirmation. Right?

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- 1 | A. Yes.
- 2 | Q. So, even if the Commonwealth decides, we're not going to
- 3 | require PREPA to pay 100 cents of the loan at plan
- 4 | confirmation, the loan will become due by its terms, the terms
- 5 | that PREPA agreed to, regardless at plan confirmation; right?
- 6 A. Unless the 100 cents are mature.
- 7 Q. Yes. In the negotiations, did PREPA ask the Commonwealth
- 8 | to waive that maturity payment requirement?
- 9 A. PREPA did not ask the lender to waive the maturity, no.
- 10 | Q. Now, we heard today that AAFAF is the fiscal agent for
- 11 | PREPA; right?
- 12 | A. Yes.
- 13 | Q. And AAFAF is the fiscal agent to the Commonwealth; correct?
- 14 A. Correct.
- 15 | Q. And during the negotiations, that was also true?
- 16 | A. Yes.
- 17 | Q. So AAFAF was acting both for the borrower and the lender?
- 18 A. Correct.
- 19 | Q. And Rothschild was performing financial advisory services
- 20 \parallel to AAFAF and through AAFAF to both the borrower and the lender?
- 21 A. Correct. Rothschild advises AAFAF.
- 22 | Q. Now, if you had wanted to negotiate with the Commonwealth
- 23 | in an effort to improve its DIP loan, you would have called
- 24 | AAFAF; right?
- 25 | A. Yes.

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- 1 | Q. The very same AAFAF that represents PREPA; right?
- 2 A. AAFAF is the fiscal agent for PREPA.
- 3 Q. And the fiscal agent for the Commonwealth?
- 4 | A. Yes.
- 5 | Q. Now, you have been a financial advisor for 18 years;
- 6 | correct?
- 7 | A. Correct.
- 8 | Q. And that includes 18 years in the restructuring field in
- 9 particular as well; right?
- 10 A. That's correct.
- 11 | Q. In your career, you've been involved in negotiations of DIP
- 12 | financing agreements; right?
- 13 | A. Yes.
- 14 | Q. And so you've been involved in preparing term sheets?
- 15 A. Yes.
- 16 | Q. And in proposing term sheets; right?
- 17 | A. Yes.
- 18 | Q. And you've been involved in negotiating economic terms of
- 19 | those term sheets for DIP loans; right?
- 20 | A. Yes.
- 21 \parallel Q. But the process of developing this proposed loan was not
- 22 | like the negotiations you've been involved in over your 18-year
- 23 | career; right?
- 24 | A. It was fairly unique.
- 25 | Q. Fairly unique? Okay. And really, from your perspective,

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- 1 | during the negotiations, there weren't really two sides; right?
- 2 A. This was a collaborative effort to achieve an agreed-upon
- 3 goal.
- 4 | Q. So there weren't two sides to this negotiation; right?
- 5 A. Yes. I would not describe this as a negotiation.
- 6 Q. Not a negotiation, and there weren't two sides to the
- 7 | negotiation; correct?
- 8 A. This was a unified team.
- 9 | Q. You've heard of the term "arm's length negotiation;"
- 10 | correct?
- 11 | A. I have.
- 12 | Q. That's when two parties negotiate back and forth to reach
- 13 an eventual settlement of terms. Right?
- 14 | A. Right.
- 15 | Q. And it's thought in that back-and-forth struggle the
- 16 outcome is something that is legitimate, can be trusted.
- 17 | Right?
- 18 A. I'm not sure about that. Could you clarify what you mean
- 19 by that.
- 20 | Q. It's okay. Withdrawn.
- 21 So, to be clear though here for the Court, the process
- 22 | to develop the proposed DIP loan was not an arm's length
- 23 | negotiation. Correct?
- 24 | A. This was a collaborative process, not an arm's length
- 25 | negotiation.

Case 17-20328893TS Doc#:2579 Filed: 02028481 Ent@eds02/23/18 11:39:12 Desc: Man Document Page 98 of 240 1 Q. Not an arm's length negotiation. Okay. 2 Now, after the hurricane, AAFAF started working to 3 obtain community disaster loans; correct? 4 Correct. Α. 5 And on or about January 9 of 2018, a letter was sent to 6 AAFAF by the federal government, specifically FEMA and the U.S. 7 Department of Treasury. Is that correct? 8 I believe that's correct, yes. Why don't we look at exhibit -- this is Movants' Exhibit 7. 9 10 THE COURT: Movants' Exhibit 7 is admitted in 11 evidence. 12 (Movants' Exhibit 7 received in evidence) 13 MR. BEREZIN: Thank you, your Honor. 14 Do you have that in front of you, sir? I'm not sure where to find it. 15 16 It would be in the movants' exhibits? 17 THE COURT: So the book that says Movants' Exhibits, 18 Volume I, tab 7. 19 THE WITNESS: Yes. I have that now.

- 20 BY MR. BEREZIN:
- Q. So this letter, sir, summarizes the federal government's policy for the Community Disaster Loan program to Puerto Rico
- 23 | in or about January 9; correct?
- 24 | A. Yes.
- $25 \parallel Q$. And in the letter, the federal government took note that

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- 1 | the Commonwealth's treasury single account balance was
- 2 | approximately \$1.7 billion. Is that correct?
- 3 | A. Yes.
- 4 | Q. You'll see that in the third paragraph.
- 5 It also noted that a report was issued by the
- 6 | Commonwealth indicating that \$6.875 billion in unrestricted and
- 7 | restricted cash was on deposit across all Commonwealth
- 8 governmental entities. Right?
- 9 | A. Yes.
- 10 | Q. So the government noted there is a \$1.7 billion balance in
- 11 | the treasury single account and then another \$6.75 spread in
- 12 other accounts. Right?
- 13 A. In a variety of unrestricted and restricted cash accounts.
- 14 | That's correct.
- 15 | Q. Could you explain briefly for the Court what the treasury
- 16 | single account is.
- 17 | A. So my general understanding is that's the account that the
- 18 | Treasury Department of Puerto Rico uses for a variety of
- 19 primarily daily operational functions.
- 20 | Q. Thank you.
- 21 The federal government in this letter informed AAFAF
- 22 | that it was establishing what it called a cash balance policy;
- 23 || right?
- 24 | A. Yes.
- 25 \parallel Q. And it stated that it was establishing this cash balance

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- 1 policy because the treasury single account had consistently
- 2 exceeded \$1.5 billion even in the months following the
- 3 | hurricane, and in light of the \$6.875 billion located in
- 4 | various accounts. Correct?
- 5 | A. Yes.
- 6 | Q. So it announced that the cash balance policy was that the
- 7 | Commonwealth's treasury single account had to fall below a
- 8 certain level before Community Disaster Loans could be
- 9 disbursed.
- 10 Is that your understanding, sir?
- 11 A. That is my understanding, yes.
- 12 \parallel Q. And you understand that the federal government has set that
- 13 | minimum cash balance policy at \$800 million?
- 14 | A. I have been told that.
- 15 | Q. And AAFAF learned about this minimum cash policy in early
- 16 | January 2018; correct?
- 17 \parallel A. I think this was the letter, yes.
- 18 \parallel Q. And at the same time, negotiations began over the loan from
- 19 | the Commonwealth to PREPA; correct?
- 20 \parallel A. In and around this time, we started to develop the loan.
- 21 Yes.
- 22 | Q. Now, in the forecast you've seen of the treasury single
- 23 | account, you have not seen an instance where the balance of
- 24 | that account falls below a billion dollars. Is that correct?
- $25 \parallel A$. Again, shortly after the hurricane, there were a variety of

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- 1 | forecasts that showed amounts going very low, but the most
- 2 | recent forecast I've seen, have been upward, yes.
- 3 Q. Okay. Thank you.
- 4 So the most recent forecast you've seen the balance of
- 5 | the treasury single account remains somewhere between \$1
- 6 | billion and \$1.5 billion; correct?
- 7 | A. Yes.
- 8 \parallel Q. Now, if that \$1.5 billion was reduced in the amount of \$1.3
- 9 | billion, obviously, the treasury single account would dip below
- 10 | the 800 million threshold; right?
- 11 | A. Yes.
- 12 \parallel Q. And at a billion dollars, the same would be true; correct?
- 13 A. Yes. I think that's correct.
- 14 | Q. Now, in the process of once the DIP proposal had been
- 15 | formalized, you instituted, on behalf of AAFAF and on behalf of
- 16 | PREPA a third-party marketing process; is that correct?
- 17 | A. That's correct.
- 18 \parallel Q. And in that process, you, I think, created a list of ten
- 19 companies or institutions to contact?
- 20 \parallel A. Yes. It was initially nine, and it grew over time.
- 21 \parallel Q. And of the institutions you contacted, you did not contact
- 22 | my client, National Financial Guarantee Corporation, did you?
- 23 | A. No.
- $24 \parallel Q$. And you understand that National is the largest single
- 25 creditor of PREPA.

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- 1 | A. I think that's correct.
- 2 | Q. And National, as an insurer of bonds, is going to be
- 3 | holding these bonds for 10, 20, 30, even 40 years. Right?
- 4 A. I think that might be speculative.
- 5 | O. Withdrawn.
- Now, these three proposals from the ten companies -actually, at this point there are 11; correct?
- 8 A. At this point, there are 12.
- 9 Q. Of the 12 that you have received, have you sought to
- 10 | negotiate for a non-priming lien?
- 11 A. We requested all the parties to provide their indications,
- 12 | and in that request, we specifically asked if they were willing
- 13 | to provide the loan on an unsecured, non-priming basis.
- 14 | Q. Did you seek to negotiate with any of those parties to
- 15 | obtain a non-priming loan?
- 16 A. Of the three proposals that we received, all of them
- 17 | required a -- two required a priming. One was a little bit
- 18 | fake.
- 19 | Q. For the non-fake one or ones, did you pick up the phone and
- 20 | try to get a non-priming lien for the PREPA?
- 21 A. Be we have not yet entered into negotiation with those
- 22 | indications.
- 23 | Q. You haven't done it yet?
- 24 | A. Correct.
- 25 | Q. So it's on your list maybe after today.

Case 17-20328893TS Doc#:2579 Filed: 02028481 Ent@eds02/23/18 11:39:12 Desc: Main Page 103 of 240 Document 1 MR. BEREZIN: Your Honor, we have nothing further. 2 Thank you. THE COURT: 3 Thank you, Mr. Berezin. 4 Any further cross-examination? Mr. Robbins. 5 CROSS-EXAMINATION 6 BY MR. ROBBINS: 7 Good afternoon, Mr. Mondell. A. Good afternoon. 8 9 Could I ask you to put in front of you, sir, Objectors' 10 Exhibit W, which I'm going to offer in evidence at this time, 11 your Honor. THE COURT: Exhibit W is admitted in evidence. 12 13 (Objectors' Exhibit W received in evidence) 14 BY MR. ROBBINS: 15 Let me ask you to put that in front of you, Mr. Mondell. 16 That's the contact log? 17 Q. Yes. 18 I have it. Α. 19 This lists a number of other potential lenders to PREPA; 20 correct? 21 Yes. This is the list of parties that we reached out to 22 contact.

Q. And it's fair to say that not one of them has, at least up until now, offered terms nearly as generous to PREPA as the one the Commonwealth has offered. Correct?

23

24

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A. That's correct.

- 2 | Q. As a matter of fact, one or more of them has indicated to
- 3 | you and to Rothschild -- that's the advisor to AAFAF -- that
- 4 PREPA was simply too risky to provide terms that were as
- 5 | favorable as the Commonwealth has provided. One or more of
- 6 | them have told you that; correct?
- 7 \parallel A. In words to that effect, yes.
- 8 | Q. As a matter of fact, if you'll take a look at Objectors'
- 9 Exhibit AA, which I'll offer at this time.
- 10 THE COURT: Exhibit AA is admitted in evidence.
- 11 (Objectors' Exhibit AA received in evidence)
- MR. ROBBINS: Your Honor, what I'm going to try and do
- 13 | is put a version in that doesn't have my handwritten notes all
- 14 over it.
- 15 THE COURT: All right.
- 16 BY MR. ROBBINS:
- 17 | Q. You recognize this, do you not, sir?
- 18 A. I do recognize it.
- 19 | Q. It was written to you from a potential lender called
- 20 | Carval; correct?
- 21 A. Correct.
- 22 | Q. And they told you, among other things, did they not, in the
- 23 | third full paragraph, Mr. Mondell -- read along with me, if you
- 24 | wouldn't mind: "However, we are unable to match or approve on
- 25 | the current terms" -- and by that you understood that to mean

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- 1 | the Commonwealth's current terms; correct?
- 2 | A. Yes.
- 3 | Q. "As we believe they do not compensate for its inherent
- 4 | risks. In particular, PREPA's uncertain regulatory framework
- 5 | and evolving plans for privatization make the transaction
- 6 | difficult to underwrite."
- 7 Do you see that?
- 8 A. Yes. I see that.
- 9 Q. And you understand the preference to the evolving plans for
- 10 | privatization, that refers to the prospect that PREPA as a
- 11 | whole will be selling off some or all of its assets into the
- 12 private market; correct?
- 13 A. Yes. I think that involves a transition process which it
- 14 | probably does.
- 15 | Q. And you would agree with me that that presents some
- 16 considerable risk for a potential lender looking to get
- 17 | security in assets that may or may not be privatized; correct?
- 18 A. I think it creates an uncertainty for them.
- 19 Q. Carval went on to say: "While these issues can be
- 20 | overcome, a viable transaction for us would most likely require
- 21 | additional collateral, stronger protections, and higher rates
- 22 || of return." Correct?
- 23 | A. Yes.
- 24 | Q. And that was the position that actually several potential
- 25 | DIP financiers made known to you; correct?

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- 1 | A. This particular paragraph?
- 2 | Q. Or words to that effect. Correct?
- 3 A. No. Actually, I think Carval was singular in this
- 4 | expression.
- 5 Q. Well, you understood, for example, that the feds, FEMA,
- 6 | for example, told you that they would not actually lend
- 7 directly to -- they were not inclined to lend directly to PREPA
- 8 | at all but would do so only through the Commonwealth; correct?
- 9 A. Yes. That's correct.
- 10 | Q. As a matter of fact, 100 percent of all potential
- 11 | third-party lenders insisted on terms more favorable than the
- 12 | Commonwealth has insisted in this proposed DIP. Yes or no?
- 13 | A. No.
- 14 | Q. As a matter of fact, remember in your deposition I asked
- 15 you whether if you were an advisor to any of these third
- 16 parties you would be prepared to advise them to lend on terms
- 17 | similar or identical to the ones from the Commonwealth.
- Do you remember I asked you that?
- 19 A. I recall, yes.
- 20 \parallel Q. And you said, well, I wouldn't say never, but these are
- 21 | pretty good terms. Right?
- 22 A. Right.
- 23 | Q. As a matter of fact, you have never seen a DIP loan at
- 24 | 0 percent, have you?
- 25 \parallel A. Not that I recall.

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- 1 | Q. In fact, the lowest rate you've ever seen in a DIP loan is
- 2 | about prime. Correct?
- 3 A. Correct.
- 4 | Q. And you certainly have never seen a DIP loan at a 30-year
- 5 | maturity, have you?
- 6 A. No.
- 7 | Q. Or even a 10-year, have you?
- 8 A. No.
- 9 | Q. In fact, the longest you've ever seen is about three to
- 10 | five years; right?
- 11 A. That is more typical, yes.
- 12 | Q. And typical is actually 18 to 24 months, isn't it?
- 13 | A. Yes.
- 14 | Q. Do you have any analysis that you've done that shows that
- 15 | PREPA could not operate if the terms were any more favorable to
- 16 | the Commonwealth than these?
- 17 | A. No.
- 18 | Q. Have you seen any work done by anybody at Rothschild
- 19 | showing that?
- 20 \parallel A. The operational analysis we rely on -- we don't perform an
- 21 | operational analysis of PREPA.
- 22 | Q. Have you seen a single scrap of paper that purports to show
- 23 | that PREPA could not operate if the terms of the DIP loan were
- 24 | more favorable than these proposed DIP loans to the
- 25 | Commonwealth? Yes or no? Have you seen it?

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- 1 | A. No.
- 2 | Q. And if it existed, you would expect to see it, given the
- 3 | role you played in this transaction. Yes or no?
- 4 A. If it existed, I would expect to see it?
- 5 Q. Yes. Would you or would you not?
- 6 A. Yes.
- 7 | Q. Have you seen any analysis of the extent, if any, to which
- 8 creditors of the Commonwealth are less likely to be paid, in
- 9 whole or in part, because of this DIP? Have you seen any such
- 10 | analysis?
- 11 | A. Yes.
- 12 | Q. You have seen it?
- 13 A. I'm not sure if I would describe it as an analysis per se,
- 14 but I have seen various declarations indicating that if the
- 15 power were to go out, that would have a negative impact on
- 16 creditor recoveries.
- 17 | Q. Have you produced such an analysis in the course of this
- 18 | discovery?
- 19 A. I have not.
- 20 | Q. Have you seen one?
- 21 | A. I think I just stated -- I'm not sure it would be described
- 22 | as an analysis. I think it's a declaration.
- 23 | Q. Somebody has asserted it; correct?
- 24 | A. Yes.
- 25 || Q. And it's fair to say, as I believe you testified earlier,

Case 17-20328893TS Doc#:2579 Filed: 02028481 Ent@eds02/23/18 11:39:12 Desc: MQA Page 109 of 240 Document 1 that in fact there weren't really anything called negotiations 2 around this DIP, were there? As I stated and I described, this is a collaborative 3 4 process. 5 By "collaborative," you meant everybody was seeking to 6 promote the same goal; correct? 7 Yes. Α. 8 Q. And as you think back to these collaborative discussions, 9 I'm right, sir, you can't think of any respect in which the 10 Commonwealth sought to use its leverage as what we might agree 11 as the only game in town to extract terms more favorable to the Commonwealth; correct? 12 13 A. Correct. 14 You would agree with me, sir, that when a lender is not 15 engaged in a collaborative process and is in fact the only game 16 in town, it's able to exercise what you would call incremental 17 leverage; correct? 18 A. Yes. Correct. 19 MR. ROBBINS: I think that's it. 20 Thank you, Mr. Mondell. 21 THE COURT: Thank you, Mr. Robbins. 22 Any further cross-examination of Mr. Mondell? 2.3 Mr. Davis.

Yes, your Honor.

You may proceed.

24

25

MR. DAVIS:

THE COURT:

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- 1 MR. DAVIS: Thank you, your Honor.
- 2 | REDIRECT EXAMINATION
- 3 | BY MR. DAVIS:

approved.

- 4 | Q. Good afternoon, Mr. Mondell.
- 5 A. Good afternoon.
- Q. Mr. Mondell, you were asked several questions about the
 extent to which there was a requirement to pay off the entire
 obligation at the time that a plan of arrangement would be
- And several questions had to do with paying off the entire building by a facility.
- 12 Do you remember those?
- 13 | A. Yes.

- 14 Q. Is the proposed facility a term loan?
- 15 A. No. It's a revolver.
- 16 | Q. What does it mean to have a revolver?
- 17 A. A revolver is a credit facility that you can borrow and
- 18 | also repay, but to the extent you repay, you are able to
- 19 reborrow again up until the full length of the facility in
- 20 terms of time.
- 21 | Q. So do you have an understanding as to whether the full
- 22 | billion dollars would have to be paid off, or is the amount
- 23 | that has to be paid off is the amount that has been drawn?
- 24 \parallel A. No. You only have to pay back once you've drawn.
- 25 \parallel Q. Now, in terms of repayment, is there anything about this

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- 1 loan facility that prohibits another lender from taking the
- 2 | loan out?
- 3 A. No. Just the opposite. This loan is designed to be
- 4 | refinanced.
- 5 Q. Could you take a moment and explain to the Court what it
- 6 means to take a loan out.
- 7 A. So by that I mean I understand you to mean to refinance a
- 8 | loan, and that is to -- with this loan, borrow some amount
- 9 | outstanding -- I'm not sure how much -- have another lender
- 10 come into play, use the proceeds of that new loan to pay back
- 11 | the Commonwealth and pay back this loan, retire, and assume
- 12 what the terms of the new loan will be, whatever those are.
- 13 | Q. You mentioned that this loan doesn't prohibit another
- 14 | lender from refinancing.
- Does it do anything to encourage another lender to
- 16 | refinance the loan?
- 17 A. It actually -- I think the encouragement is from the PREPA,
- 18 | the borrower's perspective. To the extent PREPA seeks to
- 19 refinance before the maturity date, you can repay the loan at
- $20 \parallel$ any time without penalty as well as because there is an
- 21 | extended period of time of 0 percent and with low interest
- 22 | rates, the amount of dollars spent on this loan up until
- 23 | they're ready to refinance is relatively small.
- 24 \parallel Q. Do you have an understanding as to whether the loan can be
- 25 | refinanced per the CDL from the federal government?

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- A. I believe it can, yes. I think that's a provision.
- 2 | Q. Is there anything about the structure of the proposed
- 3 | facility that would inhibit a CDL from being put in place?
- 4 | A. No.

- 5 | Q. Can you elaborate.
- A. So, if this loan is designed to be used for I think the
- 7 | term is current expenses and/or eligible uses, which I think
- 8 | are fairly synonymous, and that is language that is used in the
- 9 | CDL context for is disbursements or operating needs that a CDL
- 10 | is qualified to pay.
- 11 So the CDL itself -- you can't just put in a CDL and
- 12 | have a limitation. So the idea is this loan will be able to be
- 13 use this to pay for things that a CDL would also allow us to
- 14 | pay so that there would never be any confusion that as a CDL
- 15 covering past bills of non-CDL kind of things, the answer is
- 16 | no. It's a good match.
- 17 | Q. Now, you've also talked about a process to market this what
- 18 we've all come to call the DIP financing to prospective
- 19 | alternative lenders, all of which are private entities;
- 20 correct?
- 21 A. Correct, yes.
- 22 | Q. Is there anything about the existing proposed loan facility
- 23 | that is before the Court today that would inhibit a private
- 24 | lender from going forward with a refinancing loan?
- 25 | A. No. Absolutely not.

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- 1 Q. Is there anything in it that would encourage or be
- 2 complimentary towards such financing by a private lender?
- 3 A. I think for much of the same reasons, the fact that there
- 4 | is no repayment penalty, that there is very limited financial
- 5 | risk in this time period, it does facilitate, to the extent one
- 6 of these prime financiers is able to reach a committed stage
- 7 | and actually be approved to fund, it's very well positioned to
- 8 | accommodate that.
- 9 Q. Have you been in contact with the various parties that
- 10 | submitted proposals that are enumerated in Exhibit 30?
- 11 A. Yes, I have.
- 12 | Q. In those communications, has any one of the prospective
- 13 | lenders indicated that they would not go forward if this loan
- 14 | were to be approved by the Court?
- 15 A. No.
- 16 | Q. Have any additional parties, other than the parties that
- 17 were described in your declaration and supplemental
- 18 declaration, shown an interest in possibly providing a future
- 19 | loan to PREPA?
- 20 \parallel A. Yesterday I reached out to an additional party. I can't
- 21 | tell you yet if they're going to provide a proposal, but
- 22 | they're starting the process now.
- 23 | Q. There has been some questioning -- and you gave some
- 24 \parallel testimony -- about the interest rate.
- 25 | A. Yes.

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- 1 | Q. Is there anything about the structure of the loan facility
- 2 | that would prevent a lender in a refinancing from charging a
- 3 | higher interest rate?
- 4 A. No.
- 5 | Q. Is there anything in the current facility that would cause
- 6 PREPA to have to pay a prepayment penalty of any sort in the
- 7 | event that this loan were to be refinanced?
- 8 \parallel A. No. The prepayment penalty is 0.
- 9 Q. You say you've been in this profession for some 18 years;
- 10 correct?
- 11 | A. Correct.
- 12 | Q. And how long have you been at Rothschild?
- 13 A. Eighteen years.
- 14 | Q. In that course of time, you've stated that you found this
- 15 | to be a somewhat unusual proposed loan; correct?
- 16 | A. Yes.
- 17 | Q. In what ways is this loan different than the ordinary DIP
- 18 | loan you've experienced in the past?
- 19 A. To name a few, the fact that this is a monopoly electrical
- 20 | provider and the risk of not repaying the loan is a blackout to
- 21 | thousands of people; number two is the PROMESA process and all
- 22 | that's involved with the Oversight Board and the government is
- 23 | really unique; and number three, as actually was mentioned,
- 24 | this collaborative process, that everyone involved --
- $25 \parallel$ oftentimes the goal is to get the loan funded, but there are

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- 1 lots of gives and takes, and people give and take. This really
- 2 was -- we just need to find a way to avoid a blackout. How are
- 3 we going to do that. What tools do we have.
- 4 | Q. Have you ever been involved in a situation before where a
- 5 | central government is making a loan to a public corporation
- 6 owned by that central of government.
- 7 | A. No.
- 8 Q. Are you aware of any similar situations?
- 9 A. This is the first that I'm aware.
- 10 | Q. You were asked a number of questions about commercial loan
- 11 | term sheets, kinds of benchmarks and terms you would expect to
- 12 see in a loan.
- Do you view the loan from the Commonwealth, from the
- 14 | government, to PREPA as akin to a commercial loan term sheet?
- 15 A. This is not a commercial financial loan, no.
- 16 | Q. You were also asked about the collaborative process.
- 17 Within the context of the process that led to the
- 18 proposal of the loan that's set forth here today, was AAFAF the
- 19 only public agency involved in approval of this loan?
- 20 A. No.
- 21 | Q. What other entities were involved in the process of having
- 22 | this loan approved? I'm not asking for the details of that
- 23 | process. I'm trying to get into the delivery process. I'm
- 24 | just asking you who else was involved in that.
- 25 \parallel A. Sure. So, to my understanding, there was also the

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1	Puerto Rican legislature which needed to approve the	
2	legislation to enable the funding of the loan and also at that	
3	stage the Treasury Department, local Treasury Department.	
4	(Continued on next page)	
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- 1 BY MR. DAVIS: (Continued)
- 2 | Q. Outside the Commonwealth, were there other entities -- were
- 3 | there any other entities other than the Commonwealth agencies
- 4 and Commonwealth officials involved in approval of the loan
- 5 | that is put forth before this Court?
- 6 A. Yes, clearly the Oversight Board has the approval process.
- 7 Q. Was there a give and take with the Oversight Board as to
- 8 | what the structure of this loan would be?
- 9 A. There was, yes.
- 10 | Q. Do you have an understanding as to whether AAFAF has the
- 11 | authority to actually authorize the credit terms that are set
- 12 | forth in the loan facility before the Court today?
- 13 A. Again, I'm not aware, but my understanding is the Treasury
- 14 Department on the Puerto Rican side needed to approve that and
- 15 | then the Oversight Board.
- 16 | Q. Do you know whether the governing board of PREPA also
- 17 | approved the terms?
- 18 A. Yes, I believe they had.
- 19 | Q. Is there any expectation as to whether a CDL might some day
- 20 | be presented as an option?
- 21 A. As an option in general or as an option with respect to
- 22 | PREPA?
- 23 | Q. That was a poorly asked question. Do you have any
- 24 | continuing expectation as to whether the federal government
- 25 | might step up to the plate and provide a CDL to PREPA or to the

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1	Document Page 118 of 240 government on behalf of PREPA so that this loan could be
2	refinanced through that statutory loan process?
3	A. Yes, I don't have any assurances as to when that is going
4	happen, but we do remain optimistic that it will come to pass.
5	The money that has been authorized and signed by the president.
6	It just hasn't made its way from Washington down to
7	Puerto Rico.
8	MR. DAVIS: Thank you, Mr. Mondell. I have no further
9	questions.
10	THE COURT: Thank you, Mr. Davis.
11	At this point I would propose that we actually, let
12	me verify. There is to be no oral examination regarding the
13	Wolfe stipulated testimony. Is that correct?
14	MR. MUNGOVAN: Your Honor, Timothy Mungovan.
15	If I may address the Court at the podium?
16	THE COURT: Yes.
17	MR. MUNGOVAN: Good afternoon, your Honor.
18	Timothy Mungovan from Proskauer Rose for the Oversight
19	Board. What we would propose to do, your Honor, is to read
20	into the record the testimony of Dr. Wolfe, which was the
21	subject of the stipulation and order that the Court entered
22	yesterday.
23	THE COURT: Very well.
24	MR. MUNGOVAN: If Andrew Wolfe were called to testify
25	at this hearing, he would testify as follows:
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If PREPA were to cease operating Puerto Rico's electrical grid for any material period of time, the potential consequences to Puerto Rico's economy would be significantly adverse and potentially irreversible.

The government of Puerto Rico's ability to provide basics services would be adversely affected by PREPA's ceasing operations. It is my opinion that the cessation of PREPA's operations for any material period of time would lead to further out-migration beyond that which was already created by Hurricanes Irma and Maria; and that this further out-migration would result in additional reduction of (A) PREPA's customer base and (B) government of Puerto Rico taxpayers.

The Commonwealth and all stakeholders would fare better if PREPA remains operable and completes bringing back power for all customers as soon as possible."

Movants request that the Court accept the foregoing evidence in this case as the testimony of Andrew Wolfe.

THE COURT: So accepted.

MR. MUNGOVAN: Thank you, your Honor.

THE COURT: Thank you.

And so at this point then the next witness would be the objecting parties' witness, Mr. Spencer, and that is anticipated to be a fairly lengthy examination. And so unless there is an objection, I will shortly declare the lunch break, and we would resume here at 2:00.

Case 17-253288945 Doc#:2579 Filed: 02028481 Entered: 02028/18 11:39:12 Desc: Main Page 120 of 240 Document 1 Seeing no objections, I will first thank Mr. Mondell 2 and invite him to step down from the witness stand. 3 If someone would just push in the drawer -- I haven't 4 said adjourned yet. 5 (Witness excused) THE COURT: Mr. Bienenstock. 6 7 MR. BIENENSTOCK: Your Honor I rise only because we 8 haven't decided yet on the length of the examination Mr. 9 Spencer. It may not be long, and if it is relevant to your 10 Honor's scheduling, we can make that decision if your Honor 11 would give us five minutes. Otherwise, we'll tell you when we get back. 12 13 THE COURT: Well, I think that we should -- we need to 14 take a break, and taking it as a lunch break I think is 15 logical. 16 MR. BIENENSTOCK: Sure. OK. 17 THE COURT: So let's just plan to resume at 2:00. 18 Yes, Mr. Friedman. 19 MR. FRIEDMAN: Your Honor, with respect to 20 Mr. Portela's declaration, instead of a redacted declaration, 21 which I think might lead to some confusion as to whether 22 something different had been filed under seal, may we just file 2.3 a revised declaration with a footnote that says: This, the 24 revised version reflects an agreement on the record with 25 respect to resolving an objection asserted to testimony in Mr.

Case 17-2032889LTS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: Main Page 122 of 240 Document 1 ready for Mr. Spencer's testimony 2 MR. HOROWITZ: Yes, your Honor, Gregory Horowitz for 3 the Ad Hoc PREPA bondholders and we call Stephen Spencer as a 4 witness. 5 THE COURT: Mr. Spencer, would you come up please? MR. DAVIS: Your Honor, before we rest if you will as 6 7 Movant, we have a couple evidentiary housekeeping matters. It will only take a moment. Just to move in evidentiary exhibits. 8 9 THE COURT: Yes. Let's let Mr. Davis complete the 10 case for the Movants. And I apologize for not having spoken 11 specifically to them. 12 MR. DAVIS: Thank you, your Honor. 13 Movants would like to move into evidence Exhibits 24, 14 25, 26, 27, 28 --15 THE COURT: Hold on. So exhibits 24, 25, 26, 27, 28 16 are admitted. 17 (Exhibit Movant 24, 25, 26, 27, 28 received in 18 evidence) 19 MR. DAVIS: Yes, your Honor. And 36. 20 THE COURT: We've already admitted 36, which is also 21 Objector's Q. 22 MR. DAVIS: Q, exactly. 2.3 And 40 and 41. 24 THE COURT: Exhibits 40 and 41 are admitted in 25 evidence.

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1	MR. DAVIS: Thank you, your Honor.
2	(Exhibit Movant 40 and 41 received in evidence)
3	THE COURT: Thank you. Do the Movants now rest?
4	MR. DAVIS: One second, your Honor.
5	(Pause)
6	MR. DAVIS: And also 19.
7	THE COURT: 19?
8	MR. DAVIS: Yes.
9	THE COURT: Exhibit 19 is admitted in evidence.
10	MR. DAVIS: Thank you, your Honor.
11	(Exhibit Movant 19 received in evidence)
12	THE COURT: And so do the Movants now rest on your
13	principal presentation?
14	MR. DAVIS: Yes, your Honor, we do.
15	THE COURT: Thank you.
16	MR. DAVIS: Thank you.
17	THE COURT: Mr. Horowitz and Mr. Spencer.
18	MR. HOROWITZ: Mr. Spencer was making his way up to
19	the witness box, your Honor.
20	As he is going up, perhaps I can just recite that we
21	are offering Mr. Spencer's trial declaration as his direct
22	testimony. That appears as Objector's Exhibit A.
23	THE COURT: Exhibit A is admitted.
24	(Exhibit Objector A received in evidence)
25	MR. HOROWITZ: Exhibit A, your Honor, I will note has

Case 17-2032889LTS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: Main Page 124 of 240 Document 1 attached to it its own Exhibits A through E. Just reciting the 2 Exhibit A to Exhibit A was the redline for the Court's and 3 proponents' convenience showing the changes from Mr. Spencer's 4 original declaration. So that is omitted. 5 Exhibit B -- I'm sorry. Excuse me, your Honor Exhibit B is Movant's Exhibit D, and we would move that into evidence. 6 7 THE COURT: Exhibit B is admitted in evidence. 8 (Exhibit Objector B received in evidence) THE COURT: And so just to be clear, so A, the trial 9 10 declaration as marked as an exhibit includes the exhibits to the trial declaration as filed on ECF for the redline? 11 MR. HOROWITZ: That is correct, your Honor, but it has 12 13 its own exhibits. I'm afraid it was a little awkward the way 14 it was done before we did the exhibit list. Exhibit A has attached to itself its own Exhibits A 15 16 through E, which are not the same as the actual Objector's 17 Exhibits A through E. They're the exhibits to the declaration. 18 THE COURT: Yes. But so Objector's Exhibit A is 19 docket entry 694 with all of the exhibits that were filed under 20 docket entry 694 except for the redline? 21 MR. HOROWITZ: That's exactly right, your Honor. 22 THE COURT: OK. Good. I'm following it. 2.3 MR. HOROWITZ: I will note that originally Docket No. 24 694 was filed under seal. Since then, I believe that the debtors -- the Movants have agreed that nothing attached 25

Case 17-2032889LTS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: Main Page 125 of 240 Document 1 thereto needs to be confidential. So all of the exhibits that 2 were to Exhibit A are now being offered not under seal that 3 relate, and we will follow your Honor's direction to publish 4 those to the ECF for people's convenience. 5 THE COURT: Yes, would you just refile an unredacted 694 with a cover that says this is an unredacted 694? 6 7 MR. HOROWITZ: Of course we will do so, your Honor. 8 THE COURT: Thank you. MR. HOROWITZ: Just to continue because it was a 9 10 little confusing, Exhibit B to the Spencer trial declaration is 11 actually Objector's Exhibit D, and we are moving Objector's Exhibit D into evidence. 12 13 THE COURT: Exhibit D is admitted. 14 (Exhibit Objector D received in evidence) 15 MR. HOROWITZ: Exhibit C to the Spencer declaration is 16 a demonstrative and merely shows some calculations referenced 17 in his declaration so we don't need to move that. 18 Exhibit D to the declaration Spencer declaration has already been admitted as Exhibit 16. 19 20 Exhibit E to the Spencer declaration has been admitted 21 as Exhibit J. And with that, your Honor, we tender the 22 witness. 2.3 THE COURT: Thank you. 24 So, Mr. Spencer, will you step up to take the oath? 25 STEPHEN J. SPENCER,

Case 17-2032889LTS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: Main Page 127 of 240 Document 1 out your time allocations for closing arguments. 2 So perhaps we can use that ten-minute break, which is 3 also happening sooner than I expected, for you to do that, and 4 then when we come back you can offer in the remaining exhibits. 5 Is that acceptable to everybody? Looks like yes. 6 See you in ten minutes. Thank you. 7 (Recess) THE COURT: Mr. Horowitz. 8 9 MR. HOROWITZ: Good afternoon, your Honor. 10 Having conferred with the other PREPA creditors, the 11 remaining exhibits that the PREPA creditors would like to offer 12 are Objector's Exhibits C, F, O, U, S. 13 THE COURT: Just one second. So Exhibits C and F are 14 admitted in evidence and Exhibit O. 15 (Exhibit Objector C and F received in evidence) 16 MR. HOROWITZ: U. 17 THE COURT: Exhibit U is admitted in evidence. 18 (Exhibit Objector U received in evidence) 19 MR. HOROWITZ: S Exhibit. 20 THE COURT: Exhibit S is admitted in evidence. 21 (Exhibit Objector S received in evidence) 22 MR. HOROWITZ: Τ. 2.3 THE COURT: Exhibit T is admitted in evidence. 24 (Exhibit Objector T received in evidence) 25 MR. HOROWITZ: Y.

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1	THE COURT: Exhibit Y is admitted.
2	(Exhibit Objector Y received in evidence)
3	MR. HOROWITZ: And Exhibit GG.
4	THE COURT: Exhibit GG is admitted in evidence.
5	(Exhibit Objector GG received in evidence)
6	MR. HOROWITZ: Your Honor, I will note of those
7	exhibits, Exhibit F is in Spanish and we will undertake to
8	provide a translation, and of the exhibits that you previously
9	admitted in addition to I think you mentioned F Exhibit E,
10	we also noted Exhibit D is in Spanish, so we will undertaken to
11	have that translated as well.
12	THE COURT: Thank you.
13	MR. HOROWITZ: Unless somebody on my side tells me
14	that I've missed something, your Honor, the PREPA creditors
15	rest.
16	THE COURT: Do the remaining objectors also rest?
17	MR. ROBBINS: We do, your Honor.
18	THE COURT: Thank you.
19	So at this point we will turn to closing arguments. I
20	have your time allocations and lineup here.
21	So, according to my notes, the first two argue will be
22	counsel for Solus for two minutes.
23	Good afternoon.
24	MR. BAKER: Good afternoon.
25	For the record, Nicholas Baker Simpson Thacher &

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supposed to satisfy as a premise for your Honor's being able to grant our motion. The motion is the motion we filed

January 27, and the relief we seek is entry of the last revised proposed order that we filed where I explained the two recent changes this morning.

The first test in 364(d), your Honor, is whether the trustee or debtor is unable to obtain such credit otherwise.

Your Honor has the testimony of Dustin Mondell, who ran the process at Rothschild for AAFAF and PREPA to try to obtain such credit otherwise. And until at least yesterday, his testimony was he received two offers with priming liens that were more expensive. One offer that he couldn't really tell if it was unclear — or he didn't say it was an offer. It was an indication of interest, but it was unclear as to the collateral situation, the lien situation.

But it was clear that the proposal made by the Commonwealth was superior to all three because if just look at the obvious, the interest rate goes from zero up to three percent over a period of three years with half percent increases every six months, but it stops at three percent. Yet, it's a 30 year facility. There is no question it is a below-market interest rate facility. It is secured by what we said under 364(d)(1) was a priming lien, and as we explained in our now multiple briefs that we filed since the original motion, that, in essence, because the PREPA bondholders who

hold liens under the trust agreement hold liens only against the net revenues and net revenues are defined as the revenues minus current expenses, while for safety and because we didn't want to understate what we're asking for, we said we're asking for a priming lien.

In effect, because their lien was always behind current expenses, they're not primed in the typical sense.

It's not as if they had a first lien on a building and now they have a second lien. They had a first lien on net revenues which was revenues minus current expenses, and this loan is only — only can be used for current expenses, and, in fact, a subset of them, as your Honor knows through all the testimony and briefs, we call the subset current expenses the "eligible uses."

So I am arguing this as if we have to satisfy 364(d)(1) out of an abundance of caution because I think it makes it safer for all concerned including the Court, but I don't want to lose sight of the fact that the secured claim holders at PREPA really are behind current expenses before we ever got here.

THE COURT: Now, you've made that point about current expenses and about the subset of current expenses, but the opposition papers have pointed out the operational reserve provisions that would appear to let monies disburse from this facility and transfer it into the operational account to be

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used for broader purposes and also the provisions for changing the application of funds' restrictions on agreement of the lender and the Oversight Board.

Are they incorrect that those observations can move the application of funds beyond current expenses as defined in the bond financing papers?

MR. BIENENSTOCK: Let me take one at a time, your Honor.

On the first issue, our understanding of their argument is such that we do think they're mistaken because what they're confusing is the use of loan proceeds for eligible uses as a subset of current expenses on the one hand with use of revenues of the debtor on the other hand. And revenues of the debtor can be used for, as we said in our briefs, for ineligible uses. Some of them are still current expenses, and some of them may not be current expenses.

On the second issue as to whether we could agree with -- the Commonwealth could agree with PREPA to change the restrictions on the use of loan proceeds, I think two contract parties do have that power. It's not a power that we've ever contemplated using, but we have that power simply because we're the two contracting -- the Commonwealth and PREPA are the two contracting powers -- two contracting parties.

THE COURT: Who need the Court's approval to implement the contract?

MR. BIENENSTOCK: That is certainly not a -- that is certainly not something we would have a problem coming back to court if we wanted to change that. We don't contemplate changing it, but if we ever did need to, we have no problem coming to court to do that.

THE COURT: Thank you.

MR. BIENENSTOCK: Obviously, on appropriate notice.

So getting back to 364(d)(1), the evidence largely of Dustin Mondell and his exhibits basically shows no such credit was otherwise available, and certainly not on better terms.

Yesterday, as your Honor knows, a competing proposal was filed by a subset of PREPA creditors secured claim holders, and they contend that because they are not a priming lien, our motion cannot be granted. I think your Honor disposed of that premise early this morning when your Honor said you don't regard that as preclusive of preventing the Court from considering our motion, but I'd like to explain why they're wrong on several grounds from our point of view.

First, is that 364(d)(1) says you have to be able to obtain such credit otherwise, and they're not providing such credit. And the arithmetic is simple, but I think it needs to be carefully looked at because it's crystal clear that they have not provided an adequate facility constituting such credit otherwise, and the reasons are as follows:

Their proposal was a \$534 million facility, but right

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off the bat they say they're only providing 98 percent of it, so that takes 534 million down to 523.3 as a way of increasing the interest rate.

Then there are closing fees that depending on how large a commitment each lender makes, the closing fees could be zero up to \$12 million. That could take the facility from 523 to 511 million.

Then the interest expense, which they — instead of giving us annual interest rates, they give us quarterly rates, but we did the math in the informative motion we filed last night. I won't repeat it on the record here. The bottom line is that over two years the interest on that facility is \$114.8 million, and at the end of the first year you have to pay \$10.86 million to get an extension for the second year. So when you subtract from 523 or — from 523 million the 12 million closing fees, the 114.8 million interest, the 10.68 million extension fee, you end up with a facility of \$373.81 million.

Even Mr. Spencer's declaration does not say that a \$373.81 million facility is adequate.

In contrast to that, your Honor has Mr. Filsinger's

Exhibit 15, which I think was his -- I forget whether it's

his -- it was his trial declaration, where in paragraphs 14 and

15 he explains in a fair amount of detail why the billion

dollars facility is necessary.

I would like to -- at the risk of stating the obvious,

I would like to mention that the Commonwealth facility we're

talking about, unlike some of the other proposals, is a

revolver, which means you draw down what you need. You can pay

back money when you have a surplus, and you're only paying

interest on what you need to be borrowing. It's not a term

loan where you take the money and you're stuck paying interest

on it regardless, because if you repay it you can't borrow it

back again.

So, if it turns out that the billion dollar facility that Commonwealth is offering is more than PREPA needs, PREPA will never have to draw the portion that it doesn't need; and if it only needs it only temporarily and then can pay it down, it will have the benefit and all the incentive in the world to do that. So bottom line, there is no such credit otherwise on this record such that would prevent the Court from approving the proposal that the Commonwealth has made.

Now, in order to, I guess, lodge another objection on the such credit otherwise provision, some of the objectors have argued that this was not arm's length negotiated, and that, as your Honor knows from the briefing, some said that because related parties were involved, the Commonwealth of PREPA, that, therefore, heightened scrutiny is required and some kind of entire fairness test has to be applied.

We have argued in the briefs, and I won't repeat why

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MR. BIENENSTOCK: Well, thanks for the segue.

To the extent that the PREPA creditors argue for

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entire fairness, for the imposition of that standard somehow are saying "you have to look at the effect on us" so now we're talking about the priming lien. We're not talking about the interest rate because we all like the below-market interest rate, of course.

Your Honor from PREPA's viewpoint, it's got to repay the debt no matter what, and it's agnostic among its creditors. So the priming lien issue, I submit, is not an entire fairness issue for consideration under whether such credit is available otherwise. The priming lien issue comes into 364(d)(2) when the code says you have to look to see whether the lien being primed is adequately protected.

So the short answer, your Honor, is because from PREPA's point of view, it's agnostic. It's not going to take part in an inter-creditor fight. The entire fairness doesn't reach that far, especially when Congress went to the express length of saying in (d)(2) that the existing lien holder has to be adequately protected.

And on that, your Honor, I have already made probably the most important argument, which is that since they were behind current expenses before this ever started, there really is no question as matter of law and fact that they're adequately protected, but there's a lot more in the record of the stipulated facts from Andy Wolfe that if PREPA were to cease operating, Puerto Rico's economy would be significantly

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adverse in that — it would suffer potential consequences that would be significantly adverse and potentially irreversible; that the government's ability to provide basic services would be adversely affected by PREPA ceasing operation; that the result would be an additional reduction of PREPA's credit customer base, and government of Puerto Rico taxpayers.

And the fourth stipulated fact was that the Commonwealth and all stakeholders would fare better if PREPA remains operable and completes bringing back power to all customers as soon as possible.

Your Honor, it is hard, as you know, in this crowd to get a consensus. But I think we obtained a consensus, and that's why they were stipulated facts because while they come from an expert, they're also obvious in common sense. We can't turn out the lights. And the fact that everyone would be hurt from turning out the lights is also obvious. No business can be done; no revenues can come in, and all the rest.

So there is ample evidence, we submit, in the record to show that if the secured claimants at PREPA have any positive value to protect and the Filsinger declaration also shows that net revenues are negative for the foreseeable future, hopefully they will turn positive; that there is really no issue on protection.

Your Honor, I'm going to move now to some of the objector's complaints about things that they would like to see

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done differently. We understand that from the PREPA creditors's point of view, they wish PREPA collected more debt from its municipalities and instrumentalities. They wish that PREPA exercised rights of setoff; that PREPA could take money out of GDB. I'm sure they have a bunch of operational changes they would like as well as evidenced by the fact that the competing proposal that was filed yesterday has a bunch of covenants putting a group of required lenders in charge of virtually all facets of operations from the rates being charged, collection efforts, and the like.

I have no doubt that if we all got together, whether ten litigants, ten judges, or ten other people, they'd have ten different ideas as to how PREPA might make itself more efficient and would wish that it did, and the Oversight Board has certainly been working on that and shares the view it's got to be a much more efficient operation and is in concert with the governor that there needs to be a transformation so that PREPA can create energy at an efficient cost in a cleaner way.

But that is not what Section 364 turns off. PREPA, and the governor, and the Commonwealth and the Oversight Board, tried to balance all of the different concerns, and came out where it came out. And as many judges at 364 hearings have said before, the Court would sometimes like or maybe sometimes not like to rewrite the credit agreement or the covenants, but that's up to the parties, and subject to satisfying the

criteria in 364(d)(1) and (d)(2).

So as a matter of law we do not believe that the objector's complaints about things that should be done differently carry weight for this purpose. They certainly carry weight as far as how maybe fiscal plans and budgets and future operations are conducted.

But as a for instance, your Honor, your Honor can look at the Wall Street Journal to see what people earn in the money market today. The Commonwealth creditors are really not worse off than they otherwise would be because you can't earn the three percent the Commonwealth will earn on this loan in a money market today.

It's a matter of public record in this case that GDB is attempting to undergo a Title VI restructuring. It's not a situation where you can simply walk in GDB and say, "I'd like my money." You can't go to strapped municipalities and say "pay me." And the other suggestion that's been made that the Commonwealth should led money to municipalities assumes that if we did that, that the municipalities would use the money to pay PREPA. Well, they have other creditors they might pay. It's simply not so simple as to tell all these elected officials in all of the 78 municipalities that they have to borrow, which they haven't asked to do, and they have to use the borrowings to pay their PREPA bills.

If only we could snap our fingers and make things

Case 17-203288 Q4TS Doc#:2579 Filed: 052/1203/48i 0571tere 04:02/23/418e115:89:12 Desc: Main Page 141 of 240 Document 1 happen as we'd like, but the Oversight Board has certainly learned it is not one of its powers, and the Commonwealth can't 2 3 do it either. 4 So it is not that we don't sympathize with some of the 5 efforts to try to make things more efficient, and if we need 6 less money, we'll use less money, and we're heading in the 7 right direction. But these are business decisions that are all 8 being worked on. Reasonable people can differ. And we 9 respectfully submit it's not for this loan to be denied because 10 some creditors would contend that if we manage our business differently, then we'll need less money. 11 12 I'm not sure if I mentioned it before. Just in case I 13 didn't, in Mr. Filsinger's Exhibit 1, which was his first 14 declaration, Movant No. 1, on paragraphs 18 through 20, he explains why the effect on the secured claimants at PREPA is a 15 positive one; that they're not hurt by this loan. Quite the 16 17 contrary. 18 Your Honor, unless the Court has other questions, I 19 would reserve the rest of my time for rebuttal, except that my 20 colleague wants me to mention something. 21 (Continued on next page) 22

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Thank you, Mr. Bienenstock.

Thank you, your Honor.

THE COURT:

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But PREPA has a valid, committed loan to provide immediate funds to allay PREPA liquidity crisis and sincerely asks that its motion be granted. Mr. Filsinger described the cash flow projections which are in corrected Exhibit 16 and how PREPA continues to lose money every week. In reality, ever since the hurricanes, PREPA's expenditures have exceeded its receipts.

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Since Mr. Filsinger assumed his role, he has strived to address certain operational issues at PREPA in increasing transparency of PREPA's financial performance. Indeed, the evidence contains several iterations of cash flow projections and liquidity analyses which have been provided to PREPA's constituents that demonstrate the liquidity need that PREPA has. Mr. Filsinger continues to refine them, but what it shows irrefutably is that on its current cash burn, PREPA will run out of money by March 9, 2018.

Indeed, Mr. Spencer concedes that PREPA needs money but suggests that the size of the facility should be smaller and that PREPA should find the rest of the money it needs elsewhere. But there are no funds available to PREPA except by way of a loan, and the Commonwealth is the only real option today to provide those funds.

Mr. Filsinger reported that as of last Friday,

February 9, PREPA's actual cash position was \$194 million which

was approximately 1 1/2 percent off from its projections as

reflected in PREPA Exhibit 16. The projections show a further

net weekly cash burn of \$50 million for the week ending

tomorrow and \$70 million for the week ending February 23.

Because it projects to run completely out of money by March 9, PREPA's governing board has authorized Mr. Filsinger to implement the emergency procedures. As Mr. Filsinger testified, he's contacting FEMA and the 20 largest creditors.

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And either Mr. Filsinger or the executive director will make an announcement to the residents of Puerto Rico on Friday or Saturday of the implementation of the emergency procedures.

From Saturday through Monday, he will shut down certain generators to reduce load. As part of the emergency procedures, he will cut the total load by about half.

By mid next week, residential, commercial, and industrial customers will begin to lose power, and by the following weekend, a majority of customers who are not emergency recipients will not have power.

As I stated earlier, under these emergency measures, power to the emergency recipients will last approximately four to five weeks. Mr. Filsinger testified that he absolutely must obtain funds by Wednesday, and in light of the fact that Monday is a bank holiday, time is truly of the essence. PREPA's margin for error here is razor thin.

Therefore, we ask the Court to grant the motion and enter the order as soon as possible. Avoiding the emergency procedures will avert another humanitarian crisis on the island and will permit PREPA to continue its restoration efforts, its operational and financial initiatives, and continue on the path to a reliable, efficient source of electric power for the residents of Puerto Rico.

Without the loan, PREPA and the residents of Puerto Rico will lose the gains it has been fighting so hard to

that benefits thereof.

When you take into account that that's what PREPA's mission is, this loan clearly is the most fair opportunity for PREPA to continue along in its mission.

I have two other points to make about the Commonwealth's role here and AAFAF's role here. I'm sure we'll hear many verbal comebacks. You've already heard aimed at the Commonwealth and AAFAF.

In essence, your Honor, no good deed goes unpunished. First of all, the Commonwealth and AAFAF have tried to be part of PREPA's liquidity solution. Mr. Portela's declaration makes clear in paragraph 13 that the government prepaid \$50.9 million in a prepayment to PREPA in January for services over the next five months. No one has ever indicated that that was obligated or required. It was something the Commonwealth chose to do.

You heard terrible numbers from Mr. Filsinger about liquidity and the consequences to PREPA of running out of money. Imagine how much grimmer and worse that would have been if the Commonwealth hadn't stepped up and imparted the \$50 million in liquidity in January that it didn't have to. The Commonwealth has been part of the solution here.

In addition, your Honor, AAFAF did more and the Commonwealth has done more than give this nearly \$51 million prepayment. It speaks to its good faith and its appropriate conduct.

It sent letters to public corporations. It's convened

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meetings with public corporations. But that's not all. Far from it. The unrebutted testimony in paragraphs 15 and 16 of Mr. Portela's declaration, which was emphasized on his redirect examination, make clear that to the extent balances are owed and haven't been reconciled, they are owed by organizations like HTA and PRASA and the Elderly Care Advocates Office of Puerto Rico and the Cardiovascular Center, all of which have their own liquidity issues.

Mr. Portela's declaration makes clear that PRASA, which is responsible for the entire water system and supply of Puerto Rico, a critical element of public health, safety, and welfare, only had \$27 million in its unrestricted accounts as of the date he submitted his declaration.

That simply can't just be all entirely directed to pay one bill. He went through the litany of factors that a public corporation would have to take into account before it simply decided to write a check after it even decided that receivables were due and owing.

It's not as simple as the other side is putting forward about being able to write checks to PREPA with no consequence for collateral damage it might inflict on other institutions in Puerto Rico.

Let's be clear. PREPA has been treated very fairly.

As Mr. Portela testified and Mr. Filsinger testified together,

PREPA itself has many overdue bills. Has AAFAF walked in and

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insisted that PREPA pay every single one of those bills? Has it commandeered that public corporation's bank accounts to insist that they make payments? It has not. It has treated PREPA in the way it has treated other public corporations.

The final point I would make, your Honor, is with respect to the good faith that is so obviously evident from the terms of this loan that the Commonwealth has extended. Look at the interest rate. It's 0 percent for the first six months.

Look at the maturity runway that's being given to PREPA and the flexibility and time to maneuver and to come up with the right solution for itself and its creditors. Look at the lack of fees. Look at the lack of any restrictions on prepayment.

In fact, as you heard from the stand -- and I think this is within the quintessential definition of good faith -- the Commonwealth didn't use the leverage it had to extract more onerous terms from the borrower. What could speak of good faith more than that, than the fact that it did not exercise the leverage it had to take advantage of PREPA.

So why did the Commonwealth make the loan, your Honor?

Again, look to Mr. Portela's declaration. Look at the justification. It's in paragraph 11. It's really not rebutted.

AAFAF, consistent with statutory duties, assisted both the government and PREPA in accordance with their common

Case 17-20328895TS Doc#:2579 Filed: 052/1208/18i 05mtere/01/02/128/11/15:39:12 Desc: Main Page 150 of 240 Document 1 interest in serving the people of Puerto Rico. That's the 2 right way to think about this transaction, its goals, and its 3 end. 4 The proposed facility, as Mr. Portela testified, 5 balances PREPA's urgent need for liquidity with the 6 government's considerations regarding its own finances. why this loan was made. That's the purpose it serves, and for 7 8 the reasons I've described, that's why it should be approved, 9 your Honor. Thank you. 10 THE COURT: Thank you, Mr. Friedman. 11 Now, Mr. Despins, you have three minutes. MR. DESPINS: Good afternoon, your Honor. Luc Despins 12 13 of Paul Hastings on behalf of the official committee of all 14 debtors other than COFINA. Of course that means that we are 15 the committee for both the Commonwealth and PREPA as well. So we are on both sides of this issue. 16 17 There are pure Commonwealth creditors on the 18 committee, and there are pure PREPA creditors on the committee. 19 Notwithstanding that, the committee unanimously resolved to 20 take the following position vis-à-vis this financing: 21 First, that PREPA needs this financing. There is no 22 The evidence is very clear on that. Two, that the DIP 2.3 needs to be on a priming basis. Why? Because the Commonwealth 24 should take no risk or close to no risk, given that it is the

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lender's last resort.

The federal government won't lend to PREPA. The evidence is that no third party will lend to PREPA. I'll come back to the PREPA bondholders and their term sheet in a second. So, therefore, there should be no risk to the Commonwealth.

However, the committee, again, unanimously, believed that the terms of this DIP should be on, as much as possible, regular arm's length business terms. And I'll give just one example to the Court which is the issue of the interest rate.

Just to give you a sense, let's not look at what people are saying but really what the market tells you. We know that based on the PREPA secured bondholders' proposal, if you look at all their built-in costs and fees and original issue discount and all that, that for a period of one year, they're all-built-in interest rate, if you want to look at it that way, would be 14 percent or so as opposed to 0 percent from the Commonwealth. So that gives you a market data that shows that 0 percent is clearly not market.

By the way, nobody is debating that 0 percent is not market. If you want to look at another data point -- and that's public. It's not in the record, but the Court can take judicial notice of that because it's a public document -- the federal government is lending to the U.S. Virgin Islands at a rate that is around 3 percent. So that tells you that clearly this rate is not market.

The response of the Oversight Board and AAFAF on that

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is that hey, Section 305, which is the favorite section that they use all the time, but also that we're not seeking approval in the Commonwealth case. And, therefore, Judge, put your blinders on just to look at this PREPA transaction. Forget about the fact that the Commonwealth is a debtor, but the Commonwealth is a debtor, your Honor, and it's not because approval is not sought in that case that there shouldn't be close scrutiny paid to this insider transaction.

Your Honor, we're not saying that the Court should tell the Commonwealth or the Oversight Board what the interest rate should be, but plenty of judges approve DIP financings.

And they say, I'm approving the DIP, but I'm not comfortable with the following features.

And debtors and lenders go back to the drawing board and come back to court saying, we fixed it in the following manner, and we suggest that that's what the Court should do here. I know I'm out of time, and I'll close very quickly, your Honor.

The argument that the Commonwealth is no worse off because the money is sitting in the TSA account is really not a compelling argument, your Honor. The risk profile is totally different.

If you have your money parked at JP Morgan Chase or lending it to me, for example, not the same profile, not the same credit risk. I'd rather have my money in the JP Morgan

Case 17-20328895TS Doc#:2579 Filed: 02428/48i ozntereds02/20428-11:39:12 Desc: Main Page 153 of 240 Document 1 account. So the argument that that money is just sitting there 2 is not compelling. 3 As to the issue of the PREPA bondholders' proposal, I 4 direct your Honor to the Yellowstone Mountain Club case, which 5 is a 2008 case, WL 5875547, where the court rejected what it described as a last-minute attempt to derail good financing. 6 7 In that case, Credit Suisse came to the table and 8 said, oh, we have a non-priming DIP. That means the court 9 cannot approve a priming DIP, and the court rejected that as a 10 transparent attempt to derail the process. 11 For all these reasons, your Honor, we believe the Court should approve the DIP financing but should condition its 12 13 approval on the debtors coming back to the Court with a 14 reasonable market rate for the interest charged by the 15 Commonwealth to PREPA. Thank you, your Honor. 16 THE COURT: Thank you. 17 Now counsel for Scotiabank. 18 MS. WOLF: Your Honor, Amy Wolf on behalf of 19 Scotiabank. We ask --20 THE COURT: I'm sorry. You're not by a microphone. 21 So I'm going to have to repeat what you say unless you go to a 22 microphone. 2.3 Thank you, Ms. Wolf. 24 MS. WOLF: Sorry, your Honor. Amy Wolf on behalf of 25 Scotiabank as agent for fuel line lenders.

proposal. And we had been in contact with representatives of

February 2, they contacted us, and they asked us for a

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AAFAF since February 6.

The fact that we are here on the DIP loan today should be of no surprise to anybody who was attending the Mondell deposition where it was mentioned and the deposition of Mr. Filsinger where it was also mentioned.

We ended up providing the term sheet yesterday because it's hard to get eight institutions to commit to lend \$524 million. That's real money.

Incidentally, as our filing last night or very early this morning indicated, it really is \$524 million -- the fees, the interest. That gets added on to the principal amount of the loan which means that the principal amount is higher than \$524 million, but there is really \$524 million of cash that's available.

I've told people to have it ready tomorrow. We have signed commitment letters. Mr. Filsinger says he needs money by Wednesday. That is not a problem. I have, by my count, six of the eight principals in this courtroom or in the overflow room but comprising north of \$400 million of the \$524 million that has been offered.

One principal is in San Francisco, but we have the signature pages that we need to make the money available. So this is a real DIP. It was a DIP that -- I keep saying "DIP." This is really a debtor in possession.

THE COURT: I understand.

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MR. MAYER: We have real money available. It's a real credit agreement, and it is not for purposes of just disrespecting the DIP. We don't want to see the lights go out in Puerto Rico any more than anyone else. We just don't want to see our collateral taken from us when we can provide an alternative, where in fact the Commonwealth can provide an alternative.

So, with that, I appreciate your Honor taking our term sheet into consideration as evidence. I regret to say I find myself in a position where I must challenge something you said at the beginning of this hearing. I tried to listen very carefully to what you said, and I think I have a fundamental disagreement that I am compelled to air.

You said that the Commonwealth loan is the only loan before you today. The necessary consequence of that, perhaps, is that well, PREPA needs money on Wednesday, and the Commonwealth loan is the only loan that is available today. So the Court has no choice but to approve the Commonwealth loan because to do anything else would take more time.

Your Honor, I respectfully disagree. I think that is not the law. This is an auction. It was set up as an auction. The Oversight Board ran it as an auction. People were supposed to come to court with proposals, not as an academic exercise.

We didn't spend a week tearing our hair out getting people to sign commitment letters as an academic exercise. We

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came to make a bid, and we are here as a bidder. With respect, your Honor, you have the authority, the power today, to authorize either the Commonwealth loan or our loan.

So I respectfully disagree with your statement that there is only one loan before you today.

THE COURT: Doesn't 364 require the debtor to be the proponent of a financing proposal like this? And even if there could be a 363-type auction situation under 364, I don't recall that the debtor's papers were set up that way.

I recall that the debtor's papers said, here is our joint proposal. We continue to solicit other proposals and look for other things, but I don't see anything in there that says if something walks up that you think is the highest and best, we consent in advance to that, and the Oversight Board does whatever it needs to do under PROMESA Section 207 by the way of consent to other financing based on the Court's independent evaluation.

So, if you can just help me textually in the statute and in the motion to understand your position. The reason I said what I said is that, as I see it, I have a proposal from the debtor and the Oversight Board that I can approve or not.

And if I don't, I'll give some explanation as to why I don't. If I don't, the proponents may have good cause to think about things in some other way and come back to me with another proposal to which the Oversight Board would consent.

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But I don't see, in the structure of the motion or the structure of the statute, an ability to impose your proposed solution on PREPA. I'm trying to be as candid with you as I can. So tell you why I'm not.

MR. MAYER: Your Honor, I agree with everything you said, but it is not an answer, and I'll tell you why. We have not asked you -- and no one can ask you -- to impose a DIP loan on the debtor. That doesn't even happen in Chapter 11.

You have the authority to deny their motion, and you have the authority to approve our loan if they enter into it.

You can't force them to enter into it, but you can say to them, as judges have said in other circumstances, I can't give you X.

I can give you Y.

THE COURT: All right. Then I understand what you're saying.

MR. MAYER: So that's why I said what I said. And what I am most concerned about is that if your Honor looks at these two proposals, if your Honor looks at 364(d)(1) and if your Honor agrees with us — and I respectfully submit the statute is clear as day — if your Honor agrees that if the non-priming facility is available, a priming lien cannot be granted.

What I want to avoid is any assumption that that means we have to go back to the drawing board. There has to be a new motion. There has to be a new period of notice, and we just

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don't have time for that. And therefore, I'm not even going to get to the analysis because I don't think that's right. This is an auction. People show up. That's true.

The debtor can't be forced to do a loan it doesn't want, but it can be told that it can't do the loan it wants and there is another alternative available to it, and that is the essence of our argument and the reason that we came to court with another proposal.

Your Honor, if the law were otherwise, this facility has been set up from day one to make this hearing basically a nullity because no one could ever come to this Court with an offer that was better than what the Commonwealth was offering because if it required an additional 20 days to approve, if you have to go back to the drawing board, no one was ever going to be able to meet that standard.

So I respectfully submit I think you have two proposals before you. You cannot force the debtor to do either one, but you can do what I have just outlined. I submit it's something you should do and something, in our view, you must do.

I won't spend more time on we're a non-priming loan. They're a priming loan. That's done. I want to talk about what's wrong with their facility.

We heard a lot about how this is a billion-dollar facility, and they need a billion dollars. It's 0 percent

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interest, and isn't that great. This is a facility that limits what proceeds can be used for. They can't be used for anything other than current expenses or eligible uses, and we've been told now, well, we'll come back to court if we change that.

Your Honor, I'm afraid, from our perspective, this credit agreement is a fake. It's a fake on a number of grounds. First, as you've heard, the billion dollars is a fake when you think about elements of good faith, then about the Oversight Board and AAFAF going out to the market and saying, we need you to bid against a billion-dollar loan that we don't have authority to use.

It's a fake because that \$800 million number -- that isn't just FEMA's number on what has to be in the TSA. That's in the credit agreement itself. If the TSA ever drops below \$800 million, the Commonwealth doesn't have the money to fund another buck or, more accurately, PREPA has no authority or mobility under the credit agreement to borrow another dollar.

So, again, the principal amount, the availability -it's a fake. I have never been in a case where I've been asked
to bid a committed facility against a facility that isn't
committed. So that's number one.

Now, number two, there has been a lot of talk about this wonderful 0 percent interest, and 0 percent interest is unheard of. Who projects 0 percent interest except that's not really what the credit agreement says because what the credit

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agreement says is that if you approve this loan today, tomorrow one of the ad hoc GOs can lend \$500 million to the Commonwealth at 15 percent to refinance our loan and the interest rate adjusts automatically under the terms of the credit agreement.

So it's 0 percent today, and it's whatever the Commonwealth wants to charge tomorrow, and there is no provision in the modifying order, in the credit agreement, or anywhere else that requires anyone to come back to court and get that approved.

THE COURT: So you don't agree that that would be a step --

MR. MAYER: No. Take a look at the order. The order is very narrow. The order refers to an increase, a step-up loan. Incidentally, lest you think this is a gotcha, we've been pounding this drum for weeks, and the changes in the order -- and they just don't address it.

Paragraph 6(b): "In the event a step increase" -that means going from 550 up -- "funded through Commonwealth
financing results in a material change to the economic terms of
the facility, such material economic terms shall not become
effective without further court order." But the original
550 -- that's not a step up.

Any money that's already been loaned, that's not a step up. The interest rate on that can be reset automatically, and no one gets a chance to say who. Now, maybe that's a

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mistake. Maybe that's going to be fixed in the rebuttal, but this is in the drum we've been pounding for a long time, and it's a game of, look. You still have a problem, and it doesn't get fixed.

Then let's look at 6(a). Mr. Barak commented on that. It says: "Subject to the approval of the Oversight Board, PREPA may enter into any amendments, consents, waivers, or modifications of the credit documents in accordance with the terms thereof without the need for further notice in a hearing or any order of this Court, provided, however, to the extent" -- look carefully -- "any amendment to the credit agreement is approved by the Oversight Board, such material amendment shall not become effective without further Court order."

Even on the terms of this order, the only thing that the court needs to approve is a material amendment. It's not a consent. It's not a waiver. Okay.

Now let's go back to the credit agreement. You've heard about Section 413 which limits the use of proceeds to pay eligible uses unless the parties consent, and you've heard an offer, well, we'll come back and get your approval before we consent.

It isn't just 413. Take a look at Section 12-4(b).

It's on page 27. The credit agreement, by the way, is document

640-2. "The borrower," which is PREPA, "may undertake any

action otherwise prohibited hereby and may omit to take any objection otherwise required hereby upon and with the express prior written consent of the lender and the oversight Board."

So every single restriction in this agreement means nothing for any third party. Any time anyone says to the ad hoc bondholders, don't worry. The credit agreement doesn't allow X, that's worthless because the credit agreement can be waived by an amendment, and we may never even know about it, and the order that's been provided to the Court provides no limitation on that.

As Mr. Bienenstock says, well, there are two contracting parties. There's the Commonwealth, and there's PREPA. They happen to be run by the same person, but they can change their agreement between themselves any time they want, and no third party has any chance to say anything about it.

This is one of the problems of the setup here, and with respect to how PREPA got all these Bennies from the Commonwealth and PREPA is the favorite child, I'm sorry. The Commonwealth controls PREPA, not the other way around. PREPA does what the Commonwealth wants it to do.

One last thing. Your Honor has already mentioned this. Even with a tightening up of Section 413 and even if we tighten up Section 12, your Honor noted our argument that this whole restriction of proceeds is kind of a fake because right now, pledged revenues — they come in, and they go to pay

current expenses. Okay. That's cool.

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Once this agreement gets approved, the revenues don't go to pay current expenses. The loan proceeds do, and that frees up revenues to pay anything PREPA wants.

So the effect is that instead of having operating revenue, operating expenses paid out of operating revenues and our collateral stays right where it is, what happens is the new loan eats into our collateral every day as money is advanced, and the revenues that would ordinarily have just gone to pay operating expenses and would not have eat into our collateral — they go off to pay something else that doesn't benefit us at all.

Incidentally, at deposition, Mr. Mondell testified to that. That's exactly what this is set up to do. I'm not making this up. So, as I said, from the perspective of the PREPA bondholders, this wonderful credit agreement, the wonderful 0 percent, the wonderful billion dollars — it's a fake. It's all a fake.

Now, I want to talk about adequate protection for a DIP. Mr. Bienenstock has two basic arguments on adequate protection. One he seems to have abandoned for purposes of this particular hearing, given, perhaps, time constraints, which is his argument that we don't have any value to protect.

Your Honor has heard how everybody other than the PREPA bondholders is just desperate to get that priming lien on

collateral that Mr. Bienenstock says has no value.

So I'd like to move right past that because I think ——
I tried to convince my colleagues I could make an estoppel
argument. They said I can't quite get there, but this is
really inconsistent, and it simply isn't it true.

I want to take one moment to stress something in our papers because it's not a topic that people have talked about very much, but it is very important to us. Your Honor, we believe that we have the right not just to today's depressed revenues but to tomorrow's better revenues because that's what Section 928 does. It gives us a lien on those revenues ad infinitum, and we also believe, as you know, that we have a rate covenant that entitles us to have rates increased. And that's not in today's issue.

We did not raise that for today. We're not asking for it today, but it is part of the value of our collateral, and I would urge the Court, this is not an issue that you need to reach today. We will raise it in confirmation, and if the First Circuit comes down the way we're asking, we may raise it somewhat earlier.

It isn't just that we have a rate covenant as part of our collateral under our documents. It isn't just that we have a rate covenant under Puerto Rico's statutes. Under the Constitution of the United States, stockholders in a regulated utility have a constitutional right to have rates set to

protect their capital investment.

We are better than stockholders. We have a pledge of revenues. So I reject the argument that still lingers in the papers that our collateral has no value and is not worthy of adequate protection.

Now let's move to current expenses. Your Honor, there are a lot of loans secured by blanket liens in this country.

It's pretty standard. Blanket UCC liens cover everything —
cash, accounts receivable, inventory. In the loan agreement, there's a provision that says the proceeds can be used to pay ordinary operating expenses.

Well, I think a lot of commercial lenders would be very surprised to find out that according to the Oversight Board's argument here, they're subordinated to expenses they've agreed to be paid or that their lien doesn't attach until those expenses are paid or that in a Chapter 11 case, they can always be prime because, after all, pre Chapter 11, they agreed that operating expenses could be paid.

None of that is true, and it is the natural consequence of the argument that Mr. Bienenstock is making. I don't think there is any support for it, and I don't believe that our collateral that needs to be adequately protected is done so simply by the payment of current expenses by a loan that eats into our collateral every day while money is diverted elsewhere.

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I've already touched on a number of things that deal with the issue of good faith. We do not believe good faith has been shown. The essence of a good-faith argument that we're left with here has nothing to do with process because everybody agrees process was a bunch of people sitting around the room and saying, well, let's do what we think is right. Oh, by the way, the deliberate process will keep you from finding out what we talked about which I should think disqualifies any reference to process as being indicative of good faith.

The basic argument on good faith is res ipsa res ipsa loquitur, look at this wonderful loan. It's so great for PREPA that tells you it was done in good faith. Well, your Honor, as I indicated in my previous remarks, I think the good-faith argument fails.

Let's face it. We don't want the lights out. Nobody wants the lights out, but PREPA has \$200 million it can collect from the Commonwealth on account of the other instrumentalities, and the Commonwealth has the money. If they're prepared to lend it, they can be use it to pay the bills.

That can be done with a punch of the button. You heard today the governor has total control. Mr. Bienenstock is correct that the Oversight Board can't make things happen with a punch of the button, but there are several Puerto Rico statutes that give the governor carte blanche and give AAFAF

carte blanche over every governmental corporation.

Anything AAFAF and the governor want the governmental corporations to do they have the ability to make happen.

They've chosen not to do. They've chosen not to make the money available except through a transaction that takes that out. We don't think that's good faith.

We've heard a lot of stuff about there's a dispute.

Your Honor, all I can say is if you take a careful look at the second Filsinger supplemental declaration -- that's docket

688 -- Mr. Filsinger goes through a lot of governmental corporations, and most of them don't say that this is a dispute.

They say there needs to be some reconciliation, but what they say is well, we basically just didn't pay anything for electricity for two, three, four years. They owe the money. It's not a question of do they owe the money. They actually owe the money.

Also I want to take issue with something Mr. Friedman said. He referred to testimony today that PREPA owes a lot of money too. I listened very carefully, and maybe I missed it, but I don't know of anything in the record that says substantial amounts owed by PREPA to other governmental corporations. PREPA was used as the piggy bank, and we're here in part because of it.

Your Honor, you have two loans before you. I can't

Case 17-20328895TS Doc#:2579 Filed: 052/1208/18i 05mtere/01/02/128/148z11n39:12 Desc: 1/16/1h Page 169 of 240 Document 1 force you to take either one, but I can suggest that the 2 Commonwealth's loan is not offered in good faith. It doesn't 3 provide us with adequate protection. It is a priming loan, and 4 it can't be approved if there's an alternative available. Our 5 alternative is available. If you have questions, I'm happy to 6 answer. 7 Thank you, Mr. Mayer. THE COURT: Now for National. I have you down for ten minutes. 8 9 MR. BEREZIN: Yes, your Honor. Thank you. Robert 10 Berezin from Weil, Gotshal & Mangers on behalf of National

Financial Guarantee Corporation.

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Your Honor, National is a municipal bond insurer. Ιt is PREPA's largest creditor. It's one of the largest creditors across these Puerto Rican Title III cases.

As a large creditor and as, importantly, the key insurer in the municipal bond market, National has a key role to play to advance PROMESA's goal of facilitating Puerto Rico's access to the capital markets.

We are here to say, your Honor, that this priming DIP is a giant step backwards from that goal. There is, in the first instance, your Honor, no need for a priming DIP under Section 364, and its terms are not fair, reasonable, and the circumstances before this Court.

This crisis is entirely manmade. It is not a natural It has been brought on by people. The Commonwealth, crisis.

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as the record shows, owes PREPA hundreds of millions of dollars. These receivables go back, the record shows, more than five years. PREPA has indeed been the piggy bank for many government entities.

The Commonwealth could, has the power and could, simply pay its bills tomorrow. Push a button, pay your bills for the electricity it used in the last five years, and voilà. This Court would not be faced with the dilemma that it's currently faced with, and this Court would not have to make a decision, essentially overnight, over this loan. It is not a natural crisis. It is one made by people.

Other government agencies, in addition to the Commonwealth, owe PREPA several hundred million dollars, again, going back several years. That's several years that government entities — it has nothing to do with the hurricane — simply were not paying for electricity.

Again, the Commonwealth, with the Oversight Board's consent, which can be done with a push of a button, can pay those bills tomorrow. The immediate crisis will pass, and the natural course of the market can continue without this looming artificial crisis.

Municipalities have been getting free power. This is a well-known problem in Puerto Rico. The hurricane has been devastating. It has created a force majeure event under Puerto Rican law.

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These payments that have been made in lieu of taxes no longer need to be paid. The governor can make that declaration. PREPA could make that declaration overnight, again, easing this manufactured crisis.

The priming lien is also entirely unreasonable, and I ask the Court to consider what we've heard at the beginning of today's proceedings and just before from Mr. Bienenstock.

It's a 30-year maturity we're told, lots of runway.

Okay. Thirty years. This is a monopoly. It has monopoly

power. It is the sole source of electricity on Puerto Rico.

No one is talking about raising rates in the midst of this hurricane. We're talking about over 30 years. This goes to the point about how this collateral has tremendous value and is being primed because there is a regulatory process.

Puerto Rico has laws. It has a regulatory process.

That regulatory process is designed by law to ensure that this utility can charge rates sufficient to cover its operating expenses and sufficient to make a provision to satisfy its ongoing debt service.

This is not normal. This is a crisis that has been created. It will be temporary. It must be temporary because the laws of economics demand that it be temporary.

A public utility, if it needs to collect money immediately because it is in crisis, will do -- maybe not now, but hopefully as this island heals, will do what other

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utilities do all the time, which is explain to their customers, commercial customers — by the way, the customers in the municipalities that are for-profit businesses that are using power for free — those customers can have their power turned off. It is the ultimate in self-help.

It's not going to happen today. It shouldn't happen today, but it can happen. Once things return to normal, this crisis will end, and this loan, this priming loan, is completely and utterly unnecessary.

In any semblance of a negotiation, it would not exist. The record is crystal clear. There was no negotiation. There weren't even sides. It must be the first DIP loan in history to be negotiated without sides.

The other fatal defect, your Honor, with this DIP loan is that it gives a single creditor by design and based on everyone's expectations, all parties to this, unfettered control over the plan of adjustment.

We're at the DIP stage. We have a DIP where every bit of testimony you heard, not the lawyers but from the witnesses, is that PREPA cannot afford to pay this DIP back upon confirmation 100 cents in cash. It's not going to happen. That's the only evidence this Court has before it.

So that renders the estate administratively insolvent or this debtor administratively insolvent. So there is no confirmation unless the Commonwealth agrees.

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So we are putting the Commonwealth in control of this case ahead of existing creditors, ahead of the secured creditors by dint of a DIP loan being approved, and all parties to the DIP loan understood that that was the situation, that PREPA didn't have money.

And what we've seen is that this DIP loan, which has no obligation — it's the height of irony. If you look at the order they put before your Honor, it obligates PREPA to use its best efforts to pay bills.

Why in the world wouldn't this DIP loan obligate the government of Puerto Rico, which has all the power -- obviously PREPA doesn't -- to compel its governmental agencies to reconcile and pay PREPA's bills?

We're not talking about this year's bills because if you look at Mr. Filsinger's declarations very carefully, it's about this fiscal year. What about last fiscal year? What about the year before? What about the year before and the year before? Those bills are due and owing. This crisis was made by people, and they put this Court in a very, very difficult position.

One word about priming, Your Honor. I've mentioned before that if this is a 30-year loan, we see two things. If you look at the actual loan document, it says that there is a 30-year maturity date unless earlier there is a plan of confirmation. If there is a plan of confirmation, it's all due

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and payable. That's putting aside the super-priority status. So I don't know why it's a 30-year loan, but if it is a 30-year loan, then priming is not necessary because it's going to get paid.

But they say, in any event, that this loan doesn't prime because the proceeds are only going to be used for current expenses. Okay. But at some point, this loan is going to have to be repaid. It's either going to be repaid at the point of confirmation or it's going to be repaid sometime later.

When it is repaid, under the governing documents that govern the bonds at issue, that payment of a loan for past current expenses doesn't make it a current expense. So they're going to be taking more revenue, revenue that would otherwise go to repay the bondholders, it's going to go instead to pay back this loan, and that is a priming lien for which we have no adequate protection.

Now, again, of course the arguments make perfect sense. If the power goes out, then it's going to be a disaster for Puerto Rico, and when you go down the order of bad consequences, it will be bad for creditors.

But, as I've said, this is a crisis made by people, and it can be averted, and it does not need to be averted with a priming DIP, particularly because an alternative has been placed before this Court.

Case 17-20328895TS Doc#:2579 Filed: 032428/48i ozntered: 02/23/48n12e39:12 Desc: Main Page 175 of 240 Document 1 Your Honor, with my 48 seconds, unless you have 2 questions. 3 THE COURT: Actually, your 48 seconds are over 55. 4 Thank you. 5 MR. BEREZIN: I will sit down. THE COURT: Next for Assured. 6 7 MR. ELLENBERG: If the Court please, Mark Ellenberg on behalf of Assured. 8 9 I have you down for ten minutes. THE COURT: 10 MR. ELLENBERG: Thank you, your Honor. I would just like to emphasize five points. We joined 11 in the arguments of the ad hoc group, National. There are a 12 13 few points I would like to emphasize. 14 THE COURT: Would you just angle the microphone a bit 15 more toward you and project. Thank you. 16 MR. ELLENBERG: Sure. 17 As you just heard, the lack of liquidity at PREPA is 18 clearly a self-fulfilling prophecy. Not only are there 19 hundreds of millions of dollars of government receivables which 20 could be paid and are not being paid, it's the same dollars. 21 AAFAF and the Commonwealth have been scooping up all of the tax remedies that should be sent down to agencies like 22 2.3 They're scooping them up, they're keeping them in the TSA 24 account, and they're preventing those agencies from paying

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their bills.

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If the TSA account has sufficient liquidity to make a loan to PREPA, it has sufficient liquidity to pay those bills. And not only are they not paying the bills for energy received, they are lending the money, and they're not just lending it. They're seeking a priming lien. So they're turning what should be a payable, an asset of PREPA, into a liability and a liability with a priming lien attached to it. If they did this before the case began, people would be in here making arguments about equitable subordination, and now they're trying to do it in the light of day. It is something that should give the Court significant pause. In addition, your Honor, it's not just the payables.

The projections have been tarnished with a concern. For example, the DIP motion was filed on January 27. We've gotten two 13-week cash flow reports since then.

Over that two-week period, they collected \$141 million from customers. That is \$101.3 million over projection. So over a two-week period, they collected \$141 million. They were \$101 million off.

THE COURT: Don't they say that that includes the undisputed payments from 2017 and the \$50 million prepayment by the Commonwealth? So some \$80 million or so of that is a one-off occurrence?

MR. ELLENBERG: All of which they control. All of which they control, and what will be the one-off occurrence

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next week and the week after that? They have consistently underestimated their revenues, consistently. Even if you adjust for those one-time payments, they were still way over their projections.

There's more. There is \$150 million, give or take, sitting in GBD. That is property of the PREPA estate. PREPA is a Title III debtor. GBD is not a Title III debtor. It does not have the benefit of a stay.

If PREPA were really being independently run and was acting as a fiduciary for its creditors, it would be pounding on the doors of GBD demanding its \$150 million. They're not doing that because it's all being managed from the top.

In addition, your Honor, \$2 billion was just appropriated in the budget signed by the President earmarked essentially for PREPA. That's not even taken into account in their projections.

It certainly questions the need for the DIP, but even more so, it questions the size of the DIP. It certainly questions the equity of turning what should be an asset into a liability and putting priming on top of that.

Now, your Honor, Mr. Bienenstock wanted to start with Section 364. I think that's a really good place to start.

Mr. Mayer addressed how they have failed to meet the first requirement for priming, which is that they have no alternative available to them. Clearly they do.

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Let's talk about adequate protection. 364(d)(2) is mandatory. There must be adequate protection if there is going to be priming. And that adequate protection is measured not by the value of the collateral but by the amount of dollars that are going to come in on top of the pre-existing collateral, whether it's a dollar-for-dollar replacement lien or some other adequate form of protection, and it is their burden to show that they're providing adequate protection.

They are not even pretending to provide adequate intention. They're saying we are not entitled to it because we were barred by current expenses anyway. First of all, that's wrong, which I'll get to in a minute. More importantly, they're wrong as a matter of law.

They are obligated to provide adequate protection, dollar for dollar, if they are going to prime us. They are relying on their briefs on cases where creditors are moving for relief from stay under Section 362(b) for lack of adequate protection.

When you are a creditor moving for relief from stay based on lack of adequate protection, yes. Then you have to prove the diminution of value in your collateral. That is the wrong standard under 364. 364 has a mandatory requirement to provide affirmative adequate protection dollar for dollar.

They're not doing that. That, as a matter of law, precludes this motion being approved. It's a show stopper

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right there. They're not even pretending to be providing us with adequate protection.

Now let's address this notion that we have a net lien and not a gross lien. It is simply 100 percent incorrect. We have a gross lien on revenues. In fact, they've conceded that on page 2 of their original motion, the bonds are secured by a lien on all of the debtor's revenues. On page 9 of the reply brief, as explained in the post-petition financing motion, the holders of the power in the bonds have a security interest in revenues.

The pledge language is clear. There is no carve-out. We have a lien on revenues, full stop. There is language in the indenture to which we are a party and PREPA is a party and the indenture trustee is a party that creates a waterfall.

And in that waterfall, under certain circumstances,

PREPA is authorized to pay current expenses ahead of debt

service. That is a contractual provision in an indenture. It

is not a carve-out from our lien. Somebody with a priming lien

has completely different rights, particularly at the time of

confirmation, from someone who merely has contract rights under

that indenture.

This is really key, your Honor. There is no carve-out from our lien. We are not primed in any way by current expenses. That is an indenture provision.

Remarkably, Mr. Bienenstock filed a pleading last

Case 17-20328895TS Doc#:2579 Filed: 052/12/80/1481 05mtered#:02/23/148n12/e.39:12 Desc: Main Page 180 of 240 Document 1 night in which he said the competing DIP is really a priming 2 lien because it seeks to have an order giving it the status of 3 current expenses or a super-priority administrative claim. 4 Your Honor, that is not priming. It is very different 5 from priming. Yes, they have a right to be paid in full before 6 the plan can be confirmed, but they do not have the right of a 7 priming lienholder at confirmation or in the event of sale. 8 If they wanted to limit themselves to what Mr. Bienenstock says is the equivalent of priming, which is an 9 10 admin priority claim or the status of current expenses, we would drop our objection. I believe all the creditor objectors 11 would drop their objections. 12 13 The entire problem here is that they're seeking 14 priming that they don't really need, and they're not doing it 15 for economic reasons. They're doing it for tactical reasons. They're doing it for a debtor who is not in control of its own 16 17 fate, and they're not doing it in their interest as a lender. 18 They're doing it in their interest as the Commonwealth 19 and the Oversight Board for strategic purposes having to do

with plan confirmation. The priming needs to go. If the priming goes, this trial goes away. Thank you.

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THE COURT: Now counsel for Knighthead for five minutes.

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MR. WOFFORD: Your Honor, good afternoon.

Keith Wofford from Ropes & Gray. Hopefully, the diminishing time will not be diminishing returns, but I do have some points to join in with my predecessor that I would like to emphasize.

First of all, I think everyone stated correctly the two requirements of 364(d), which is adequate protection and inability to obtain the loan without problem.

So in order to avoid granting adequate protection, this debtor has argues that our lien on revenues is subordinated to current expenses. And I know that people have mentioned generally that is not in the trust agreement. But we want to make sure that for the record the Court is very, very correct, we highlight a few of the particular provisions. I believe the trust agreement is Exhibit 17 in what you've been handed.

First of all, what is pledged under the grant in Section 701 of the trust agreement is Revenues. That definition, as Mr. Ellenberg stated, does not carve out current expenses, and there is no doubt that that lack of exclusion from revenues of current expenses is intentional.

There is a different defined term under the agreement:

Net revenues. That is also in section 101, which is revenues

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minus current expenses. So, the debtor seeks to redefine pledge 701 of our grant, which is on Revenues as applied to net revenues which is a defined term in the agreement that was explicitly not used. So the clear language of the agreement says that our pledge is not a revenue pledge to be stayed.

Second, the term revenue in section 502(b) of the trust agreement is recognized also as not being net of current expenses because there is a permission to pay those expenses from the revenues but that permission is not in fact an exclusion from that term or from the pledge.

Third, Section 709 of the trust agreement states that gross revenues, those two words "gross revenues" are in quote. Gross revenues of the system will not be used for any other purpose other than is provided under the trust agreement and no action will be taken which would impact the rights of the bondholders under that agreement. If our pledge wasn't the debtor state, merely a net revenue pledge, then there would be no reason to discuss the gross revenues pledge in Section 709 if in fact it was a net revenue pledge

THE COURT: I think I need you to talk a little bit slower and project into the microphone.

MR. WOFFORD: Fair enough. In you thank you very much. It's been one of the few times in life I've been accused of not talking loud enough, so my apologies.

Fourth and finally, your Honor, Section 705 as far as

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any liens on revenues is a negative pledge covenant. Again

Revenue is capital R. Other than that of the bondholders with

the exception of a traditional carveout for materials liens

that under prevailing law would prime the bondholders lien. So

there is no mention of a carveout for of current expenses or

anything of the sort.

So the revenues lien that the bondholders have clearly defined, the lien is prospective and extended into the future and it clearly has value. There is no doubt that we have to be adequately protected if we're going to be primed here, and the debtors, as have been stated, refused to provide any adequate protection. That is the first question of the 364 as to why this loan cannot be authorized, at least as proposed.

The second question is whether the finance would be available from the Commonwealth or others without a priming lien. Mr. Mayer has talked about the bondholder financing that is now available as an alternative. But no one has discussed yet the Commonwealth alternative and whether that Commonwealth alternative proposed is the only one that's available.

The argument of the Movants is that the priming lien, which was not negotiated at all by the Movants' own testimony, much less negotiated at arm's length, was a non-severable term and that no loan would be made without it. Your Honor should have reason to doubt that contention.

In order to approve this loan in our view, the Movants

trustee for the \$8.3 billion of PREPA bonds.

U.S. Bank's position is, like all the other parties, that we need to address this liquidity problem but we come to

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Court with very, very grave concerns about the "fake DIP" that Mr. Mayer was describing with the completion of almost unlimited powers being conferred upon the combination of the Commonwealth, PREPA, and the Oversight Board and the commensurate reduction of this Court's role in the rights of

creditors as we move forward.

In my remaining time, what I'd like to do, your Honor, is really address three points that are additional serious problems with the proposed order and the relief that's being requested, and end by asking to have an opportunity to, if the Court is inclined to grant the relief being sought, at least with respect to the direct advances, that we be given an opportunity to provide a markup of the proposed order to address some of the issues that I'm addressing now, Mr. Mayer addressed, as well as some of the issues in our supplemental objection.

Point number one is, as indicated in our papers, they're seeking a power of attorney to go out and become -- the Commonwealth is, to become sort of an exclusive agent that can book deals and bind PREPA to those deals and has only put something in the order saying that when they come back with a deal, the only issue will be price. None of the other terms for any new DIP loan that is a Commonwealth financing is subject to review by the Court.

This Court under 364 needs to review actual DIP loans.

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When there is a loan, when there is a commitment, they need to come to court so we can understand what's going on.

Mr. Portela said, oh, the federal government, now they want a priming lien. Well, that was hearsay, number one. And, number two, who put that idea into their mind? All they seemed to need for disobligated funds related to grant money was a priority claim, and we all worked that out in an order earlier after the hurricane.

So we need to understand what DIP loans are being kind of brokered by the Commonwealth at the time, and we don't think it's appropriate for the Court to preapprove or delegate as powers under 364 to the Commonwealth to book deals that need court approval.

Secondly, there is a real problem with the scope of the priming liens. The priming liens are in revenues. And that sounds simple enough, but when you go to the credit agreement — well, there's a couple problems. First of all, the credit agreement has priority over this Court's order because of how they've worded it as further described in the credit agreement in the order, so there's a little shifting of the scope of lien from this Court's order into the credit agreement which they can change and modify and waive and do things to.

But there is a provision in the credit agreement that grants a priming lien on anything that is characterized as an

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other account, and there's supposed to be a schedule attached but there's no schedule attached. I've reached out trying to get a resolution of this. And I'm in discussions, and there was a helpful implication in the omnibus reply that in seeking a priming lien on anything they designated as an other account, that they're really just trying to — they're not trying to pull on the lien, but they're trying to make sure they're perfected.

But here we are on the day of the hearing when they want the order entered, and as trustee of a trust agreement while of the last of restricted accounts. There's a construction account, and maintenance reserve accounts, and other accounts created under the trust agreement, and we can't really tell what lien they're really seeking to get.

And this really brings up a bigger point. I know I don't have much time left, but PREPA is violating the trust agreement. They're doing that because the trustee and our creditors can't get relief of the automatic stay to do anything about it, and the oversight board has taken the position that this Court doesn't have jurisdiction to do anything about that. And they take the position, well, this is — they're just unsecured obligations, and we can violate whatever we want. I just wanted to make the point that it's our position and it says in Section 601 of the credit agreement that every penny of revenues that PREPA receives, it holds in trust for application

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in accordance with the credit agreement. So we want to make sure that there's nothing in the order that blesses violation.

So in paragraphs 2, 3 and 4, they've included language that makes it OK for PREPA to do whatever the Commonwealth says it needs to agree to do in the credit agreement and a lot of that is using money on purposes that are not permitted by the trust agreement. So there's lots and lots of problems that are subtle. They're sort of latent problems worked into vague wording.

And we would very much appreciate the opportunity if your Honor is inclined to grant the relief to have an opportunity to really put this order in the credit agreement and how they work together through a fair review process with input by the parties.

Thank you.

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THE COURT: And so, on that last point, I had heard that you had some sort of markup that you wanted to hand around and hand a copy to me.

Are you asking for something different, asking for me to send it back for word shopping, if you will, in the event that I'm inclined to?

MR. WHITMORE: I think that would be the best answer.

Of course, what we don't want to do is have no opportunity, but rather than for me to presume a universal answers all around, I think it would be better if you were so inclined to enter an

Paragraph four of the proposed order asked this Court to order that "all obligations" under the loan shall be immune from any avoidance action or "any other challenges under PROMESA, the bankruptcy code or any applicable law or regulation by any person or entity."

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On its face, this language could be read to preclude

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any challenge to this transfer even in the Commonwealth case by us as creditors of the Commonwealth. There is no warrant for that language. And the problem, your Honor, is easily remedied by simply adopting the proviso that I referred to at the outset. And we asked the oversight board to include this language and they declined, and here is the language that we think should be added.

"For the avoidance of doubt, the Court's approval of the transaction from PREPA's perspective will not in any way prejudice or affect any rights or remedies that creditors of the Commonwealth may assert in connection with the Commonwealth's decision to enter into the proposed loan or the implementation thereof."

Now, oddly enough, the board I think actually agrees with us on this, that paragraph four should not be read as broadly as its plain language seems to suggest because in its intervention reply at page 6, it insisted that paragraph four concerns only "obligations of the debtor" and does not have "preclusive effect" on the Commonwealth's creditors.

Now, we think that's what it ought to say, but that's not what it does say, and for whatever reason the Oversight

Board has not been willing to add the proviso that would take out any doubt about the otherwise overreaching and potentially preclusive language of paragraph four. And it is crucial, your Honor, it is crucial to avoid any hint of a preclusive effect

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on the Commonwealth's creditors because as the evidence showed in response to many of the questions that I asked on cross-examination, there is likely to be a meritorious challenge to this DIP under Sections 549 and 926 of the Code.

Now, I fully understand in saying that, and I want to be clear, we understand the Board's rationale that the Commonwealth has an independent interest in PREPA's welfare. I understand that argument. But unless all of the debtors are to be substantively consolidated, which the law forbids, it cannot be that the Commonwealth can fund other entities on whatever terms it chooses, free of potential challenge from the Commonwealth's own creditors.

And in this case, this DIP on these terms, there is every reason to anticipate that a future challenge by the Commonwealth's creditors would be compelling because the Commonwealth is effectively giving away resources far in excess of any benefits it purports to receive. It is indeed in many respects analogous to a fraudulent transfer.

And that should scarcely be surprising because as the evidence shows, the parties didn't regard the process of arriving at this DIP as any sort of true negotiation. As Mr. Mondell testified, it was more in the nature of a collaborative discussion. No one was looking out only for the position of the Commonwealth, much less its creditors. All of the parties regarded the process as driven by common interest

of assisting PREPA. No analysis. Not a single scrap of paper was devoted to showing that PREPA could not operate unless these particular terms were provided. And as a result, the terms are lopsidedly favorable to PREPA at the plain disadvantage of the Commonwealth and its creditors.

How so? Well, first and foremost, the loans can be used for any ineligible use including paying PREPA's creditors so long as the Oversight Board and AAFAF agree. Now, today we heard perhaps the Oversight Board would think it essential to come back to court for approval. And that's good news because the terms of the order did not suggest that to us. And certainly nothing in PROMESA would suggest that the Commonwealth's resources could be used this way.

In our view, by the way, this problem would be exacerbated if the Court were to accept the submission of the PREPA bondholders that the Court eliminate the priming lien. That, in substance, in our view would be little more than a thinly veiled means of using the Commonwealth proceeds to pay PREPA bondholders. No lender in its right mind would proceed on that basis.

But the remaining terms of the DIP are equally subject to avoidance and all of this, your Honor, let me just reiterate, is why the proviso needs to be added to the text of paragraph four so that there is no preclusive effect in the Commonwealth case.

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For example, the definition of the security that the Commonwealth gets is limited only to revenues, and that's a much narrower lien than you would expect given the credit worthiness and the risk of lending to PREPA. There are all other non-market terms the Court has heard at great length.

By PREPA's own admission, the market would demand far more than zero to three percent interest given its current conditions. This too amounts to a transfer of value from the Commonwealth as lender to PREPA and ultimately its bondholders.

I share the view expressed by one of the other Objectors that Mr. Bienenstock in his argument asking you to simply look at what the Commonwealth could earn if it put its money in T-bills is not much of an analogy when you consider the competing risk or putting your money at PREPA.

Mr. Mondell candidly acknowledged he's never seen a DIP with a zero percent interest would never advise private clients to lend on that basis provided no analysis of the need for PREPA to receive a loan on that basis in order to operate. So too for the 30-year maturity, Mr. Mondell never seen anything close to a DIP on these terms.

All of these reasons, your Honor, which I don't need to rehearse further, are reasons why this order should not have and cannot lawfully have any preclusive effect in the Commonwealth case where there is apt to be avoidance litigation arising from the very DIP you are being asked to approve. We

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would ask you to modify paragraph four by striking language that is overbroad and adding the proviso that I have quoted at the outset.

All of that brings me, your Honor, to the second of the two offending provisions. Paragraph A of the proposed order recites that PREPA "requires the financing under the facility to finance operating expenses" and that the financing under the facility is necessary to the continued operation of the debtor.

We do not think the evidence supports the proposition that these particular terms are necessary to the continued operation of PREPA. At most, the evidence you've heard is that PREPA needs financing, and we accept that proposition as an original matter, but the notion that it needs these particular terms has not been proved. Nobody has done that work. Nobody has done that analysis, and the negotiation such as it was was not conceived in a way that made those questions germane much less determinative. And there is no reason to include this If, as Mr. Bienenstock correctly pointed out, there were only two inquiries under 364(d)(1) and (d)(2) and whether these particular terms are required to run PREPA is not germane to either one of these inquiries. There is no reason to make that finding and every reason not to, because, again, we will find such -- we will discover that findings along those lines are quoted back to us.

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Later in this case, whether it's in an avoidance action in the Commonwealth case or whether it's in confirmation where the question is whether the proposed plan of adjustment is fair and equitable under the Code, overlending after all to a distressed instrumentality does not maximize Commonwealth creditor recoveries, and we don't want a finding which is as a matter of law irrelevant to the question under 364 coming back to haunt us or operate as some kind of collateral estoppel or other preclusion in the Commonwealth case.

Because neither the language in 4 or in (a) is necessary to the two questions this Court needs to answer, we would ask you not to go beyond it. I think consistent with this Court's rulings, which at every stage I would respectfully suggest have not sought to answer questions unpresented, have not taken on questions that stray beyond what is fairly presented by the statute. These are findings that are in a sense dangerous dictum. They go beyond what 364 requires. They have potential preclusive effect in a proceeding that is not before you today, but which, given the terms of this DIP, are quite apt before you some day. I'd like to make sure that nothing happens today has any preclusive effect on the Commonwealth Title III case where we have an important stake as GO creditors.

So, just to sum up, all you need to do, your Honor, to satisfy our clients on these issues is to see to it that

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briefs that I think was kind of highlighted during a lot of what happened today where I at least felt a little bit whipped up by everybody coming up and arguing both sides of "this is terrible for PREPA" and also "this is terrible for the Commonwealth." And it would seem from most perspectives and most transactions that the deal is either good for one side and bad for the other or vice versa.

And so what I want to really highlight here is that this is, as we've heard, not an ordinary transaction, so it is in fact the case I believe that the DIP that's being proposed is bad for both PREPA creditors and also very bad for Commonwealth creditors. I think Mr. Ellenberg really hit the point where he said and I think it's highlighted that "this DIP is being proposed to achieve strategic goals of the Commonwealth and Oversight Board that are entirely unrelated to the needs of PREPA." We heard today testimony that the actual amount is divorced what PREPA's actual needs are or will be in the foreseeable future and also the interests of the Commonwealth.

What else is going on? I don't know. There was a lot of deliberate process privilege asserted and so inquiry into that wasn't permitted. But what I do know is that contrary to the very broad assertion by the Movant that under Section 305 they actually have no need to get any protection from this Court with respect to common law creditors. As you heard from

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Mr. Robbins, they in fact seek to preclude subsequent challenge by Commonwealth creditors in paragraph four.

Mr. Robbins pointed out that the Oversight Board, and Movant seems to agree with that, and I think in fact in their opposition papers they said "I don't know what the Commonwealth creditors and intervenors are even complaining about. This provision protects them. This is intended to ensure that transfers from PREPA are not challenged and the Commonwealth gets the money back. And I agree that is what it should do. But when a simple drafting change was proposed and in multiple rounds not incorporated, it makes me question whether that's in fact the motive.

That takes me back to a comment that was made by

Mr. Portela on Exhibit P, which is in evidence, which is his
email, at the very beginning at the DIP process right as they
were starting to think about -- where it became clear that the

CDL was not going to happen directly to PREPA, and they were
going to have to come up with an alternative in late December,
and in his email to Gary Grippo of the U.S. Treasury, which he
was asked about earlier, in the second paragraph, he
specifically explains that despite what they believe 305 allows
them to do with respect to Commonwealth property, they still
want to bring the motion to this Court and get it approved not
just to protect themselves from PREPA creditors but
specifically "in order to deal with the Commonwealth

superpriority administrative expense that's granted to the

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repayment of the Commonwealth loan of a billion dollars. That billion dollars would be put in place of and in front of all administrative creditors, including Arc.

Not surprisingly, from all the attorneys sitting in this room, we have heard virtually nothing about the carveout of professional fees. That's an unlimited carveout that would be paid. If I could just put it in perspective. A creditor today making a decision whether to provide essential services to PREPA has in front of it an opportunity for revenues plus a billion dollar loan to be paid on its administrative expense going forward. It can make a business decision that that's a pretty good deal. I'm willing to step up and take the likelihood I'm going to get paid from the financing comes in here.

Arc American was denied that right. Arc America came in and, you know, if anybody advises vendors or contractors in bankruptcy and they ask whether or not you should be providing services to a debtor-in-possession, usually the person's advice is either on a cash payment only or cash on delivery, but then if you get to the point where they are clearly understanding administrate expense, what you advise the client is "don't worry you'll get paid with the professionals in the case." So if they are going to paid at the end of the case, you're going to get paid at the end of the case. The way it's structured now with this superiorpriority administrative expense that

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carves out an unlimited amount for professionals is that those professionals are getting paid for services they've already rendered and that they will render in the future. Arc American, who has already put shovels in the ground and unwillingly extend credit to the tune of about \$19 million is told by the debtor "Don't worry, you can file an administrative claim, and if we confirm a plan, you'll get paid.

We've also heard a lot of talk today about fairness, about the Commonwealth stepping up when it didn't have to step up. Those words apply to Arc American. That's exactly what it did. It's caught in a difficult place. A natural question might be: What about FEMA? What about FEMA? It's been two and a half months, Arc has not been paid for its services for the work that it's done, and the reality is if there is no provision — I like what was said earlier that your Honor can give a thumbs up or a thumbs down or can suggest that there's a problem with the financing that is being provided that needs to be cured. And there needs to be some type of remedy provided to the subcontractors, Arc American in particular who provided work, who are unpaid, and who are at risk at the end of this case of not getting paid.

The testimony was clear, the only way you're going to get paid in this case is if there is a sale of PREPA. Not a shred of evidence was admitted to show what the sale of PREPA might result in the way of proceeds to pay claims, particularly

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1	administrative claims. This case is administratively solvent,
2	and to require Arc America to wait until the end is simply
3	unfair.
4	Thank you, your Honor
5	THE COURT: Thank you.
6	And now I have counsel for Whitefish, and I understand
7	that counsel for Whitefish may be speaking from Puerto Rico.
8	Is there someone in San Juan?
9	MS. VALLE CASTRO: Good afternoon. Yes, your Honor,
10	good afternoon. Luisa Valle-Castro from the firm of Conde &
11	Associate on behalf of Whitefish Energy Holding LLC.
12	If I may proceed?
13	THE COURT: Yes. Yes. I was going to say I don't
14	think you have lights there, so we will set the clock here for
15	five minutes, and when you're one minute away from the five
16	minutes, I'll give you a little warning. All right?
17	MS. VALLE CASTRO: That's no problem, your Honor. I
18	believe it will be less than five minutes.
19	As stated, your Honor, Whitefish and subcontractors
20	were one of the first who came to the island after Hurricane
21	Maria hit. We are post-petition creditor for PREPA, which is
22	related to the restoration of the backbone of the power grid,
23	which is the transmission lines.
24	We do not oppose or object to the financing.
25	Nevertheless, we have some concerns regarding the terms that

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were included in the original documents; namely, terms that are related to how the facility was going to be treated. That's why we filed our limited objection on February 1, which is Docket 571, and thereafter, after having reviewed the credit agreement, we also filed a supplemental objection on Docket 648 on February 9.

We have considered the omnibus reply, which has addressed at Docket 388 three of our key issues. We also considered Mr. Filsinger second supplemental declaration as well as the testimony that was provided today by all of the witnesses that have come before the Court.

We understand that the three key issues have been addressed in Exhibit A to the omnibus reply, which are, namely, first, to the extent that Whitefish has an administrative expenses, it will be satisfied in accordance with PROMESA.

Second, that the payment of expenses that are obligated by FEMA is going to be permitted under credit agreement, and that such payments are not subject to the facility's variance test.

And, foremost, that the Commonwealth will only effect PREPA's revenues. And according to the Court order that was previously entered, it cannot extend to FEMA funds in the segregated FEMA accounts. I believe with these clarifications that are included in Exhibit A to the omnibus reply and to the testimony that was provided today, our concerns have been

Case 17-20328896TS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: 1984 Proceedings (1984) Page 204 of 240 Document 1 addressed, and we therefore have no objection to the facility 2 being granted. 3 THE COURT: Thank you. 4 MS. VALLE CASTRO: Thank you, your Honor. 5 THE COURT: I think that takes me through all of the 6 objectors. 7 Is there anyone else expected to speak for an 8 objector? All right. So before we -- how much time do you expect to take for the rebuttal, Mr. Bienenstock. 9 10 MR. BIENENSTOCK: I'm not usually a good guesser, but 11 30, 40 minutes. THE COURT: Then we will take a ten minute break 12 13 before you start. 14 MR. BIENENSTOCK: Whatever I have, I have to ask the 15 Court for whatever I have, Mr. Friedman I ceded some time to. 16 Five or ten minutes. 17 MR. FRIEDMAN: Five minutes. 18 THE COURT: That's right, Ms. Wolf was going to take 19 her five minutes after that. 20 MR. BIENENSTOCK: She can start. It might be best 21 after we come back if she starts. 22 THE COURT: Why don't you work that out in the break 2.3 and it's sounding like we're looking at about 50 minutes 24 altogether or thereabouts. See you all in ten. 25 (Recess)

THE COURT: So we will begin with Ms. Wolf for five minutes.

MS. WOLF: Thank you, your Honor. My name is Amy Wolf from Wachtell Lipton Rosen & Katz. Counsel to Scotiabank as agents for the fuel line lenders.

The fuel line lenders are a group of banks that lent money to PREPA for petition to buy fuel oil. In the credit agreement, it was represented and understood and was the basis of the financing that of course financing the purchase of fuel oil was a current expense. That is not an issue that we are in any way asking the Court to rule on today.

I rise because there have been some proclamations made by bondholders counsel about current expenses and gross revenues that I think should be corrected.

The first one being counsel for National argued that repayment of a current expense as opposed to the current expense itself, repayment of a current expense or financing of a current expense is not a current expense. Providing the Court with no citations, I am not aware that there is a such citation. That is an issue on which we disagree and which will at some point be before the Court. It is certainly not an issue as to which it was clear in the way it was presented to the Court by bondholders' counsel.

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MS. WOLF: More significantly, all of bondholders' counsel proclaimed that it is undeniable that what they have are gross revenues, not net revenues. In support of that, they invoke Section 701 of the trust agreement which states: "Such principal interest and premium will be payable solely from the Revenues, and said revenues are hereby pledged to the payment thereof in the manner and to the extent hereinafter particularly specified."

Interestingly, the opinion of counsel that the bondholders receive is page 18 -- the definition of the term opinion of counsel, the term opinion of counsel, dropping down ii's, includes that "This agreement creates a legally valid and effective pledge of the net revenues, subject to the 1947 indenture and of the money, securities, and funds held or set aside under this agreement as security for the bonds."

So what was held and set aside as security for the bonds. That is provided on page 51 in Section 507(h), which states that "The monies in the sinking fund shall be held by the trustee in trust," skipping a little bit, "and shall be applied as hereinafter provided with respect to such funds and, pending such application, shall be subject to a lien and charge in favor of the holders of the bonds issued and outstanding of this agreement."

So here they get a lien. What do they get a lien on, the monies in the sinking fund. So the way the agreement is

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structured, is that there is this general fund that's been talked about -- and the general fund is the in hands of PREPA. It's not until the current expenses get paid and the funds come out of the general fund and down into this series of funds that will be located at the trustee that the bondholders' lien is a charge on those funds.

One word that we never heard from the bondholders today, although they talked about how clear it was, what kind of lien they had -- the word "perfection" never appeared in anyone's remarks, and that's for good reason.

Because even if they have some language in which they say, oh, I got a gross revenues lien, they clearly didn't have a perfected gross revenues lien because cash can only be perfected by possession.

And until the cash went through this sinking fund and down into the various funds that were present at the trustee, they had no possession. At best, they had an unperfected gross revenues lien. We think they got — as is clear from the opinion of counsel they received, they were getting a net revenues lien, and that's what they perfected.

So, again, these are issues that as between the bondholders and the fuel line lenders, we will live to fight another day, but it's important because of the statements that were made to the Court that those things be clarified. Thank you very much, your Honor.

8 of Mr. Filsinger's second supplemental declaration:

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"According to the debtor's records, public corporations owed the debtor approximately \$233 million as of December 31, 2017.

Of that amount, \$169 million represents receivables over 120 days past due. PREPA's records do not clearly indicate which of those receivables are disputed."

So what you heard about the Commonwealth creating this situation, that there are these massive pockets of money that can just be paid, isn't true, and it's confirmed by Exhibit 23.

Now I know you've asked the opponents to provide a translated copy of that exhibit. What you'll see when it's translated, under the line "Entity," which indicates who owes the money, it's corporación.

Your Honor, those are public corporations. They're the ones that owe \$25 million past 120 days due, \$29 million, \$28 million, \$27 million, \$15 million when you look at the line items for the money that's owed.

So what are the objectors telling you? What they're telling you is they want the Commonwealth to use its own money to pay somebody else's debts rather than make a loan that has some security. Why is that justified?

Can you imagine what we would hear from the GOs if that was the path that the Commonwealth took. Instead, the Commonwealth did the prudent thing, which was instead of paying the debts of public corporations for which it's not liable, it made a loan.

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The other facts I think you need to hear, your Honor, come from the Mondell declaration. The Mondell declaration addresses the argument that you can simply walk over to -- PREPA can simply walk over to GBD and take money out of it.

Again, it's painful, but I'm going to read it: "I understand that certain creditors," Mr. Mondell says in paragraph 6 of his supplemental declaration.

He says: "I understand that certain creditors have asserted that PREPA can increase its short-term liquidity by making immediate or near-term withdrawals from amounts it has on deposit that the government developed for Puerto Rico. This is not so," he testifies.

"GBD is an insolvent public instrumentality in the process of winding down its operations and resolving creditor claims through the recently enacted GBD Restructuring Act, Act number 109-2017, and Title VI process under PROMESA.

"In light of its fiscal situation, GBD is currently operating pursuant to various laws and executive orders that limit disbursements by GBD and prohibit deposit withdrawals.

"GBD's creditors, of which PREPA is one, are collectively owed more than \$7.3 billion. This includes more than \$3.5 billion in deposits almost entirely from public entities such as municipalities, public corporations, and other government entities and more than \$3.7 billion in publicly held debt.

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"As of December 31, 2017, however, GBD's unrestricted cash was less than 5 percent of the \$7.3 billion in competing claims. Moreover, there are multiple competing lawsuits requesting disbursements of GBD deposits which GBD is not able to honor.

"Upon completions of GBD's restructuring, PREPA and all other creditors of GBD will be able to obtain recoveries on amounts owed to them by GBD in accordance with the treatment to be given to each pursuant to Act number 109-2017, but such amounts cannot be disbursed to PREPA or to any other creditor of GBD until the resolution of the multiple competing claims, creditor claims, and litigation."

That's Mr. Mondell's testimony, and there's nothing in the record beside it. Your Honor, I have nothing further.

THE COURT: Thank you.

Mr. Bienenstock. I have you down for 40 minutes.

MR. BIENENSTOCK: Thank you, your Honor.

Good evening, Judge. Martin Bienenstock for the
Oversight Board and as representative of Title III debtors.

I'm going to try and go in order to the objectors. I'll be as
brief as I can be.

Initially, Mr. Mayer for the ad hoc PREPA bondholders started by saying that no one contacted them for a counterproposal until February 2. On the day we filed our motion, which was, I believe, January 27, I had multiple

Case: 17-273288927TS Doc#:2579 Filed: 02428/18a Enterwed: 02428/180151:39:12 Desc: Main Document Page 212 of 240 1 emails, as Mr. Mayer knows, with his partner. She wanted to 2 know the terms of the loan we had, and I gave them to her and

know the terms of the loan we had, and I gave them to her and solicited a counterproposal. So that was back I think it was minutes after we filed our motion.

THE COURT: Would you mind speaking a little bit more directly into the mic. Thank you.

MR. BIENENSTOCK: Sure.

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So it was a surprise yesterday morning to receive suddenly the proposal from them that they hadn't communicated with me since I invited it from them. And it was really -
I'll get to this in another context -- the small print in the back where they had -- it seemed like they had a lot of Exhibit As.

One was an Exhibit A summary of terms. Then there was another Exhibit A for covenants that they were going to put in the loan agreement, and the covenants do everything from basically give the required lenders control over PREPA — they control rates. They control licenses, sales, assignments, rentals, and virtually everything else.

I raise this, Judge, because we've been accused of having some strategy or tactic in mind. I don't know what that is. All you have to do is read the competing proposal that the ad hoc bondholder group provided.

And their tactic, albeit in small print not elucidated in their motion, is very clear, which is to use a competitive

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proposal to essentially give themselves the receiver they wanted or trustee and total control.

What's problematic about that is that the Oversight Board and the government have both agreed that PREPA needs a transformation. Whether it's to liquid natural gas or another form of energy generation, it needs a transformation to something efficient that can produce electricity at low cost so doing business and living on the island can be a plus and will generate further interest and development. That's what's needed most. Cost savings only go so far.

If we had any type of regiment at PREPA, including one through a loan agreement, that bars it and sets up obstacles to doing the right thing in terms of transformation, it could affect literally the success of this entire rehabilitation effort.

Second on the competing proposal, Mr. Mayer said that it's really \$524 million available. Now, I don't know, because the documents they filed this morning were filed as I was getting out of the subway to come to court, but even if they made their first 2 percent reduction in their loan something that will be paid back to them later, the \$524 million is still carrying the same \$114 million of interest payments that don't exist under the Commonwealth proposal which costs about \$17 million in interest.

So you have to deduct from the \$524 million the \$114

million which leaves you with \$410 million of availability.

That's already too little. Then I don't believe he said the extension fee, which was about another \$12 million, was going to be capitalized. So now you're under \$400 million. So the notion that it's really a \$524 million facility is just not consistent with the record in this case.

In terms of our motion having set up an auction, I think your Honor's questions caused Mr. Mayer to backtrack into saying, well, what he really meant was your Honor could deny our financing and then approve theirs.

No one has applied for approval of theirs, and we can't for, among other reasons, it's too small and it gives away control to a small group of required lenders which could inhibit or prevent the transformation.

Additionally, as Mr. Mayer and everyone else here well knows, when there is an auction in a restructuring case, there is an order, and the order sets bidding procedures and all kinds of protocol of procedures, and there is nothing like that here. This was just one of several things that came out of whole cloth from the objectors' responses earlier.

The next point that the ad hoc group made is that the Commonwealth loan is a fake, their term, not mine. The billion dollars is a fake because the principal amount availability is fake.

Your Honor, there is nothing in the record to support

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that type of hyperbole and that type of language. The

Commonwealth -- I think it's obvious -- cannot survive unless

its people have power. And if PREPA needs a billion dollars,

the Commonwealth is going to make sure that a billion dollars
is available.

Now, whether it has it sitting in the bank today that it can use or whether it's going to have to get some of it from the federal government, that's another issue. But to say it's a fake, that it doesn't fully intend to comply with the credit agreement, is nonsense and I guess, for present purposes, is just not supported by this record except that Mr. Mayer said it's a fake, but there's nothing in the record to support that.

The notion that we can readjust the financing tomorrow is just all wrong. Your Honor, I think, as our pleadings have made clear from our first, the Commonwealth did not want to have to make this loan. The Commonwealth was hoping that the federal government would make the loan directly to PREPA.

Barring that, we hoped the federal government would make the loan to the Commonwealth with permission to the Commonwealth to pass it onto PREPA. Your Honor heard evidence that that is being worked on, and we hope that will come true.

If that occurs, we do intend -- and we've made it clear from the outset -- that we do intend to take the loan from the federal government to repay whatever the Commonwealth has extended on the loan and then to extend a new loan to

PREPA.

not. That loan, we believe, also may be subject to forgiveness. The federal government, unlike the Commonwealth, unlike private lenders and hedge funds, frequently forgives loans to municipalities under the right circumstances, and that's one important reason why we want the loan to come from the federal government, because we may well qualify for forgiveness, and that would benefit both PREPA and the Commonwealth. In that context, we would be able to pass through a new loan from the federal government.

As I agreed before and as I pointed out, 6(a) already says, any material amendment is subject to notice, presentment, etc. We are willing, your Honor, to add to in paragraph 6(a) of the proposed financing order after the words "material amendment" to add "or material waiver or material modification" so that Mr. Mayer can sleep tonight that we weren't going to call an amendment a waiver and modification and say we didn't agree to come back for that. So anything material under those headings we're willing to apply the same procedure to.

Now on to the issue of adequate protection,

your Honor. We made the case in our briefs that if vendors

could survive and would be patient, then this loan wouldn't be

necessary because PREPA could simply go on incurring vendor

debt and debt for all current expenses, and when revenues come

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in ultimately, they would then pay off the vendor debt and anything else constituting current expenses.

The existing secured claimants at PREPA, the PREPA bondholders who are objecting, would be behind PREPA's right to take revenues, which, as Ms. Wolf pointed out, are not encumbered, but to take them, whether they're encumbered or not, and to use them to pay current expenses because that's what the trust agreement says PREPA can do. Current expenses come first.

Because vendors can't survive without being paid for inordinate times -- and even if they could, they're not all willing to consent to wait forever -- that's why the Commonwealth has needed to make this loan, so that fuel line lenders and others will continue supplying PREPA what it needs to generate power.

We challenged all of the objectors in our briefs, tell us why we're wrong. Tell us why, given that you're already behind all current expenses, our coming in to supply cash on an interim basis so that the vendors don't have to wait makes you any worse off because we will now go first. Just like before we come in, the vendors go first and all other current expense holders go first.

We challenged everyone in this courtroom to tell us why we're wrong. Your Honor, I don't believe a single objector has provided you a pleading explaining why we're wrong. So

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that's reason number one why they are not suffering a diminution in value under Bankruptcy Code Section 361, which is the only basis for adequate protection, to offset a diminution in value.

THE COURT: So I take it you explicitly disagree with the thesis advanced -- I don't know whether it was by Mr. Mayer or one of his colleagues -- that adequate protection under 364 is something affirmative and is not merely measured by diminution in value.

MR. BIENENSTOCK: Your Honor, I'm again glad you mentioned it because in my own mind, I was saying, should I go out of order and deal with it or not. Since your Honor raised it, this is a great time.

Your Honor, there is one definition of adequate protection in the bankruptcy code. It's in Section 361, and there are three subdivisions, and they clearly each provide that adequate protection is to compensate for a diminution in value.

The notion your Honor heard this afternoon and that all of us heard this afternoon, that there is one test for Section 362 stay relief motions but there is a special test that Congress kept secret for Section 364, adequate protection test, is made of whole cloth. There is no authority in the world that said there is one adequate protection under 362 and another under 364.

People can come up here and say all kinds of things, but citing authority for it is another matter. And why would Congress have written a definition of adequate protection into 361, used the term in 362(d), used it again in 364(d), and not tell anyone that when it used the same term that it defined in 361, that it actually meant that they would have different meanings each time. It makes no sense. This is pretty simple statutory interpretation. So that was just again, your Honor, whole cloth.

Mr. Berezin, representing National, argued that the Commonwealth owed PREPA hundreds of millions. Mr. Friedman answered that and said that the Commonwealth could simply pay the bills tomorrow.

I guess it was Mr. Friedman who made the point -- and I'll make it again -- a lot of objectors said things having no basis in the record, in the evidentiary record of this hearing. It was sort of obvious in Mr. Berezin's presentation when he didn't cite to the record that most of what he was saying is not in the record, both law and facts.

There is something more basic though I wanted to make about the point he made because National is not the only party and objector to say, oh, just tell the municipalities to pay their bills. Oh, just tell the Commonwealth to pay their bills. Tell PREPA to take its money out of GBD.

I think collectively all of us here have perhaps the

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distinction of living at a time when we're at the turning point. Up until May 10, 20 years ago when any government had a problem, the solution was borrow more money and pay your debts. Your friendly investment banker will arrange it for you.

We're at the turning point. It's regrettable, but we're there. We're at the time when you can't just say, pay your debts, because none of the objectors who said that pointed to money that the municipalities have, that PREPA has, that GBD has to pay their debts. If it were that simple, we all wouldn't be here.

Congress declared a state of emergency that wrote it into Section 405(d) of PROMESA in Puerto Rico. Does it have enough to provide essential services. The answer is not because someone has a legal obligation, just pay it. You have to show they can pay it.

Similarly, someone made the argument, one of the objectors, that, well, PREPA can just raise its rates. It goes back to the old argument whether their rate covenant is a piece of collateral entitled to adequate protection which we've answered many times and I won't repeat now, but I want to make a different point now.

Raising rates when businesses are leaving, when they're comparing how much does it cost to pay taxes and do business in Puerto Rico, especially with the new tax reform that hurt Puerto Rico a lot, it matters what the electric rate

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is. Again, we're at the turning point. You can't just say, raise the price. You'll raise more revenue. If it were that easy, we would have done it. So these vassal notions of look at all the alternatives that PREPA has — they're not in the record. They don't exist.

Now, Mr. Ellenberg, representing Assured, really harped on the notion that this is a manmade self-fulfilling prophecy. Your Honor, I guess — I know the crisis managers in the room — that they would applaud and cheer because if you ask them what is the cause of any financial distress, it's always management.

I don't personally agree with that all the time, but the fact is that all of the restructuring cases in the federal courts today, including this one, are certainly because of mistakes, bad things, misjudgments that happened in the past.

That is hardly a reason not to deal with the present, which Mr. Ellenberg seemed to ignore. It just doesn't make a difference in the context of the instant financing motion that the problem was created by -- even if it was created by bad management.

As he knows, there's been a new governor in the last year. The Oversight Board has only been around since August 31 of 2016. They're not the ones who created these problems.

The people in government for the most part today are not the ones that created these problems. It just has nothing

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to do with the notion of whether your Honor should grant the motion.

Now, a point he made was look at all these claw-back revenues that the Commonwealth is holding onto. Well, first of all, they're no longer appropriating these taxes to HTA and other municipalities, and clawback only exists under the Constitution in Puerto Rico when there has been an appropriation in excess of revenues.

But, when we look at past claw-back revenues and the failure to allocate now, the budget is still getting into balance with the need for substantial cuts in expenses. So, again, we're at the tipping point.

For Mr. Ellenberg to argue, well, if you give HTA some of its claw-back revenues, then it could pay PREPA. Yes, but where are we going to get that money from? It's going to come from someone else who needs it to pay welfare, Medicare, electricity, police, teachers, something. It's not coming out of nowhere.

We're at the tipping point where every dollar you take comes from somewhere that hurts. So you just can't point your finger and say, well, give me my claw-back revenues, and everything will be fine.

GBD is a perfect example. It's insolvent. It's doing a Title VI restructuring, God willing. A deposit doesn't mean you have a pot of gold sitting at GBD. It means you have a

going to litigate those issues.

In our informative motion last night, we explained why the competing proposal was really a priming lien. It took the same monies that a priming lien would take. So I won't repeat that now. Since it was challenged by the objectors, I'll just refer the Court, if it's okay, to the informative motion.

THE COURT: And I have reviewed it.

MR. BIENENSTOCK: Thank you.

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Now, Knighthead took the position that the movants are obligated to show that the loan from the Commonwealth wouldn't be available wrought the priming. So let's analyze what Knighthead is saying.

> Let's play a game of dare with the Commonwealth. The

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Court should say, I'm not going to approve your loan unless you get rid of priming. Now what do you want to do.

It's an interesting proposition. The Commonwealth has to make all kinds of governmental decisions, and sometimes I know the GO objectors here don't like this, but sometimes it gives things away. It gives things to people who need welfare. It gives things to people who need Medicare. It pays pensions of poor people so they don't starve on the street.

It could say, well, we need power, or else we turn out the lights. So we're going to give PREPA money. That is a potential decision that the Commonwealth could have made.

The Commonwealth also could have said, we're going to provide PREPA money, but we want a market rate of interest. We want liens, not just priming liens on the net revenues, but we want liens on everything else. It could have driven a much tougher bargain.

So what Knighthead is really putting to the Court is does your Honor want and does your Honor think that Congress intended that you will become the government and decide what governmental decision it should have made and how it should balance all the competing interests.

I submit, your Honor, that there is nothing in Section 364 that requires you to do that. It's very clear. (d)(1)says is the credit otherwise available, is such credit available otherwise. It doesn't say play a game of dare with the party

who is giving such credit. It's a matter of will other people come and do better.

So Knighthead is really asking your Honor to change the law and say, instead of seeing if other people will do better, you should say to the person who is doing it, will you do it on better terms. We all know no court, no court, has ever made that ruling, and there is no basis or good reason for this Court to do it. Under (d)(2), that's just the adequate protection argument or standard that I think we've already covered, but it is important.

Aside from the current expense argument, which really demonstrates they're in no need of anything special because they were behind current expenses in the first place, we do have the testimony of Andy Wolf and of Mr. Filsinger showing that all stakeholders are better off, and there is nothing in the record, your Honor, rebutting that, absolutely nothing.

You can read Mr. Spencer's declarations from cover to cover. No language about collateral having any value or identifying any diminution. There is nothing in the record controverting what Mr. Wolf and Mr. Filsinger have put in there.

U.S. Bank said the Commonwealth wants the power of attorney to do a new deal and that the Oversight Board and PREPA are violating the trust agreement.

I explained that the transaction is set up so that if

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we're fortunate enough to get a CDL, Community Disaster Loan, from the federal government which may be forgiven, we can pass that on to PREPA, and it may raise or lower the interest rate. It may also and likely would create the prospect of forgiveness.

But the notion that maybe U.S. Bank or another objector mentioned that our intention was to refinance with a hedge fund at some much higher rate of interest and to jam that through was never the intention of the Oversight Board.

Now, the GO objectors raise an interesting issue.

They moved to intervene, your Honor, and we opposed it, and they won, and we lost. If I remember correctly, your Honor's ruling was that you were allowing them to intervene because the outcome could have a preclusive impact on them.

They've put nothing into this record, and yet now they say, thanks for letting us intervene, but we didn't really want to be here. We want to make sure we can go back to the Commonwealth Title III case and make our points there and try to undo this loan because we may claim that this loan at a below-market interest rate should be avoided.

Well, your Honor, I think that's why your Honor let them in here. If that's the case they want to make, let them make a case. They didn't. Now they're saying to your Honor, you know, having looked around, we'd like to go to another ballpark. It might have the same judge, but it would be a

different atmosphere. We'd like to do it again later.

Your Honor, we don't think that's fair.

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THE COURT: Well, for the avoidance of doubt, then you don't think that I'm fair because I did not expect to have prospective avoidance arguments litigated in this one-day trial here this afternoon. I allowed them to intervene to argue that they shouldn't be precluded from doing something else, and that's what they did.

MR. BIENENSTOCK: Okay. I hadn't understood that.

While I think that PROMESA Sections 303 and 305 and the absence of Section 363 of the bankruptcy code makes clear that the Commonwealth is completely within its rights to make this loan and it's not subject to challenge, if your Honor's idea is that they could challenge it, so be it, and the order will be revised accordingly.

We believe the argument that the order improperly says that PREPA needs funds on these terms is just wrong. These were the best terms provided. And again, this raises the old issue or the issue I covered a few minutes ago that a party is entitled to ask the Court to see if the party making the loan will agree to do it on better terms, even though no one else is there doing it on better terms.

That's not the standard, and if the Court agrees with us on that, we believe that there is nothing wrong with paragraph A of the proposed order.

AMBAC argued that the entire Commonwealth loan is for a strategic goal of the Commonwealth and the Oversight Board. As your Honor has heard, the PREPA creditors of course would like to get rid of the priming lien. The GO creditors would like us to have a better, more expansive lien and a higher interest rate.

If there is a strategic goal we had, it was to try to be fair to everyone. We knew that we weren't going to satisfy everyone, but in the best thinking and efforts of the Oversight Board and the government, we thought we reached the right balance.

As far as Arc's objection is concerned, it is definitely sympathetic to hear any creditor, especially who came in the aftermath of the hurricane who hasn't been paid — and we hope he does get paid. But in terms of Arc's having a right to prevent the super-priority and the priming lien here, that's basically necessities to keep things going.

Regrettably -- I know they made a comment about how the professionals took care of themselves but not the vendors. The fact is that the professionals get paid relatively on an interim basis as hopefully vendors do here on out. The carve-out is really for future expenses that may be needed if the worst happens, which we hope will not happen.

But Arc is basically identifying the fact that it's painful to deal with the prospect of administrative

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to, a 0 initial interest rate rising to 3 percent over time, a 30-year maturity subject to confirmation payment requirements and an acceleration provision of the credit agreement, term modification, and limited automatic stay relief provisions not requiring additional court approval. That's at least as it was initially proposed.

The Court has jurisdiction of this matter pursuant to Section 306(a) of PROMESA, and venue is proper under Section 307(a) of PROMESA. The Court has reviewed thoroughly the pre-hearing submissions and has attended carefully to the testimony and evidence introduced here today.

The Court finds that the movants have established that PREPA is currently on the brink of a severe cash flow crisis and that operations will have to be sharply curtailed and, within a month or so, shut down in the absence of a significant injection of cash.

Such curtailment and shutdown would have a drastic impact from humanitarian, economic recovery, and debt readjustment perspectives on Puerto Rico and all of her stakeholders. Such eventualities must be avoided.

At the outset of these cases, I noted that failure was not an option for Puerto Rico. I went on to state that the lights could not be turned off in Puerto Rico. That was well before any of us could imagine that in the then near term a hurricane of unprecedented magnitude would leave Puerto Rico in

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utter darkness. Since the hurricane, PREPA has endeavored to restore energy in Puerto Rico, and significant progress has been made.

However, today the Court is faced with a question that has grave implications that would jeopardize the electricity in Puerto Rico and leave millions of American citizens in darkness once again.

The legal questions in the factual context placed before the Court today are difficult ones, and it is not with any ease or sense of satisfaction that I have come to the conclusion that the movants have not established the need for or even the legality of approval today of a \$1 billion facility on the terms that are currently proposed.

The most basic predicate for the approval of credit with super-priority administrative status is that the debtor demonstrate that it is unable to obtain unsecured credit allowable as an ordinary administrative expense.

Here movants have proffered no evidence of any attempt to negotiate a credit facility with the Commonwealth or any other entity that would provide for unsecured credit allowable as an administrative expense, and so the super-priority aspect of the application should be denied for this reason alone. Nor have movants demonstrated that there was any effort to negotiate a facility without priming liens.

Rather, as Mr. Mondell stated clearly and simply, the

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construction of the financing proposal before the Court was a collaborative effort in which all participants pursued a single salutary goal.

As admirable as such a cooperative approach might be under other circumstances in aid of other aspects of Puerto Rico's renewal and debt adjustment process, it does not meet the threshold requirements of Section 364 and does not provide the required predicate for Court approval of the proposed credit facility.

The Court will hold the motion in abeyance without prejudice to an amendment in the short term limited to a smaller draw-dawn amount and administrative super-priority and without prejudice to a possible future request for additional funding and/or priming liens on a more appropriate record.

In anticipation of one or both of these eventualities, the Court will speak further briefly on other issues that have been addressed here that will be material to its consideration of such further steps.

First, to the extent that the request for a larger facility is to be pursued, the Court will expect a record demonstrating far more robust efforts to solicit third-party financing on terms that do not include super-priority or security provisions.

Second, as to the standard of review of an application that does cross the Section 364 threshold, the Court concludes

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that a business judgment standard focused solely on rationality from a PREPA business point of view is inappropriate and that fairness to the body of PREPA stakeholders and, in particular, the bondholders, must be considered in light of the fact that this is a transaction in which the parties to the proposed credit are closely related and in which the decision-making is intertwined.

Provisions of the current proposal that appear problematic from this more holistic perspective include but are not limited to failure to provide sufficient demonstration that the size of the proposed loan is appropriately tailored to PREPA's actual needs and that, particularly given the proposal to draw down hundreds of millions of dollars to create an operating reserve account, the risk of a large outstanding balance on the eve of plan confirmation giving the Commonwealth outsize influence over PREPA's plan of adjustment is justified. The limited relief from the automatic stay has not been demonstrated to be entirely fair to all the PREPA constituencies either.

Given the urgency of the financial needs as presented in the declarations and live testimony, the Court would be prepared to entertain favorably in the near term an amended proposal seeking approval of an unsecured administrative expense priority facility of up to \$300 million upon a demonstration that the Commonwealth will not lend on ordinary

unsecured administrative expense status terms.

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The notion that this question needs to be asked may be unusual, but this record is devoid of negotiation history, and the evidence is that this proposal was the product of a collaborative process, and that is why I impose this requirement.

This near-term provision comes with the expectation of further development of the record concerning the availability of further unsecured financing and facts that would address the fairness issues the Court has identified, all of this in aid of consideration, somewhat further out, of an application for approval of a larger facility with priority and/or priming provisions.

For the near-term amendment, I would expect that the proposed order would be modified in several ways: First, that the modifications proposed by the ad hoc GO group to eliminate the preclusive provisions would be made.

Second, that paragraph 6 would be further amended to make clear that any material change in terms, however accomplished, would require Court approval on notice.

Third -- and this may already be in there -- but the vendor-protective provisions described by Whitefish should be included. Generally, the Court expects that all findings that are not essential for 364(c) purposes would be stripped out, and that would include the 364(e) finding.

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The Oversight Board and AAFAF would be expected to consult with interested parties and work out a schedule for such short- and longer-term applications if they are to be initiated, and I would expect a status report on financing in March if no further long-term financing and motion practice has been initiated before then.

So, in part, in order to avoid the need for renewal of a 14-day period and all of the delays that would be inherent in that, the Court will hold the current motion in abeyance pending the anticipated amendment.

If the movants decide not to pursue that and want an outright denial, you can let me know, but this seems to be the more expedient course. That is my ruling.

Mr. Bienenstock.

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MR. BIENENSTOCK: Your Honor, I might not have heard correctly or not. But when your Honor was mentioning what the Court would entertain, I wasn't clear as to whether the Court would entertain -- I know it was unsecured, but was it a super-priority?

THE COURT: Unsecured administrative expense super-priority of up to \$300 million.

MR. BIENENSTOCK: Thank you.

THE COURT: Thank you, all. I particularly thank you for your focus and the efficiency with which you presented your evidence and arguments today. I am sure that I will be hearing

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Case 17-03283-LTS Doc#:2579 Filed:02/23/18 Entered:02/23/18 11:39:12 Desc: 1940 Document Page 240 of 240 1 UNITED STATES DISTRICT COURT)) ss. 2 OF PUERTO RICO 3 4 5 6 REPORTERS' CERTIFICATE 7 8 I, Kelly Surina and Alena Lynch, do hereby certify 9 that the above and foregoing, consisting of the preceding 239 pages, constitutes a true and accurate transcript of my 10 11 stenographic notes and is a full, true and complete transcript 12 of the proceedings to the best of our ability. 13 Dated this 15th day of February, 2018. 14 S/Kelly Surina____ 15 Kelly Surina, RMR, CSR, RPR, CRR 16 S/Alena Lynch____ 17 Alena Lynch, RMR, CSR, RPR 18 Official Court Reporters 19 500 Pearl Street 20 New York, NY 10007 21 212-805-0320 22 2.3 24 25